

NADO 2025 Annual Training Conference

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October 15,2025



# W.E. Upjohn Institute for Employment Research

The Institute is an activity of the W.E. Upjohn Unemployment Trustee Corporation, which was established in 1932 to administer a fund set aside by Dr. W.E. Upjohn, founder of the Upjohn Company.

#### MISSION:

The W.E. Upjohn Institute for Employment Research is a private, nonprofit, nonpartisan, independent research organization devoted to investigating the causes and effects of unemployment, identifying feasible methods of insuring against unemployment, and devising ways and means of alleviating the distress and hardship caused by unemployment.





# **Upjohn Regional as a Part of the Upjohn Institute**

- Research
- Workforce Service Center
- *Upjohn Regional*: Regional Economic and Community Development
  - Regional analysis
  - Economic and workforce development strategies
  - Economic impact studies
  - Regional planning
  - Community outreach





# **Method Overview**

#### What does the method estimate?

- The projected number of workers in a particular occupation at a particular point in time for a particular region
- Accounts for local trends
- Geographies can be as large as multi-state regions or as small as individual counties
- Ways to augment the estimates
  - Match occupations with earnings
  - Match occupations with education requirements
  - Match occupations with annual job openings
  - Match location with commuting data to identify supply of workers





#### **Two Kinds of Uses**

- Understand the current trajectory of occupational demand
- Customize the model to simulate hypothetical scenarios
  - If a new major business arrives
  - New initiative
  - Major changes to an industry (or industries) in a particular region
  - Technological advancements





# **Examples of Uses**

- Skilled Trades Expansion at Community College
  - Kalamazoo Valley Community College planned to expand and upgrade their skilled trades wing
  - Method was used to show the projected need for certain occupations that the community college could prepare students for
  - Results were used in fundraising materials for the expansion





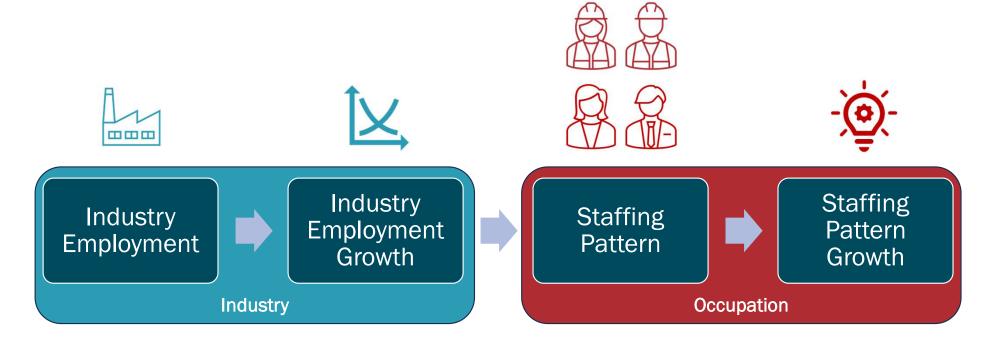
# **Examples of Uses**

- SHAPE Engine
  - Innovative collaboration between Michigan State University and The Ohio State University
  - Develop sustainable packaging materials to then commercialize it
  - Method was used to indicate the impact on occupational needs that the commercialized innovations would have
  - Results were used to show job creation, quality of job creation, and workforce training needs





### **Process**







#### Who Should Use This Method?

- Community Colleges & Workforce Development Agencies
  - Identify the need for various future jobs to appropriately allocate resources for training and support
- Local Governments & RDOs
  - Understand the changing landscape of the local economy
- Other Stakeholders in Major Initiatives
  - Our projections can show the impact of certain initiatives which can help indicate whether or not the costs of investment are worth the benefits





Data

#### Public

- Real data
- Bureau of Labor Statistics
- Suppressions
- Projected data available at national level

#### Proprietary

- Estimates
- Various Providers
- Little to no suppression
- Data available for more specific industry, occupations, and smaller geographies
- Projected data available at subnational levels





#### **Caveats**

- Proprietary data are estimates
- Projected data carryout currently existing trends
- Gaps in the data do exist
- Knowing your region, the question at hand, and having a good knowledge of the data are important for addressing these issues





# **Application**

Wayne County, MI Motor Vehicle Manufacturing

2024:

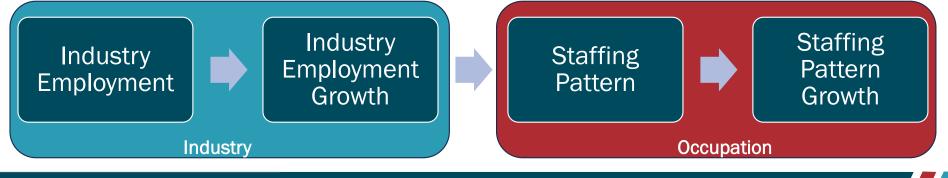
25,938

Staffing Pattern for Industrial Engineers in MI

2024:

