





## SESSION GOALS:

- Understand the value of an effective brand
- Gain insight into how to share your brand story
- Become a fan of PR for your RDO
- Learn how to make PR a part of your routine



# BRANDING?

### MHATIS PROP

# SHOULD WE CARE?

## BRANDING





















Your economic development.
Dartner.

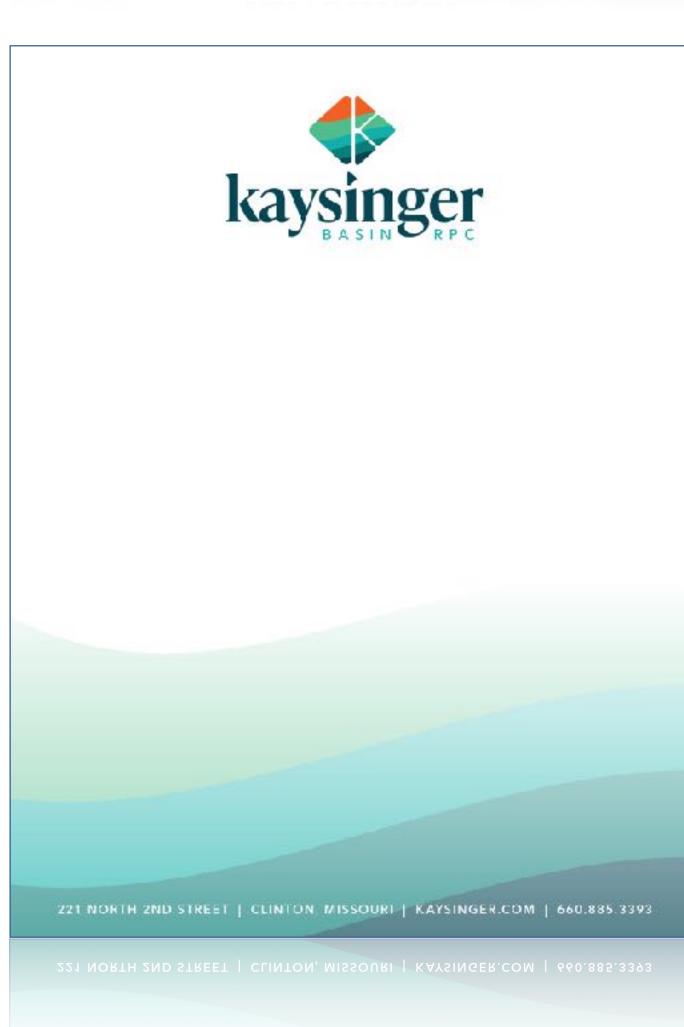
As the Economic Development District for our region, Kaysinger Basin is the **go to** for economic development strategies and plans that work. We collaborate with partners to

#### move ideas to concepts and propel them towards successful outcomes.

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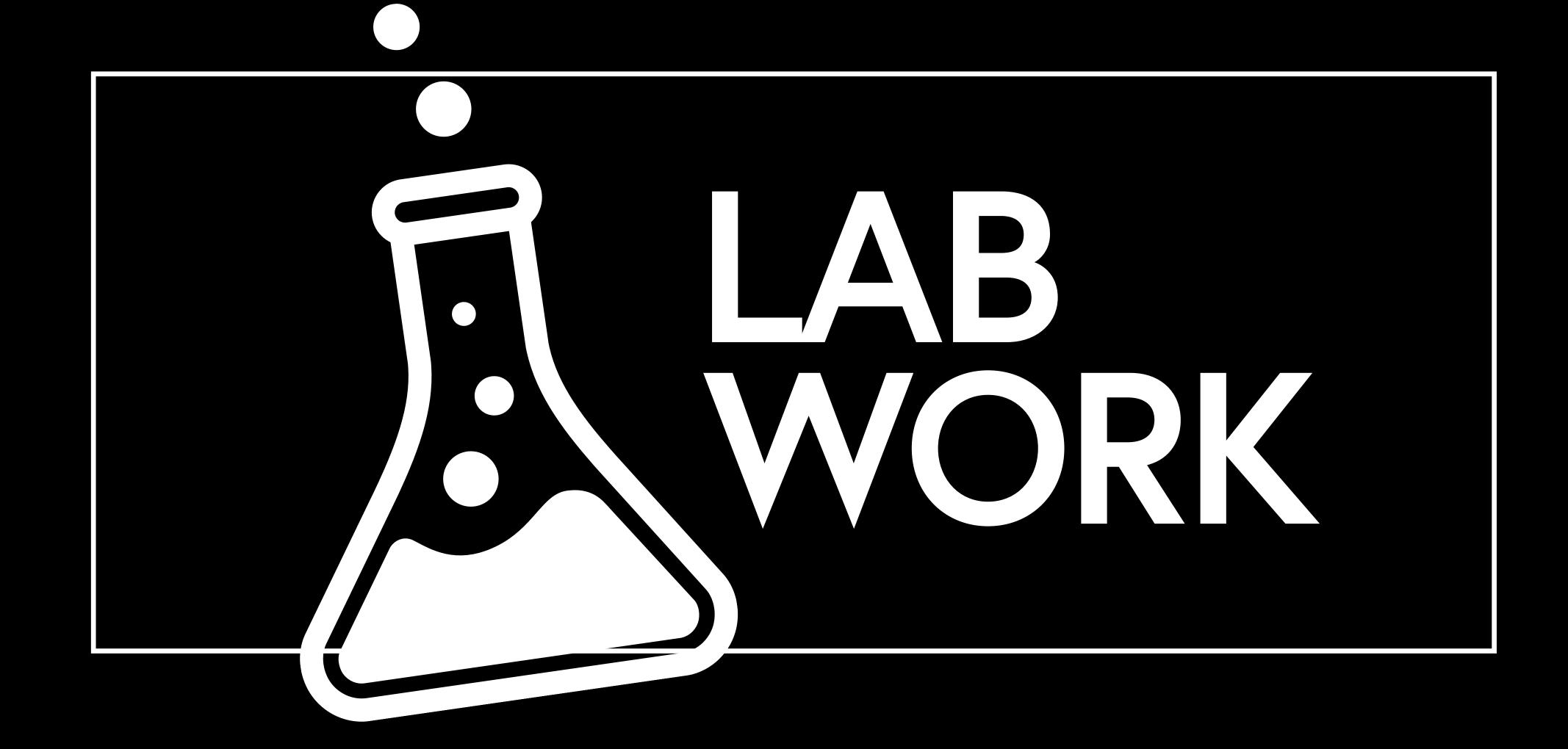


