



Charging up Rural Iowa

EV and Charging Infrastructure Planning in Rural Northeast Iowa

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Topics

- ▶ **Why EV planning matters to rural communities**
- ▶ **NE Iowa's regional EV collaboration**
- ▶ **Rural charging infrastructure planning**
- ▶ **Rural EV strategies**

Why EVs Matter to Rural Communities



Photo Credits: The Gazette, Mutual Benefits Group

Communitywide economic impacts

Respond to Shifting Travel Needs

As more travelers use EVs it's crucial to have sufficient charging to meet demand, or they will likely avoid your area.

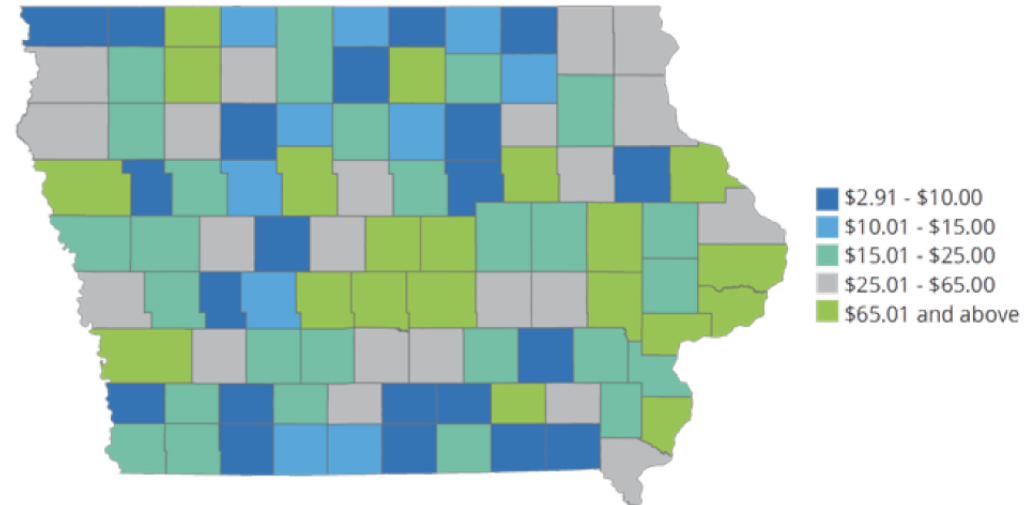
Encourage Economic Activity

Retailers see increased revenue when they provide access to EV chargers. EV drivers have increased dwell times when charging, and 70% patronize local businesses when using Level 2s.

EVs and Tourism

100% of tourism stakeholders that responded to a NEI RC&D survey agreed that EV charging is crucial to tourism growth. Regions have benefitted from marketing themselves as EV Friendly Destinations.

Tourism Economic Impact by County (Millions)



Breweries & Wineries
Plug & Pinot, Oregon



Downtown Districts



Parks & Recreation

(Source: Northeast Iowa RC&D, "Electric Vehicle Tourism Study," 2022)

Reduce transportation burden for residents

EV Maintenance Costs



EVs don't have a conventional engine, they have fewer fluids, and their battery, motor, and electronics require less maintenance.

EV Fuel Costs



EVs use fuel more efficiently and fueling with electricity costs less (especially with renewable energy).

EV Cost of Ownership



Accounting for fuel, maintenance/repair, insurance, fees, taxes, and finance charges, the avg. cost of ownership for an EV is \$2,410 less/yr. than an ICE.

Table 8: Estimated Annual Cost of EV Ownership

Type of Cost	2022 Nissan Leaf	2022 Tesla Model 3	Average
Fuel	\$651	\$556	\$603
Maintenance/repair	\$855	\$981	\$918
Insurance	\$1,081	\$1,454	\$1,267
Fees and taxes	\$(88)	\$494	\$203
Finance charge	\$918	\$1,879	\$1,399
Total	\$3,417	\$5,364	\$4,391

EV

Sources: AAA, Edmunds

Assumptions: 15K miles per year, electricity price of 0.147 per kWh, and a 55/45% city to highway driving ratio

Table 9: Estimated Annual Cost of ICEV Ownership

Type of Cost	2019 Ford F-150	2019 Toyota Camry	Average
Fuel	\$2,501	\$1,665	\$2,083
Maintenance/repair	\$2,210	\$2,194	\$2,202
Insurance	\$1,005	\$1,109	\$1,007
Fees and taxes	\$701	\$497	\$599
Finance charge	\$1,057	\$763	\$910
Total	\$7,474	\$6,129	\$6,801

Internal
Combustion
Engine (ICE)

Sources: AAA, Edmunds

Assumptions: 15K miles per year, gas price of \$3.29 per gallon, and a 55/45% city to highway driving ratio

(Source: Steve Holland, Luther College Professor of Economics, "Economic Impacts of an Electric Vehicle Charging Network," 2023)

