November 7 – 10, 2023
Cleveland, Ohio

This agenda is as of November 1, 2023. It will be updated regularly. Please note sessions are subject to change.

*Mobile workshops require an additional fee and are limited in size. Information about registering for them is available here.

Tuesday, November 7
9:00 a.m. – 5:00 p.m. Conference Registration

10:00 – 11:30 a.m. NADO Research Foundation Advisory Committee Meeting

10:00 a.m. – 12:00 p.m. Concurrent Sessions
• Regional Resilience: Making it Count: Achieving, Measuring and Reporting Results with Data Analysis
  Learn how to get the most cutting-edge data possible for your region – by recording your RDO’s everyday interactions, discoveries and activities and integrating that data with national tools. Discuss the value and limitations of Big Data for providing context for your region’s local conditions, when and how to employ various data tools, and test drive and offer your feedback about public data dashboards created by third parties.
  ➢ Alison Turner, Senior Economic Development Researcher, Argonne National Laboratory
  ➢ Katie Lenze, Community Development Coordinator, North Central PA Regional Planning & Development Commission

• Building a Strong RDO: Conversation Café: New Executive Directors Networking
  Make connections early at the conference and continue the conversations you have been having virtually in person! Join to share experiences and challenges, while building your professional network that will last long past the conference.

12:00 – 2:00 p.m. NADO Research Foundation Board/NADO Executive Committee Meetings

12:30 – 1:45 p.m. Tackling Community Revitalization through Brownfields Redevelopment
  This session, led by the Technical Assistance to Brownfields (TAB) team and other subject matter expert experts, will include a case study on brownfields redevelopment in multi-county jurisdictions and two hot topics: deploying clean energy (typically solar) on brownfields and redevelopment planning for the decommissioning of a coal-fired plant. Registrants for the 2 p.m. brownfields mobile workshop are encouraged to attend this session.
  ➢ Beth Grigsby, Regional Manager for Tab Services (EPA Region 5), Kansas State University
  ➢ Matthew Popkin, Manager, Brightfields Accelerator, RMI
  ➢ Bill Schleizer, CEO, Delta Institute
  ➢ Amy Yersavich, TAB Partner, Kansas State University

2:00 – 3:00 p.m. Learning Lab
• Regional Resilience: Using GIS Tools for Planning Regional Economic Opportunities
  This session will utilize web-based tools to analyze demographic, socio-economic, behavioral, and business data to better understand the overall characteristics and needs of the community. This analysis helps make better policy decisions regarding developing and expanding existing business and efforts to recruit new businesses. Please note that you should bring your laptop as you will use the tools throughout the session. (Tablets and phones are not as compatible.)
  ➢ Keith Cooke, Industry Manager, Esri
1:00 – 4:00 p.m. Learning Labs

- Equitable Regional Development: Looking through the Lens of Wealth Creation: Doing Economic Development Differently

Join us for this Learning Lab to walk through and practice the ways that the wealth creation approach and principles can be integrated into the CEDS (asset inventory, SWOT, strategies, and evaluation). Consider ways of supporting economic sectors through identifying market opportunities, value chain mapping and development. This will be a highly interactive workshop, allowing participants to practice the concepts.

- Chad LaComb, Senior Economic Development Planner, Acadiana Planning Commission
- Melissa Levy, Regional Development Researcher/Wealth Creation Specialist, NADO Research Foundation
- Carrie Kissel, Associate Director, NADO Research Foundation

- Equitable Regional Development: Underwriting Toolbox: Tools and Techniques for Success

Attend this session for a practical and informative exploration of the Underwriting Toolbox. This comprehensive session is designed to equip underwriters and loan officers with the essential tools and techniques necessary for success and review the key components of the Underwriting Toolbox that every lender should have at their disposal.