## WHAT MAKES A BRAND SUCCESSFUL?

## BRAND STORY



Engaging | Authentic | Values Driven



#### Vision+ Mission

#### Audience Identification

## Write the Story

## Who are you? What is your RDO known for?

- Name of your organization is there an informal use of your name? If so, consider using it here.
- How long has your organization been around?
- What do you get called on most to do? Is it something that people associate with your RDO?

## What value do you provide to the region?

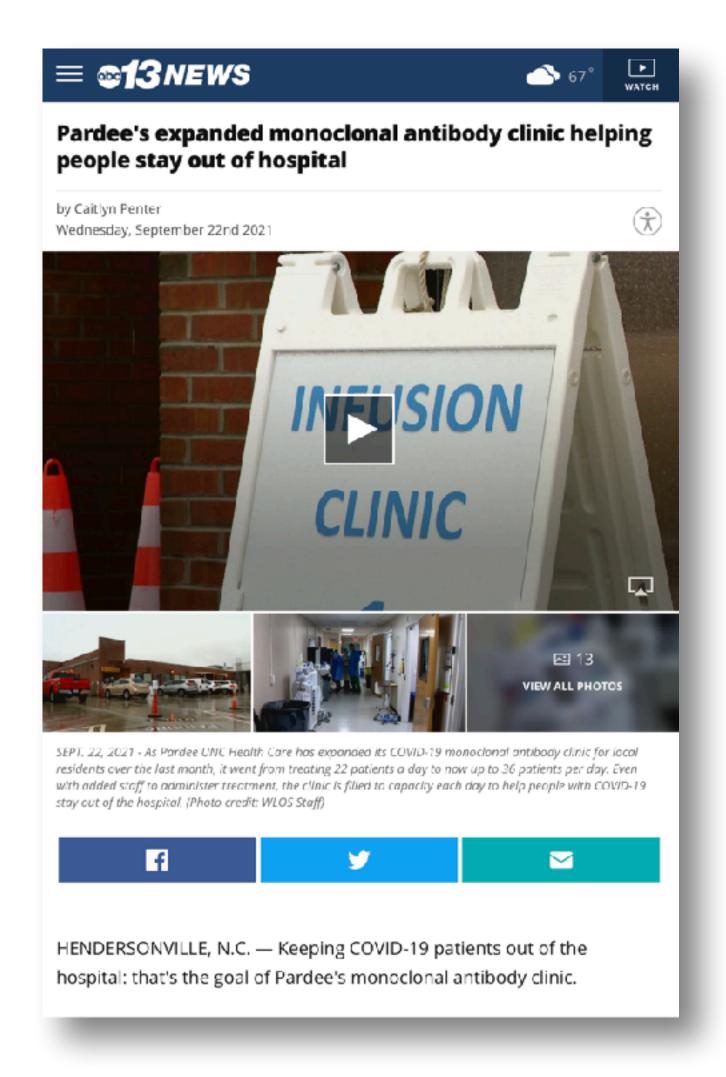
- What do you do really well, but may not be as well known for? In other words, you really want to make sure people (partners, members, etc.) know you do this.
- What would *not* have happened as a result of your facilitation, input, actions?