Health & environmental benefits

Clean Transportation

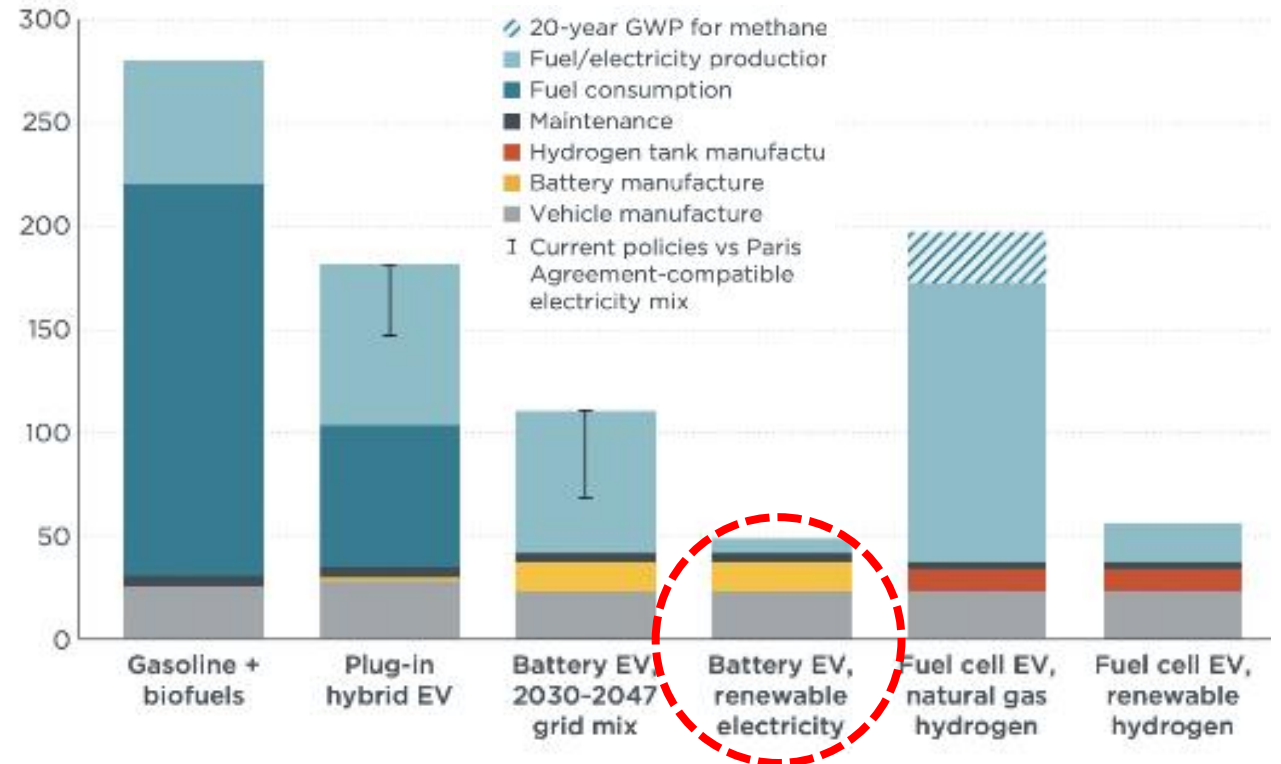
Transportation is the largest source of air pollution. EVs have emission-less propulsion, and with renewable electricity, they can reduce emission impacts during fuel production as well.

Cleaner Air = Healthier People

EVs don't emit tailpipe pollutants known to reduce air quality and impact our lives. Switching to 100% EVs and a clean electricity grid could save Iowa \$9.3 billion in public health costs.

(Source: American Lung Association)

Global comparison of life-cycle greenhouse gas emissions of combustion engine and electric passenger cars



(Source: International Council on Clean Transportation, 2024)

NE Iowa's Regional EV Collaboration

Photo Credits: Wander Wisdom; Trails and Tales



5-County Rural Region


Allamakee, Clayton, Fayette, Howard & Winneshiek Co.