- Mary Louk, Program Manager, Grow America

2:00 – 4:00 p.m. Mobile Workshop*

- Equitable Regional Development: Tackling Community Revitalization through Brownfields Redevelopment

This bus tour will explore various brownfields sites in downtown Cleveland. The sites include the Flats District, (a former riverfront industrial site, now redeveloped with housing, hotels, restaurants, entertainment venues, and more), the Cleveland Port Authority – Confined Disposal Facilities #10 and #12 (the location of testing to reuse river sediments in an environmentally safe manner for beach nourishment, clean fill, and soil for brownfield projects), and a former Cleveland School District building (redeveloped as the Drury Plaza Hotel using federal and state historic tax credits). Additional fee and pre-registration required. Sponsored by Atlas.

4:00 – 5:30 p.m. SPECIAL SESSION: OMB Proposed Guidelines Changes

On October 5, the Office of Management and Budget (OMB) published a long-awaited proposal to revise its “Uniform Guidance”—shorthand for the Uniform Administrative Requirements, Cost Principles and Audit Requirements (2 CFR 200). The proposal attempts to build on broad implementation experience that has been gained about how these comprehensive grants management policies have worked since they were originally adopted in 2014. Because RDO’s have multiple roles as direct grant recipients, subrecipients, and pass-through entities, it is important that OMB hear about your unique regional perspective. NADO will submit detailed comments by OMB’s December 4, 2023, deadline. This special session will provide a briefing on what’s being proposed and will gather your input about what needs to change before the rules are finalized. Sponsored by Three Rivers Planning and Development District

- Robert Lloyd, Robert Lloyd Consulting Services
- Facilitator: Chris Fetzer, President, NADO and Executive Director, Northern Arizona Council of Governments

6:00 – 10:00 p.m. Welcome Reception at Rock and Roll Hall of Fame

What an exciting opportunity for conference attendees—4 hours to tour the Rock Hall during this private event! There will be beverages and heavy hors d’oeuvres and you will have full access to the collections and exhibits. Transportation will be provided (although it is within walking distance for those who prefer to walk). Sponsored by Jobs Ohio and Ohio University Voinovich School of Leadership and Public Service.

Wednesday, November 8

7:30 a.m. – 5:00 p.m. Conference Registration

8:00 – 9:30 a.m. Chapter Meetings Breakfast Buffet

Over breakfast you will be able to convene with peers from across your region to network and talk about issues of relevance to your regions.
9:45 – 10:30 a.m.  **Opening Plenary**
The Fund for Our Economic Future is a network and creative space for philanthropic funders and civic leaders to learn, lead, and develop ideas together to advance an inclusive economy across the Northeast Ohio region. Since its founding in 2004, The Fund has been working on the forefront of critical place-based issues, such as advancing growth in new industries, improving workforce systems, and connecting jobs and people through improved mobility and site-selection strategies. During this plenary session you will learn more about The Fund’s innovative work to achieve equitable growth and spark new ideas that may be replicable for your region.

- **Bethia Burke**, President, Fund for Our Economic Future
- **Facilitator: Chris Fetzer**, NADO President, Executive Director, Northern Arizona Council of Governments

10:30 – 10:45 a.m.  **Networking Break**

10:45 a.m. – 12:00 p.m.  **Federal Grants Management Office Hours**
As organizations that receive grant funds through a variety of federal programs and from both federal agencies and pass-through entities, RDO's routinely encounter compliance challenges. Those are made more troublesome because it is often difficult to sort out which federal requirements apply, how they should be interpreted, and what are the prerogatives of awarding agencies. This “Office Hours” session is being made available to allow RDO representatives to drop in, raise grants management questions, and hopefully to receive authoritative answers. No appointment is needed! First come, first served! **Sponsored by Three Rivers Planning and Development District**

- **Robert Lloyd**, Robert Lloyd Consulting Services

10:45 a.m. – 12:00 p.m.  **Concurrent Sessions**

- **Building a Strong RDO:**
  - **Excellence in Board Governance: Don’t Just Sit There**
  
  Maybe you were elected, maybe you were appointed. Either way you have a seat at the table and the opportunity to positively lead and influence. You will earn a reputation whether you intend to or not. Take a proactive stance on what you can offer and the legacy you can impact for the organizations or communities you represent. This interactive session will offer tips for providing excellent service as a board member.