2.4%







Wayne County, MI Motor Vehicle Manufacturing

2024:

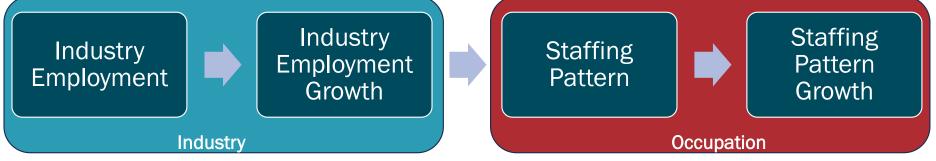
25,938

Staffing Pattern for Industrial Engineers in MI

2024:

2.4%

623







Wayne County, MI Motor Vehicle Manufacturing

2024:

25,938

2030:

31,323

Staffing Pattern for Industrial **Engineers** in MI

2024:

2.4%

2030:

2.5%

623

Staffing

Pattern







Wayne County, MI Motor Vehicle Manufacturing

2024:

25,938

2030:

31,323

Staffing Pattern for Industrial Engineers in MI

2024:

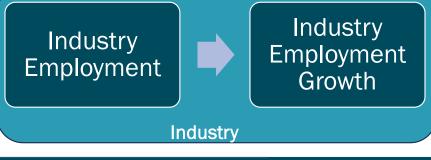
2.4%

623

2030:

2.5%

783







# **Customization for Hypothetical Scenarios**

Wayne County, MI Motor Vehicle Manufacturing

2024:

25,938



Staffing Pattern for Industrial Engineers in MI

2024:

2.4%

623

2030:

783

2.5%

Industry Employment Growth

Staffing Pattern Growth

Occupation





# **Customization for Hypothetical Scenarios**

Wayne County, MI Motor Vehicle Manufacturing

2024:

25,938



Staffing Pattern for Industrial Engineers in MI

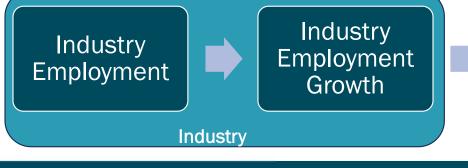
2024:

2.4%

623



935



Staffing Pattern Growth

Occupation





# **Example of Results Table from Past Project**

SOC code	SOC title	Projected employment		Expected annual job
		2023	2032	openings
17-3011	Architectural and Civil Drafters	39	39	4
17-3012	Electrical and Electronics Drafters	12	12	1
17-3013	Mechanical Drafters	62	58	6
17-3019	Drafters, All Other	8	8	1
17-3021	Aerospace Engineering and Operations Technicians	2	2	0
17-3023	Electrical and Electronics Engineering Technicians		70	7
17-3024	Electro-Mechanical Technicians		10	1
17-3026	Industrial Engineering Technicians	197	199	21
17-3027	Mechanical Engineering Technicians	186	191	19
17-3028	Calibration Technologists and Technicians	5	5	0





## **Example of Results Table from Past Project**

SOC code	SOC title	Average annual salary (\$)	10th percentile annual salary (\$)	25th percentile annual salary (\$)	Median annual salary (\$)	75th percentile annual salary (\$)	90th percentile annual salary (\$)
17-3011	Architectural and Civil Drafters	60,600	36,780	38,970	52,260	71,580	98,690
17-3012	Electrical and Electronics Drafters	71,570	47,840	50,960	63,720	85,860	105,310
17-3013	Mechanical Drafters	62,490	40,450	48,470	57,990	73,490	94,470
17-3019	Drafters, All Other	56,300	38,720	41,230	54,160	65,600	78,500
17-3021	Aerospace Engineering and Operations Technicians	60,300	39,100	42,260	61,960	75,970	82,270
17-3023	Electrical and Electronics Engineering Technicians	66,130	39,480	48,270	62,790	79,160	96,120
17-3024	Electro-Mechanical Technicians	60,960	39,520	47,620	60,570	65,050	76,990
17-3026	Industrial Engineering Technicians	58,930	47,420	47,760	57,200	61,470	77,180
17-3027	Mechanical Engineering Technicians	52,130	30,000	36,550	47,760	62,030	77,330
17-3028	CalibrationTechnologists and Technicians	59,520	33,490	49,930	58,240	64,170	80,970





# Thank you

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