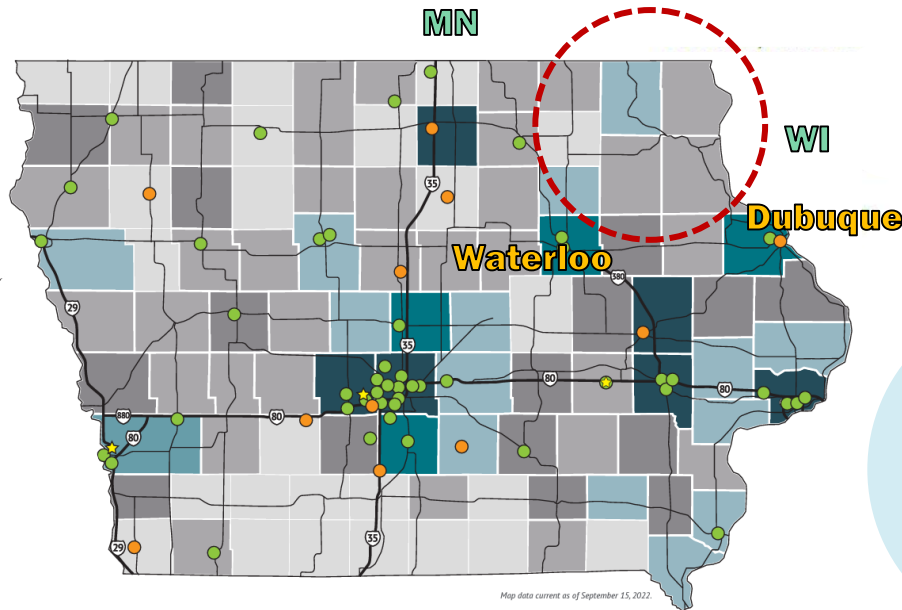
Iowa's EV Charging Network

Source: IDOT

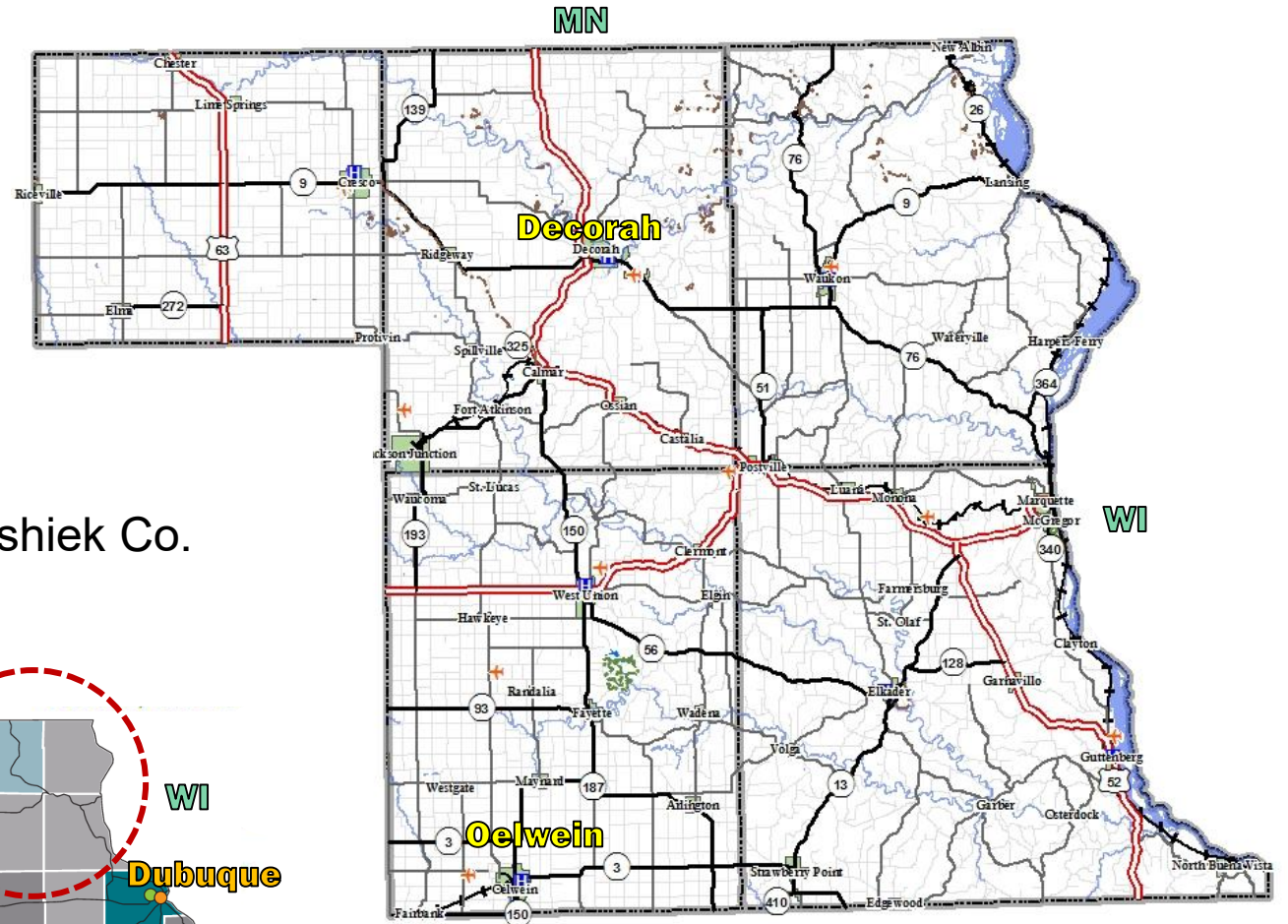
Registered EVs by County



 Level 3/Fast Charging



Map data current as of September 15, 2022.



Total Pop.
80,729
Largest City (Decorah)
7,587
50 cities

Driftless Region
Waterways, hills
Major Industries
Ed., Healthcare,
Manufacturing,
Retail

No interstates
U.S. Highways:
52, 63, 18
State Highways:
Multiple (black)

Driving Electric in Rural NE Iowa: An Analysis, Planning, Workforce & Major Employer Partnership

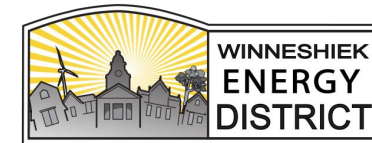
Funders

- IEDA Iowa Energy Office
- NEIFN Community Foundation
- Dairyland Power Co-op
- Transportation Planning: FHA SPR, FHA STBG, FTA 5311



Partners

- Upper Explorerland Regional Planning Commission (UERPC)
- Winneshiek Energy District
- Luther College
- Northeast Iowa Community College
- Northeast Iowa Resource Conservation & Development



Project Goals



Study

Identify needs & opportunities for EV buildout through charging infrastructure, tourism & economic impact studies.



Planning & Engagement

Engage stakeholders through EV outreach & events, and charging corridor planning & development



Tech Assistance, Projects

Jump-start workforce & public charging through technical assistance to employers & communities