  - **Monica Scamardo**, CEO and Founder, Variate Consulting

- **Regional Resilience:**
  - **State-EDD Alignment: Building Your Own Policy Academy**
  
  This technical assistance hands-on session will focus on applying lessons learned from state-EDD teams on building a collaborative process to improve alignment in economic development planning and program implementation. Attendees will hear from current Academy team participants on their challenges and successes during their alignment journey, and then apply these lessons to their state-EDD relationship.

  - **Matt McCauley**, Senior Vice President, Regional Prosperity at the Michigan Economic Development Corporation
  - **Jeff Hagan**, CEO, Eastern Upper Peninsula Regional Planning & Development Commission (MI)
  - **Matthew Godinez**, Director of Performance & Programming, Kansas Department of Commerce
  - **Michele McFarlane**, Community Development Planner, Region IV Development Association (ID)
  - **Facilitator: Bob Isaacson**, Senior Vice President, Center for Regional Economic Competitiveness
  - **Facilitator: Brendan Buff**, Director of Rural Development, Center for Regional Economic Competitiveness

- **Regional Resilience:**
  - **The Missing Piece of the Housing Puzzle**
  
  As housing challenges have plagued regions across the country, RDOs have found their niche in partnership with local communities, developers, and non-profit groups. Come to this session to learn how successful RDOs have found the role they can play in addressing housing challenges in their regions and how your organization can take on a unique-to-your-region role in solving the Housing Puzzle.

  - **Cliff Herberg**, General Counsel, Alamo Area Council of Governments
  - **Keith Dennis**, Community Development Program Manager, Southeastern Arizona Governments Organization
  - **Michael Dunn**, Executive Director, Region 1 Planning Council

- **Building a Strong RDO:**
  - **Conversation Café: Executive Director Meetup**
Executive Directors are invited to join for informal networking, best practice sharing and anything else you would like to discuss!

12:00 – 1:30 p.m.  Plenary Luncheon
The U.S. Economic Development Administration (EDA) plays a critical role in facilitating regional economic development efforts in communities across the nation. Promoting locally-driven approaches to sustainable economic development, EDA makes investments in planning, technical assistance, and infrastructure construction that are designed to leverage existing assets in an effort to foster regional economic growth. EDA leadership will provide various program updates.
➢ Craig Buerstatte, Deputy Assistant Secretary for Regional Affairs, U.S. Economic Development Administration
➢ Facilitator: Chris Fetzer, President, NADO and Executive Director, Northern Arizona Council of Governments

1:45 – 4:15 p.m.  Mobile Workshops*
• Equitable Regional Development: Evergreen Cooperative Laundry
The Evergreen Cooperatives of Cleveland have become a global innovation model for creating more sustainable regional economies. Over 280 local residents earn an ownership stake as they create thriving businesses, while playing a transformational role in building vibrant neighborhoods. The Evergreen Cooperatives showcase a local ownership and control model consistent with the wealth creation framework for economic development, across a variety of sectors, including laundry services, food systems, renewable energy, manufacturing, etc. Join us for this mobile tour to learn more about the history, social mission and employee ownership model of the Evergreen Cooperatives while visiting the Evergreen Laundry operation in action. You will have an opportunity to learn more from employee owners about their experience and what being an employee owner has meant to them. Evergreen’s portfolio is diverse, providing insights into supply chain diversification and protection, keeping wealth local, and connecting with anchor institutions. Sponsored by the Ohio Employee Ownership Center at Kent State University.

• Regional Resilience: Ohio City and West Side Market Tour (SOLD OUT; waitlist available)
Join this tour for a multi-faceted view of the Ohio City Neighborhood! Begin with a tour of the neighborhood provided by Ohio City Incorporated, the community development corporation responsible for preserving, promoting, and developing the Ohio City Neighborhood. Next, you’ll visit Refugee Response, an organization formed to help refugees adjust to life in Northeast Ohio that currently supports over 700 refugees each year, providing opportunities for hundreds of Clevelanders to mentor and volunteer. The tour will end at the West Side Market, a large indoor market with 100 local vendor stalls offering meats, seafood, fruits, vegetables, baked goods, dairy, flowers, ready-to-eat foods, spices, and nuts, that has been in operation since 1840. You will hear the story of the market and have some time to shop before heading back to the conference.