## DISCUSS + SIARE

## PUBLIC RELATIONS



## WHAT DO WE KNOW ABOUT





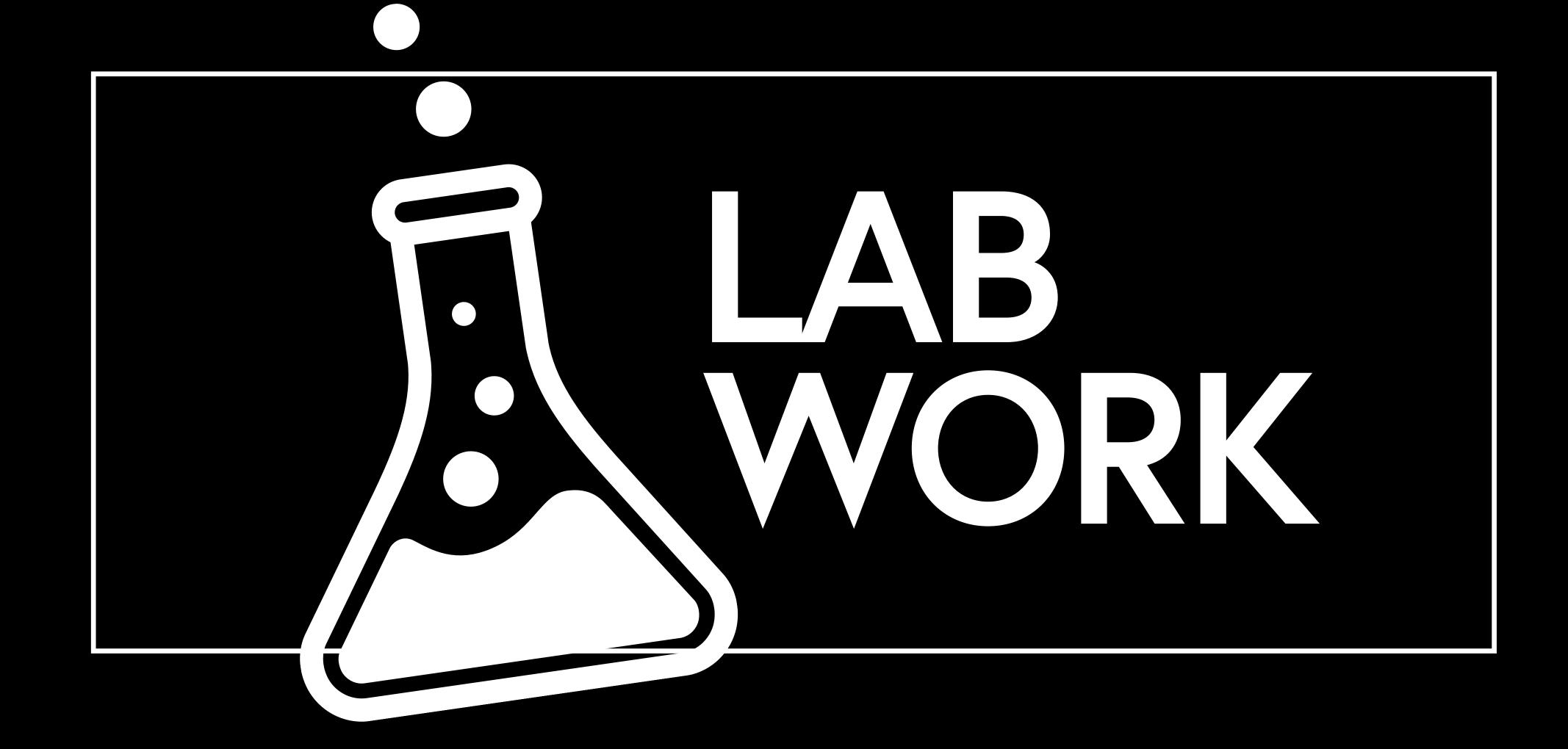
# FFECTIVE AT PR THAT...

- When you have something to share, *people see it*.
- When there's a national topic related to your work, journalists seek you out.
- When there's a crisis, you manage it quickly.

# MAKE IT A CONVERSATION, NOT A SHOUTING MATCH.







#### Developing Your PR Strategy

What are you trying to communicate and why?

What do you want to happen as a result of that communication?

Who is the best person to communicate this news?

Which media outlets are better suited to support this conversation?

Who has the audience you seek to reach?

What is the ideal time to share your news?

## PR TOOLS

# 

## MEDIAS CONTACTS



- Build rapport.
- Stay engaged.
- Don't wait until a crisis to communicate.
- Provide value.

- Templates
- Policy
  - Spokespersons
  - Holding Statements