Training

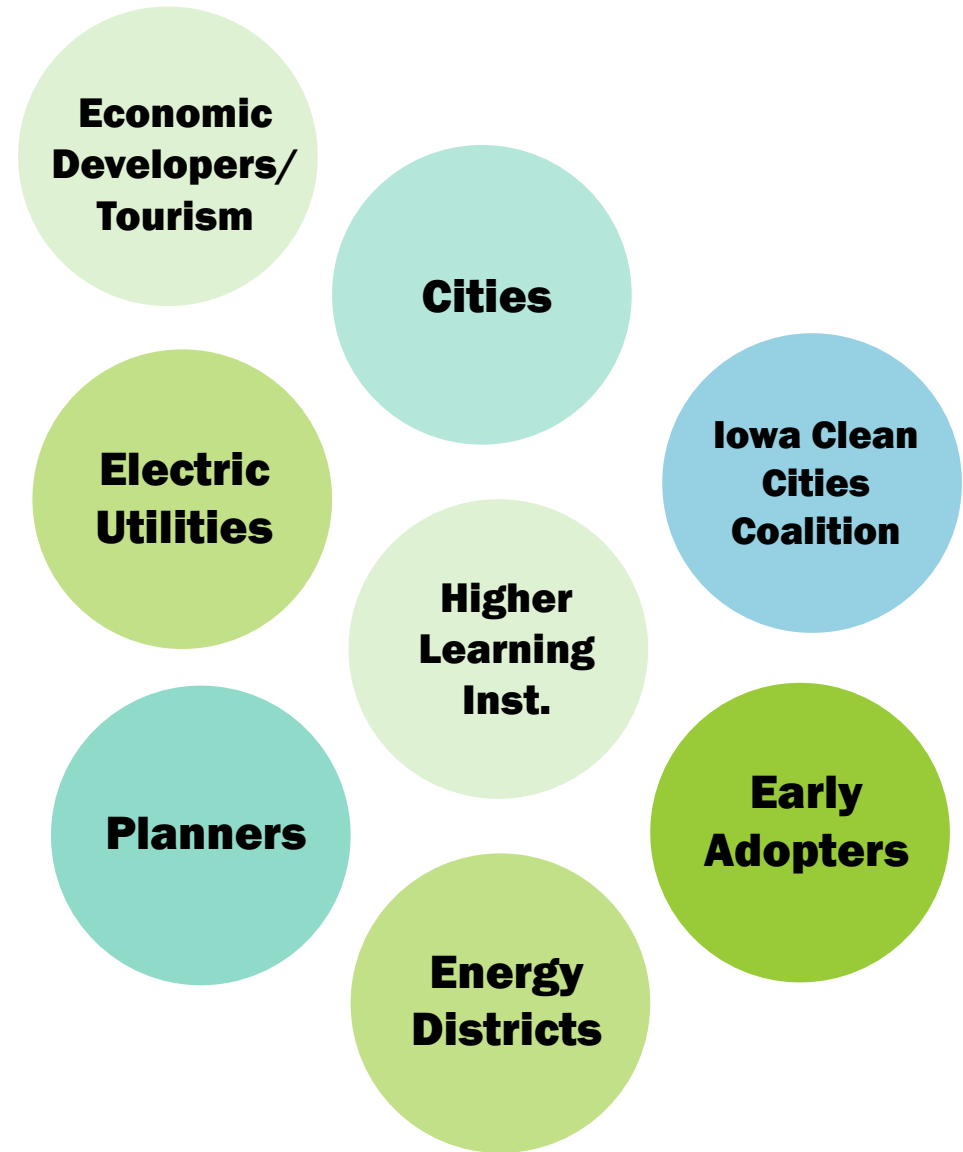
Develop community college training for EVs & charging infrastructure



Stakeholder Engagement:

Regional EV Workgroup

- Review info. on EV and charging
- Guest speakers and knowledge experts
- Economic and tourism impacts
- EV resources and funding opportunities
- County and city-level EV engagement
- Regional EV event
- Regional EV strategies
- Regional charging plan





+ EV Workgroup

Stakeholder Engagement:

“Get Charged Up” Regional EV Event

- **Panel discussions:**
 - Community Perspectives
 - EV Fleets
 - Charging Infrastructure
 - Funding and Assistance
- **Networking**
- **Vendors**
- **EV Exhibit** and “Ride-and-Drive”



County Economic Development + Energy Districts

Stakeholder Engagement: Local EV Events

- Educate about EVs and charging infrastructure
- Stories about early adopters
- Information on Regional EV Workgroup and charging infrastructure planning