1:45 – 3:00 p.m.  Concurrent Sessions
• Regional Resilience: A Trail Map for Growth: Recreation Economies and Preservation of Local Quality of Life
Communities across the nation are leveraging their natural assets to build outdoor recreation economies. However, this growth may lead to changing community character challenges, such as overcrowded infrastructure and housing affordability and availability. This session will discuss strategies for regions to balance recreation and tourism growth with preservation of local community character and quality of life.
➢ Stephanie Bertaina, Senior Policy Analyst, U.S. EPA Office of Community Revitalization
➢ Beth Gilles, Executive Director, Lake Champlain-Lake George Regional Planning Board

• Building a Strong RDO: Engaging and Equipping Your Board
As an executive director you lead an organization and a board. What does your board need from you to support your organization’s success? How active should you be in communicating with the board? What is the most important role your board can play in the community for the organization? Learn the differences between and impacts of engaged and disengaged boards; strategies for building trust with your board; and best practices for communicating with board members.
➢ Monica Scamardo, CEO and Founder, Variate Consulting
Moderator: Kelly Davila, Director of Regional Services and Economic Development, South Plains Association of Governments

Regional Resilience: Leveraging a Regional Data Platform for Planning
Learn how a large economic development organization with a broad rural reach is using a Regional Data Platform to leverage GIS and data sharing methods to meet the challenges of the future. The platform enhances data-driven, transparent, and collaborative planning under a common vision for the region. The platform presentation will illustrate how it links local and regional planning with GIS.
Keith Cooke, Industry Manager, Esri

Building a Strong RDO: Conversation Café: EDD Speed Networking
During this interactive speed networking session, you will have the opportunity to discuss your current work with your Economic Development District, troubleshoot challenges, and learn what other organizations are doing — all during short one-on-one conversations with your peers.

1:45 – 3:00 p.m. Nominating Committee
All NADO members are invited to attend and hear from the candidates for NADO’s Board of Directors Officer positions.

3:00 – 3:15 p.m. Networking Break

3:00 – 4:30 p.m. SERDI Council of Peers Fall Meeting

3:15 – 4:30 p.m. Concurrent Sessions

Equitable Regional Development: RDO and Tribal Partnerships
Tribal governments have the power to determine their own governance structures, pass laws, and enforce laws. They are sovereign entities with relationships with the federal government. RDO service areas sometimes include or are adjacent to Tribal lands, and many Tribal members live in communities served by RDOs. How are RDOs currently working with Tribes? What might RDOs want to know to develop new relationships with Tribal governments?
Kevin Klingbeil, Managing Director, Big Water Consulting
Dr. Joanie Buckley, Business Architect, First Nations Development Institute
Facilitator: Errin Clocker, Executive Director, Grand Gateway Economic Development Authority

Building a Strong RDO: 5 Keys to Building a Strong RDO
During this session you will learn how embracing 5 key strategies will result in a strong and impactful RDO. You will learn how sharpening your vision, developing staff and board talent, building new and enhancing existing alliances and partners, cultivating strong relationships with your stakeholders, and innovating to promote organizational growth will build a stronger organization. Sponsored by Three Rivers Planning and Development District
Patton McDowell, Founder, PMA Consulting

Regional Resilience: Innovative Solutions for Regional Transportation
Research, development, and implementation of transportation programs is improving the safety and mobility of people and goods. In this session, attendees will hear about ways to engage with innovative transportation projects and approaches. Project examples on various topics including safety, travel information, and coordinating planning across multiple regions will be shared.
Andi Hamre, Director of Policy and Research, Eno Center for Transportation
Randy Lane, Statewide Planning Manager, Ohio Department of Transportation
Facilitator: Cindy Hultz, Executive Director, Mark Twain Regional Council of Governments

Building a Strong RDO: Conversation Café: State Associations
This session will reprise the success of last year’s best practice sharing session! Hear from three State Associations about their current programs, budget, organizational structures and more. Group discussions will follow the brief presentations- expect to engage in lively discussions and learn from your peers.

➢ **Ginny Lewis Ford**, Executive Director, Texas Association of Regional Councils

➢ **Sheldon Johnson**, Executive Director, Northwest Regional Planning Commission

➢ **Chris Chiles**, Executive Director, Kentucky-Ohio-West Virginia Interstate Planning Commission

➢ **Rick Hunsaker**, Executive Director, Region XII Council of Governments

**5:00 - 6:30 p.m.  Impact Awards Reception**

All attendees are invited to attend this reception to learn about the 2022 Aliceann Wohlruck Impact Award projects. This year’s class of awardees includes 108 projects from 71 NADO members in 28 states. Many will be on hand to share the details of the project! Light snacks and beverages will be provided.

**Thursday, November 9**

7:30 a.m. – 5:00 p.m.  **Conference Registration**

8:00 - 9:00 a.m.  **DDDA Breakfast**

All attendees from a Local Development District located in the 13-state Appalachian Regional Commission (ARC) footprint are invited to attend this breakfast and hear from ARC’s leadership.

**9:15 – 11:45 a.m.  Mobile Workshops**

**• Resilient Regions Track:  Rid-All Green Partnerships**

Three high school friends turned an empty and forgotten lot in the Kinsman neighborhood into an 18-acre urban farm where they grow produce to bring healthy, local food to area institutions, engage the community, and maintain diverse revenue streams. The **Rid-All Green Partnership** features a wide array of programming including a culinary kitchen, farmer’s market and restaurant facility, youth and veteran training programs, aquaponics, composting, tree nursery, and more. The Partnership also developed a 5-month Community Urban Agriculture training program, which includes a focus on entrepreneurship. Join the tour to learn more about this incredible story, how it has positively impacted the surrounding neighborhood, and why “every community deserves a Rid-All farm.” **Sponsored by Submittable.**

**• Resilient Regions Track:  The Story of Midtown**

This tour will visit the Midtown neighborhood, where you will learn about the transformative work taking place there to develop a dynamic neighborhood. The tour will be hosted at **MAGNET**, a nonprofit organization dedicated to helping small and medium-sized manufacturers increase sales, create jobs and generate cost savings through technological innovation, workforce training, and improved management practices. Staff from the **Cleveland Foundation** and the **Midtown Community Development Corporation** will join to tour to share about their work, the history of the neighborhood, and its exciting future development plans. Expect to hear about how they are building partnerships, creating a sense of ‘place’ and much more!

**9:15 – 10:30 a.m.  Concurrent Sessions**

**• Equitable Regional Development:  Equity and Inclusion Fundamentals**

Now more than ever, RDOs are exploring ways to better incorporate equity and economic inclusion principles into their plans, programs, and outreach efforts to ensure that all residents have an opportunity to be a part of shaping their community’s future. This session will provide a foundational understanding and language for approaching equity and inclusion as an individual and an organization.

➢ **Chinenye Nkemere**, Director of Strategy, Enlightened Solutions

➢ **Bethany Studenic**, Managing Director, Enlightened Solutions

**• Building a Strong RDO:  Building a Relationship with your EDA University Center**
Building and maintaining relationships with your EDA University Center can be difficult, despite the incredible resources they can provide. How can EDDs develop and maintain effective UC relationships? What factors make these relationships successful? Discuss this and more at this session led by two UCs in Ohio.