Clayton Co. Earth Day EV Event



Winneshiek Co. Earth Day Festival



Cresco Charger Ribbon Cutting

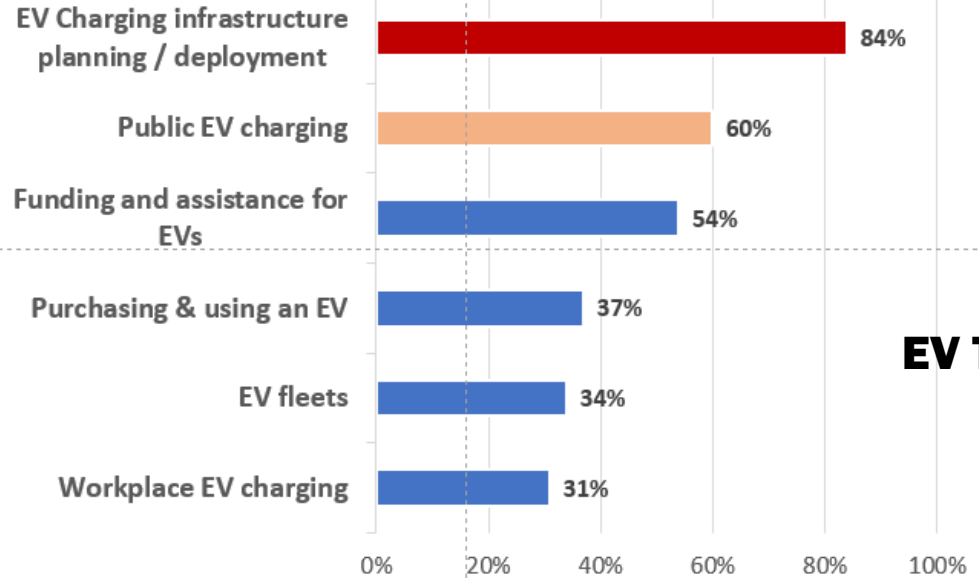


Decorah Farmer's Market

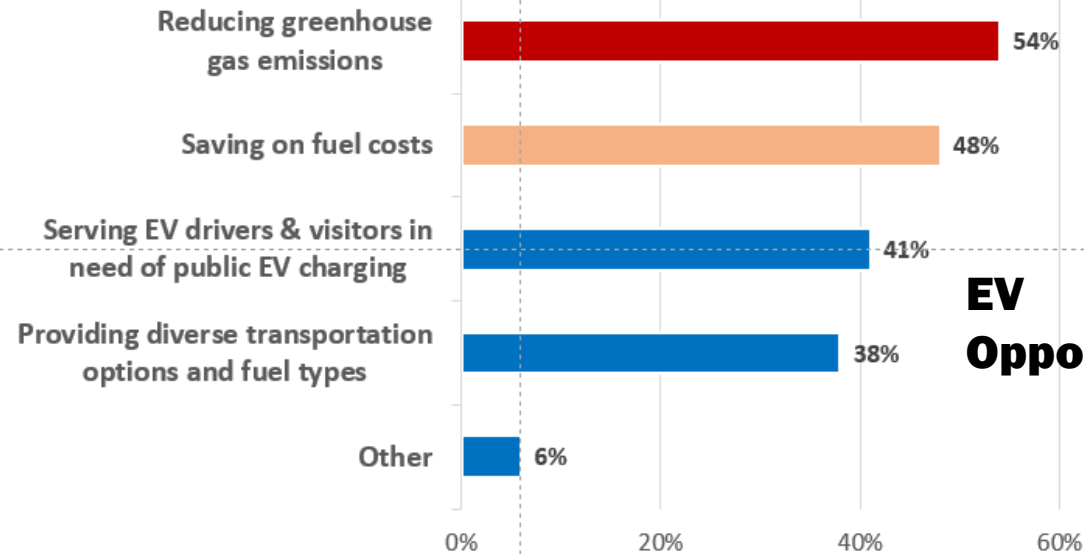


Stakeholder Engagement: Community Survey

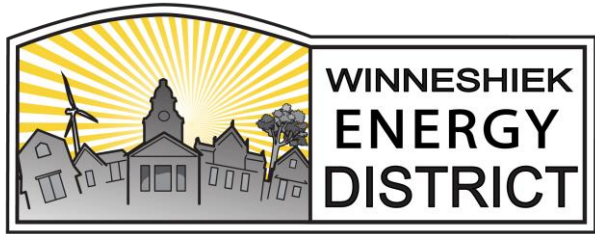
- Taken by Regional EV Event Registrants
- Which EV topics are people interested in?
- Do they drive an EV?
- What is greatest opportunity with EVs?
- What are biggest EV issues or questions?



EV Topics



EV Opportunities



Tech Assistance:

Workforce & Community Charger Implementation

- **Assistance to employers & communities for charger implementation:** power costs & impacts, install options, code compliance, inspection, permitting etc.
- Engage employers and employees in beneficial opportunities for EV commuting
- Funding options for chargers

**6 Cities
engaged in
charger TA**

**18
Employers
engaged in
charger TA**

**12 Entities
put Level 2
chargers in**

Level 2 Charger Funding:
Community Foundations
VW Settlement
Employer and city match



EV Training:

- Train auto faculty on EVs
- Expand for-credit EV curriculum
- Assess need for and/or develop non-credit EV servicing, safety and supply equipment training



Image Sources: Toronto Star (above); National Alternative Fuels Training Consortium

Findings = High interest in EV safety training

Findings = Expand for-credit EV auto training

Findings = Demand for non-credit/community-based EV auto training slower in rural areas

Findings = Engagement/ed. of auto services & dealers needed



Studies:

NE Iowa EV Tourism Study

- Research EV tourism in the U.S. and Iowa
- Provide examples of EV tourism implementation
- Review EV tourism opportunities / barriers
- Make recommendations on EV Education, Marketing & Charging Infrastructure related to tourism goals

**Lack of
chargers =
deter EV
travelers**

**Chargers
available =
+economic
impacts**

**Capitalize
on EV travel:
“EV-friendly
destinations”**

Priority = Chargers near downtowns.

Priority = Chargers where people lodge.

Priority = Chargers at park & rec sites.

Priority = Chargers at private businesses.

Studies: Charging Network Economic Impact Analysis

- Identify economic impact of EV charging network in the Northeast Iowa region.
 - (1) charging station construction,
 - (2) maintenance,
 - (3) EV adoption by area residents,
 - (4) EV adoption by visitors to the region.

Charging infrastructure impacts

Construction

What is this? The one-time impact from the installation of 332 level 2, 31 level 3, and 7,620 home chargers

The impact:

- ◆ A \$11.6 million one-time increase in regional economic output
- ◆ Supports approximately 69 jobs during the period of construction

Maintenance

What is this? The ongoing, annual impact from charger maintenance and network fees

The impact:

- ◆ A \$1.1 million per year increase in regional economic output
- ◆ Supports approximately 8.6 jobs annually

Resident and visitor EV adoption impacts

Resident Adoption

What is this? The ongoing, annual impact from 7,620 ICEVs being replaced by EVs including differences in the cost of fuel, repair, insurance, fees, and finance charges

The impact:

- ◆ A \$732K per year reduction in economic output, mainly in the gas station and auto repair sectors
- ◆ Costing approximately 82.7 jobs annually
- ◆ But – the economic impact becomes positive as regional renewable energy production increases