➢ Nichole Fifer, Director, Center for Regional Development, Bowling Green State University
➢ Molly Schnoke, Director, Center for Economic Development, Cleveland State University

- Regional Resilience: Infrastructure Resilience Planning Framework: A Model for Resilient Regions
The Cybersecurity and Infrastructure Security Agency (CISA) has recently released the Infrastructure Resilience Planning Framework (IRPF) that gives regional organizations a new tool for resilience planning with local communities and utilities. Focused on dependency analyses in local and regional infrastructure systems, the IRPF is an actionable tool for CEDS and hazard mitigation plan alignment. This session will provide input from CISA planners and Green River Area Development District (KY), who piloted the IRPF in their last regional hazard mitigation planning update.

➢ Colie Smith, Regional Resiliency Coordinator/Economic Development Specialist, Green River Area Development District
➢ Addison Coley, RSP Planning Program Specialist, Cybersecurity and Infrastructure Security Agency

- Regional Resilience: Conversation Café: Energy Regions and Economic Resiliency
A rapidly transforming energy landscape is creating both challenges and opportunities for energy-reliant regions nationwide. Join this interactive session to engage with peers from energy communities, federal partners, and key experts and stakeholders working to support regions retool economies.

10:30 – 10:45 a.m.                 Networking Break

10:45 a.m. – 12:00 p.m.            Concurrent Sessions

- Equitable Regional Development: Rural Placemaking with Bowling Green State University
Join staff from Bowling Green State University, an EDA University Center, to learn about their Reimagining Rural Regions, or R³ Program which provides expertise and capacity to assist communities in undertaking a placemaking process to identify assets that could be reimagined to improve quality of life and to aid in the retention and attraction of talent. The program also offers paid positions to undergraduates, tapping into a population interested in making an impact in rural communities.

➢ Melissa Hopfer, MPA Project Manager, Center for Regional Development, Bowling Green State University
➢ Lisa Lawson, Project Manager, Center for Regional Development, Bowling Green State University

- Building a Strong RDO: How to Excel as an RDO Leader
Participate in this interactive session to learn key steps for becoming a strong RDO leader. Whether you are on the path to becoming an executive director, have recently become an executive director, or have been in the position for a while, you will learn specific strategies to enhance your leadership skills. Sponsored by Three Rivers Planning and Development District.

➢ Patton McDowell, Founder, PMA Consulting
➢ Moderator: Mary Beth Rudel, Executive Director, Ark-Tex Council of Governments

- Regional Resilience: Renewable and Resilient Energy: Solutions for Your Region
Solar energy, brownfields to brightfields, microgrids, and energy resilience: all are tools that can be utilized to increase the resilience of your region to extreme weather events, provide cost savings, and redevelop sites with development constraints. Learn from peers and experts how to provide solutions for your region as the number of programs and amount of funding for renewable energy continues to increase. This session is a great accompaniment to the Mobile Workshop ‘Renewable Energy and Microgrid Projects’.

➢ Matthew Popkin, Manager, US Cities & Communities, Rocky Mountain Institute
➢ Sam Sharp, Energy and Sustainability Planner, Region 9 Development Commission
➢ Mike Foley, Director, Department of Sustainability - Cuyahoga County, Ohio
➢ Facilitator: Elijah Sharp, Deputy Director, New River Valley Regional Commission
• Regional Resilience: Conversation Café: Housing and RDO Roles
Join your fellow RDO practitioners in open-ended discussions on how organizations are tackling housing problems in their regions. This networking session is meant to give organizations the opportunity to share what works in your region and learn more about other regional housing efforts.

12:00 – 1:30 p.m. President’s Award Luncheon

1:45 – 3:00 p.m. Mobile Workshops*
• Regional Resilience: Renewable Energy and Microgrid Projects
Visit and learn from innovative energy projects across the Cleveland region led by Cuyahoga County Department of Sustainability. In the working-class suburb of Brooklyn, Ohio, the department worked with municipal officials to install 4 MW in solar panels on top of a 17-acre former landfill site, which powers local government buildings at an estimated $3 million in energy savings. To support residential solar, the county has launched solar co-op programs designed to use group buying power to obtain discounted prices, including a pilot project geared toward low-to-moderate income homeowners. Cuyahoga County is also seeking to become a microgrid hub and developed its own county-run utility, which is working to develop energy storage and microgrid projects to support resilient energy operations during hazard events.

• Equitable Regional Development: EDWINS Leadership and Restaurant Institute
Learn how one man’s belief that everyone, despite their past, should be given the opportunity to have a fair and equal future evolved into a successful model for vocational training. EDWINS provides training in the restaurant and hospitality industries to formerly incarcerated adults. Students are also provided free housing, legal services, medical care, clothing, literacy programs and more throughout the program. Students work at EDWINS restaurant, butcher shop, and bakery.

1:45 – 3:00 p.m. Concurrent Sessions
• Regional Resilience: Capitalizing on Remote Work as a Rural Economic Development Opportunity
Recent research by the Ohio University Voinovich School of Leadership and Public Service concluded that changes to conventional work models caused by the COVID pandemic were creating a transformative opportunity for “remote work ready” rural communities. The researchers found the remote working accelerated emerging trends and revealed market preferences that create opportunities for rural areas to both retain and attract remote workers. Learn more about the research outcomes regarding categories of economic and community development benefits, strategic options for capitalizing on remote work’s opportunities, and requisite elements of rural community “Remote Work Readiness”.
➢ E. Brent Lane, Executive in Residence, Ohio University George Voinovich School of Leadership and Public Service
➢ Facilitator: Jade Powell, Deputy Director, Southeast Utah Association of Local Governments

• Regional Resilience: CEDS Content Guidelines and Best Practices
In April 2023, EDA revised its Comprehensive Economic Development Strategy (CEDS) Content Guidelines to include sections on equity, climate resilience, and workforce development. During this session, hear how EDDs are incorporating these themes in their CEDS and other planning efforts and a CEDS update from EDA staff.
➢ Erica Anderson, Economic and Community Development Director, Land of Sky Regional Council
➢ Kirsten McGregor, Principal, SAGAX Associates
➢ Brett Schwartz, Associate Director, NADO Research Foundation

• Equitable Regional Development: Investing in Rural Downtowns
There has never been a better time for rural communities to invest in downtown revitalization. Investing in downtown redevelopment creates jobs, increases property value, and encourages tourism. Learn more about the Downtown Revitalization Playbook, use the readiness assessment to identify what you have in place to leverage and what barriers need to be overcome, learn about types of investments and capital stacks, and learn from Economic Development Districts supporting downtown revitalization in their regions.
Melissa Kraemer Badtke, Executive Director, East Central Wisconsin Regional Planning Commission
Melissa Levy, Regional Development Researcher/Wealth Creation Specialist, NADO Research Foundation
Stephanie Gilbert, Transportation Planning Coordinator, Ohio Valley Regional Development Commission

Building a Strong RDO: Conversation Café: RDO Staff Recruitment & Retention
It is no secret that it is often difficult for RDOs to attract and retain talent for the long-term, especially at smaller organizations serving remote and rural regions. During this networking session, share with peers what you are doing or brainstorm together ways to address this challenge, such as by strengthening organizational culture, offering competitive benefits, allowing for remote work opportunities, and other approaches.

3:00 – 3:15 p.m. Networking Break
3:15 – 4:00 p.m. NADO Annual Business Meeting
All NADO members are encouraged to attend to learn more about the governance of your Association.

4:00 – 5:00 p.m. NADO Board of Directors Meeting
All NADO members are encouraged to attend to learn more about the governance of your Association.

5:00 – 6:30 p.m. Reception

Friday, November 10
8:00 a.m. – 2:00 p.m. Conference Registration

8:30 – 9:30 a.m. Celebrating our Past
As NADO completes our Five-Year Strategic Plan, we are looking forward as we initiate the process for the next strategic plan. NADO’s leadership will share highlights of the completed plan and offer insights into their priorities for the coming years.
Facilitator: Patton McDowell, Founder, PMA Consulting