Visitor Adoption

What is this? The ongoing, annual impact from one-third of the region's tourists switching to EVs

The impact:

- ◆ A \$1.3 million per year reduction in economic output, mainly due to reduced sales at gas stations
- ◆ Costing approximately 12.7 jobs annually
- ◆ But – the economic impact becomes positive if a charging network helps retain at least 4,000 tourists



Studies:

NE Iowa EV and Charging Infrastructure Plan

- Outcomes of regional project
- Info. on EVs and charging infrastructure
- Charging demand for region
- Charging plan
- Regional EV goals & strategies
- EV Resources



Rural Charging Infrastructure Planning

Photo Credits: Wander Wisdom; Trails and Tales



Picturing Rural EV Buildout

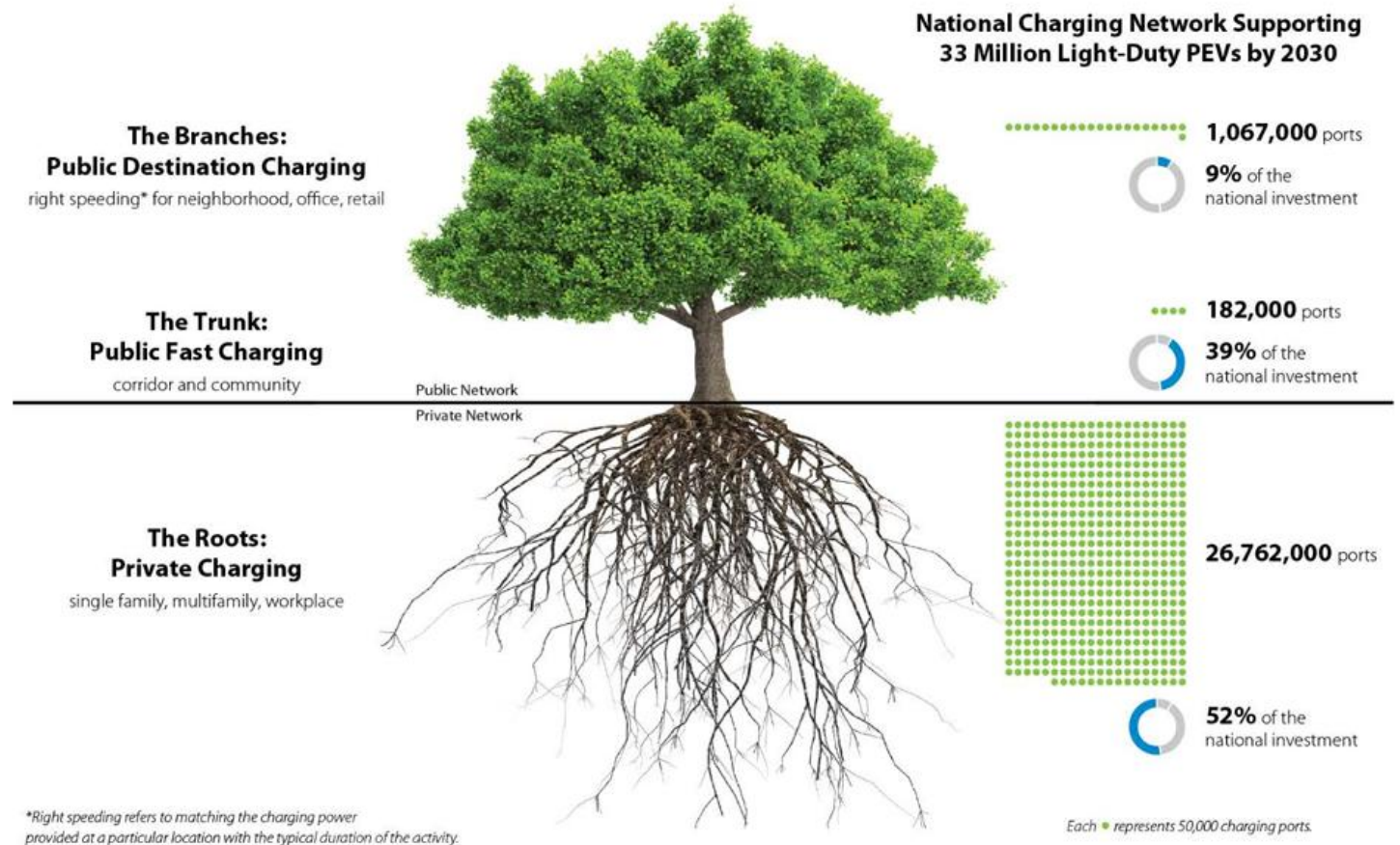
Est. EV drivers in 2030: Joint Office of Energy & Transportation EV adoption projections for cities/areas

Est. EV drivers in 2040: Regional share of IDOT's statewide adoption projection (apply region's current % of EV drivers)

Medium EV adoption by 2040
(99% access to home charging, **6,570 EVs**)

- 42 Public Level 3/fast charging ports
- 319 Public Level 2 ports
- 6,290 Single family ports
- 117 Shared private ports

Illustration of Charging Infrastructure Needs in the U.S.



Source: National Renewable Energy Laboratory, "The 2030 National Charging Network," 2023

How challenging is buildout for rural areas?

- 42 Fast charging ports
- 319 Public Level 2 ports
- 6,290 Single family ports
- 117 Shared private ports

HARD: High costs, need federal/state incentives or big private investment, install harder (e.g. 3-phase)

DOABLE: Lower cost, charger rebates, small investment for cities / orgs / businesses, local grants

VERY DOABLE: Low cost, residential charger rebates, small investment for many

HARD-ish: Lower cost, but without local incentives or regs, developers / landlords may not invest

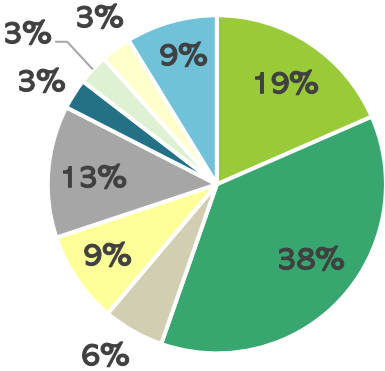
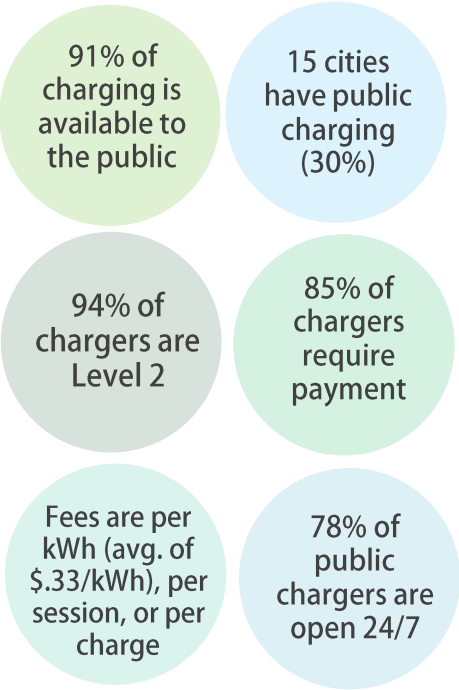
Estimates of Total Charger Project Cost

Level 2 Home	\$500 - \$4,000
Level 2 Public	\$15,000 - \$20,000
Level 3 (20 kW)	\$15,000 - \$30,000
Level 3 (50 kW)	\$40,000 - \$60,000
Level 3 (100 kW)	\$60,000 - \$80,000
Level 3 (150 kW)	\$80,000 - \$100,000
Level 3 (180+ kW)	>\$100,000

Source: Alliant Energy, 2024

How is our rural area doing so far?

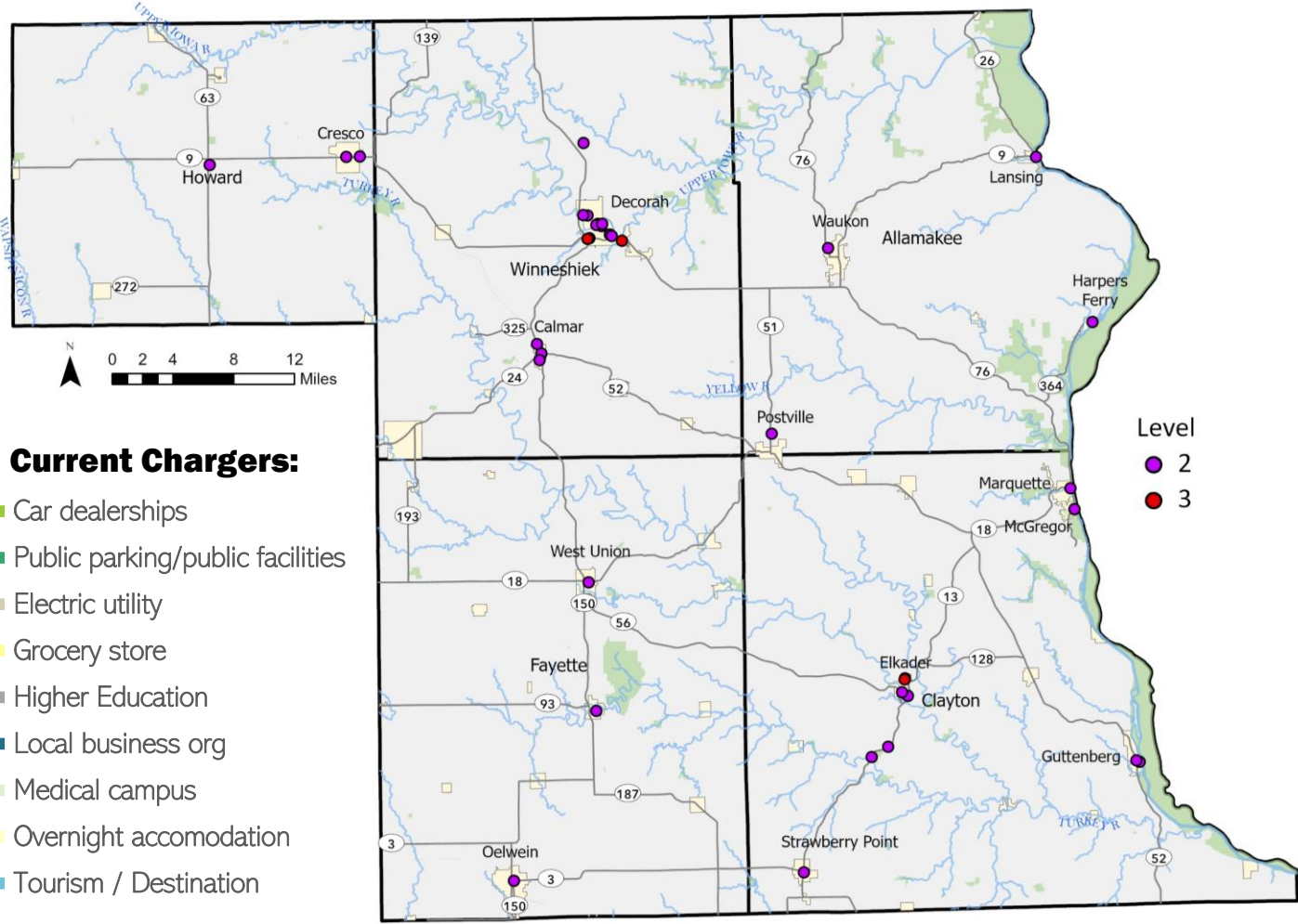
Characteristics of Public Charging in UERPC Region