9:45 – 11:00 a.m. Concurrent Sessions
Equitable Regional Development: Reflections on Year One of American Rescue Plan Investments Supporting Workforce and Equity
Economic development and workforce development are intrinsically linked - each is evolving as historic federal investment is happening across the nation. Regions are reorganizing, and new funding streams are asking for innovative cross-sector and cross-regional partnerships with a shared commitment to equity and job quality. Join EDA Networks, Jobs for the Future, New Growth Innovation Network, and the University of Michigan for an interactive discussion to inform your own partnerships and coalitions, prepare for future funding opportunities, and keep equity at the center. Be the first to hear of UofM and NGIN’s early observations from equity research across the 32-grantee Good Jobs Challenge Community of Practice.
Sarah Crane, Senior Research Manager, Economic Growth Institute, University of Michigan
Swati Gosh, Vice President, Insights and Innovation, New Growth Innovation Network
Nate Humphrey, Director, Communities of Practice, Jobs for the Future
Genna Petrolla, Senior Manager, Workforce and Regional Economies, Jobs for the Future

Regional Resilience: The Future of Military Planning and RDOs
Regional organizations can serve as a community liaison and regional planner for local military installations in their regions. RDOs that take a proactive approach to community-installation relationships can create real dividends for their member communities. This session will provide best practices to improve community-based relationships and communication, show examples of what kind of planning RDOs are doing for local military installations, and give insight from partners at the federal level.
Steve Bonner, President and CEO, SONRI, Inc.

- Regional Resilience: Broadband: Continuing Connections
In this session hear how states are implementing recently allocated federal BEAD funds focused on unserved and underserved areas in Ohio and across the country. Speakers will share information on specific deployment initiatives as well as other critical topics including digital inclusion planning taking place in local regions.
  - Ryan Collins, Local Subject Matter Expert, Marietta Ohio
  - Caroline Smith, Economic Development Manager, Apalachee Regional Planning Council
  - Facilitator, Tom Bliss, Executive Director, Southeast Nebraska Development District

- Regional Resilience: Conversation Café: Disaster Preparedness and Recovery
Join your peers and federal partners from EDA for a discussion about how RDOs can best support their regions with planning for and responding to natural disasters and the impacts of a changing climate. Come prepared with your ideas and questions: How are RDOs convening partners and stakeholders? What federal and state resources are being deployed most effectively? What gaps need to be addressed?

11:00 – 11:15 a.m.  Networking Break

11:15 a.m. – 12:15 p.m.  Concurrent Sessions
- Building a Strong RDO: Cybersecurity as an Organizational Strength
As many cities, counties, school districts, and infrastructure systems are coming under threat from cyberattacks and hacking, learn what your organization needs to do to prevent these attacks. This session will focus on the basics of cybersecurity and what measures you need to implement now to protect your organization and region.
  - Michael Rosenberg, Projects and Communications Coordinator, Western Arkansas Planning and Development District
  - Shawn Hufstedler, Chief Operating Officer, Mid-Ohio Regional Planning Commission
  - Spencer Wood, Cybersecurity Advisor, Cybersecurity and Infrastructure Security Agency

- Equitable Regional Development: Conversation Café: Reframing Aging
We are all aging! This session will focus on how RDOs can support policies and programs that we all need to thrive at every age. This session will offer strategies for inclusive approaches to aging that can be incorporated into many RDO program areas and communications.

- Building a Strong RDO: Conversation Café: Storytelling
RDOs are making significant impacts across their regions, in various ways. Often, their communities are not aware of them or their roles in bringing projects and programs from idea to fruition. It is important for RDOs to share their stories and help their stakeholders have a strong understanding of their roles. Join your peers for a discussion about storytelling...hear how they are approaching it, their successes and challenges, lessons learned, and successful strategies. Walk away with new ideas for helping your region know more about your RDO and its work.

12:30 – 1:30 p.m.  Plenary Luncheon: Planning our Future
As NADO’s leadership launches our next strategic planning process, we are looking to our members to provide insights and ideas. During this casual luncheon, you will have the opportunity to share your thoughts and suggestions for NADO’s—your Association’s—future direction.
  - Facilitator: Patton McDowell, Founder, PMA Consulting