Current Chargers:

- Car dealerships
- Public parking/public facilities
- Electric utility
- Grocery store
- Higher Education
- Local business org
- Medical campus
- Overnight accommodation
- Tourism / Destination

*Level 2 public chargers are found every 25 miles or less throughout region



*There are around 67 charging ports (in 2022 there were 26, so the number has more than doubled over the course of the regional project)

Future Deployment: Phase 1, Level 2 Public

Top public locations drawing visitors; overnight accommodations

- Cities over 500 with retail draw (downtown districts)
- Overnight accommodations
- Public campgrounds
- Public destinations (museums, park & recreation, etc.)
- Higher education institutions
- Hospitals



Fairfield Inn charger in Decorah, IA



Charger at Luther College in Decorah, IA



Charger in downtown West Union, IA

***Prioritizes ability to take local action, work with public partners, and meet visitor's needs**

Future Deployment: Phase 2, Level 2 Public

Top private destinations & accommodations; state/fed destinations; public facilities w/local draw

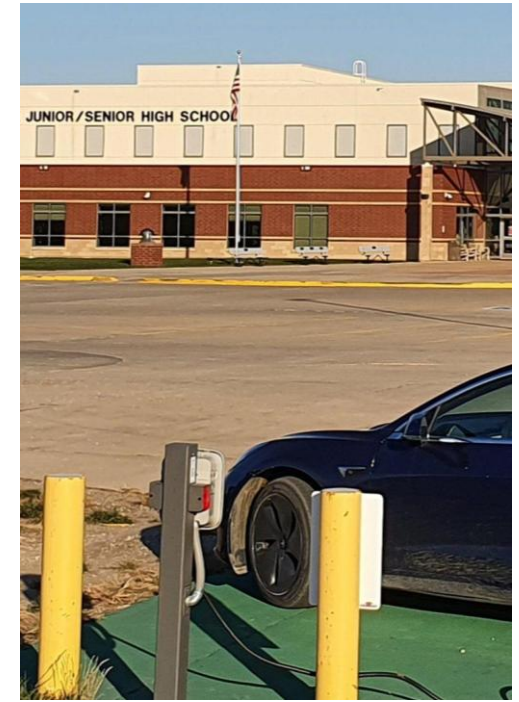
- Private campgrounds
- Breweries and wineries
- Grocery stores
- State or federal destinations
- Public high schools
- Public libraries



Fareway charger in Decorah



Charger at Textile Brewing, Independence



Charger at Independence High School

***Prioritizes charging to meet local demand, or charging projects that require working with non-public or hard to reach public partners**

Future Deployment: Phase 3, Level 3 Public

Highly visible and accessible public locations along highway corridors

- Along highways with high AADT
- Within 1 mile of highway
- Within 50 miles of other Level 3s
- Access to 3 phase power
- Key stops for travelers / commuters
- Open 24 hrs. or much of day
- Public restroom access
- Broadband / WiFi
- Existing vehicle fueling use



Level 3 at HyVee, Waterloo, IA



Level 3 at Kwik Trip, Johnson Crk, WI

***Prioritizes charging to meet needs of travelers, and requires coordination with private businesses**

Regional EV Strategies

Pursue Opportunities for Positive Financial & Economic Impacts From EVs & Chargers

- 1) Chargers in downtowns to encourage shopping
- 2) Market region as EV-friendly destination
- 3) Engage in partnerships with funders
- 4) Share incentive information with stakeholders

Regional EV Strategies

Collaborate Regionally for Joint Projects, Shared Resources & Learnings, and Positive Results

- 1) Continue collaborations through Regional EV Workgroup
- 2) Incorporate EV readiness goals in local/regional planning
- 3) Track charger funding & share with partners
- 4) Work with utilities, cities, auto dealers on public chargers

Regional EV Strategies

Provide An Accessible & Reliable EV Charging Network

- 1) Pursue city-owned chargers in high traffic locations
- 2) Implement charging at prioritized public locations
- 3) Implement charging at prioritized private locations
- 4) Educate regarding charging needed for EV fleets
- 5) Buildout fast charging near highways, fill gaps in network
- 6) Plan make-ready infrastructure to support chargers
- 7) Work with partners to ensure distribution infrastructure

Regional EV Strategies

Grow NE Iowa EV market

- 1) Disseminate EV fleet resources to public entities
- 2) Disseminate EV fleet resources to private entities
- 3) Get EVs on State purchasing list for govts.
- 4) Implement workplace charging programs & increase employee awareness and use

Provide training, education, outreach & engagement regarding EVs and charging

Regional EV Strategies

- 1) Address EV safety training needs
- 2) Address EV maintenance training needs
- 3) Engage public through EV outreach and events
- 4) Provide ed. resources & assistance to private entities on EV use, charging, and fleets
- 5) Provide ed. resources & assistance to public entities on EV use, charging, and fleets
- 6) Create EV charger installation toolkit
- 7) Support to auto dealers regarding EVs & community charging
- 8) Disseminate city policies & practices for becoming EV-ready

Thank you.

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