

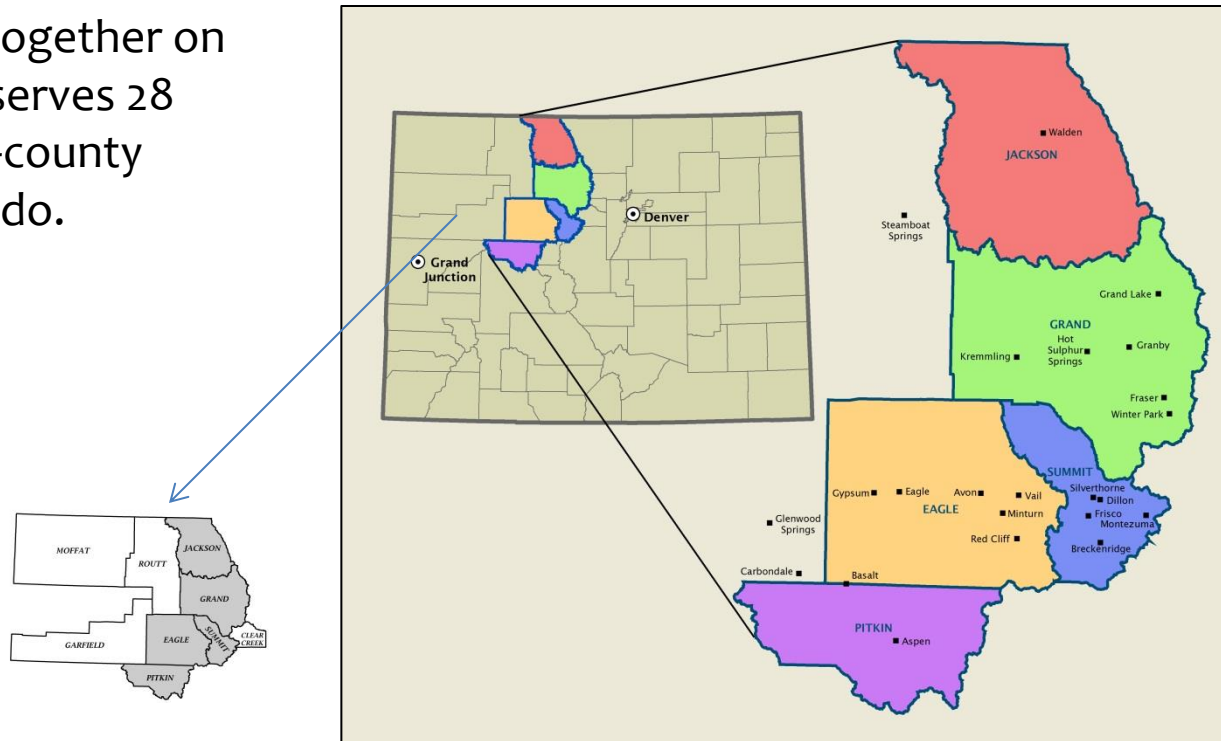


Building Revenue Streams

Northwest Colorado Council of Governments'
Elevator Inspection Program

About NWCCOG

Northwest Colorado Council of Governments (NWCCOG) is a voluntary association of county and municipal governments that believes in the benefits of working together on a regional basis. NWCCOG serves 28 member jurisdictions in a 5-county region of northwest Colorado.



About NWCCOG

- **Population** – 112, 781
- **Main industries:**
 - Tourism & Outdoor Recreation
 - Health & Wellness
 - Financial Services
 - Creative Industries
 - Infrastructure & Engineering



About NWCCOG

Programs:

- Economic Development District
- Alpine Area Agency on Aging
- Weatherization (Energy Management)
- Elevator Inspection Program
- Connect for Health Colorado
- Northwest Loan Fund
- Broadband
- Regional Transportation Coordinating Council
- Northwest All Hazards Emergency Management Program
- Water Quality/Quantity Committee
- Watershed Services

About NWCCOG

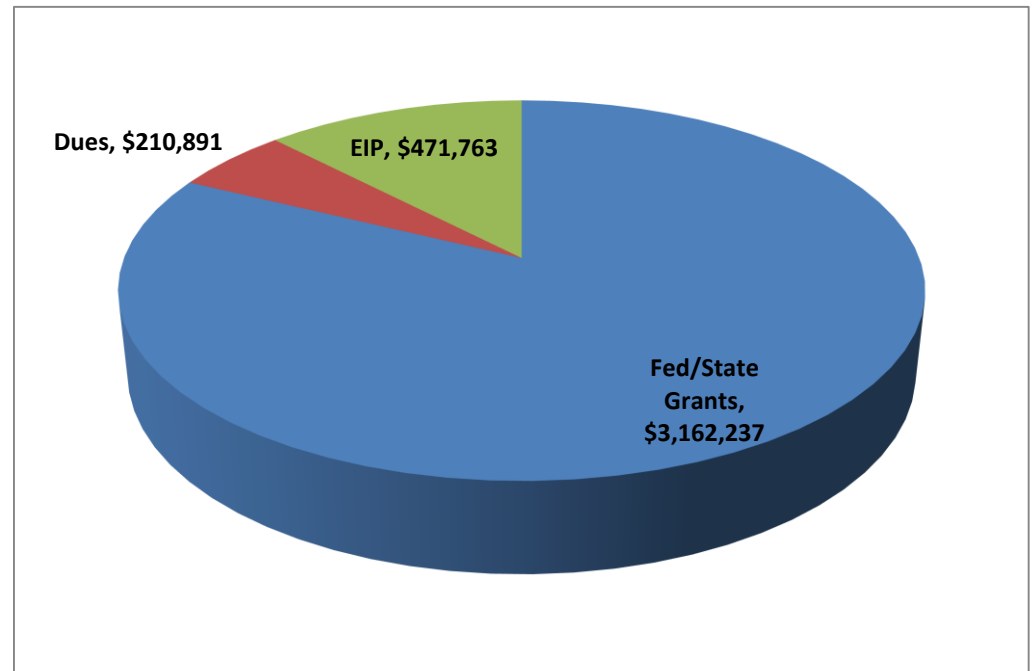
Federal/State Funding:

- EDA
- DOE
- HHS
- LEAP
- FTA
- CEO
- CDOT
- DOLA
- State funds for Senior Services
- Private sector for WX: Xcel Energy, Atmos Energy, SourceGas, Colorado Natural Gas, Holy Cross Energy

About NWCCOG

Total Revenues (2013):

- Federal/State Grants – \$3,162,237 (82%)
- Member Dues – \$210,891 (6%)
- EIP Revenues - \$471,763 (12%)

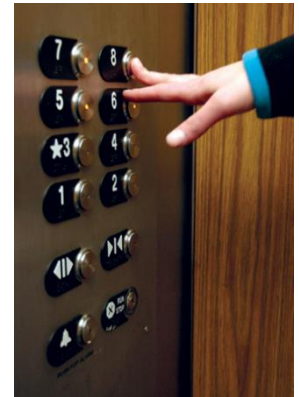


About the Program

The NWCCOG Elevator Inspection Program (EIP) inspects and issues permits for commercial and residential conveyances (elevators, lifts, dumbwaiters and escalators) to ensure safe conveyances throughout the region. The program began in 1993. Prior to that, most conveyances were not inspected.

NWCCOG member jurisdictions are invited to sign a "Letter of Agreement" with NWCCOG, agreeing to adopt the elevator codes for conveyances.

Jurisdictions then agree to pass an ordinance authorizing the inspection service fees. NWCCOG's elevator inspectors' work cooperatively with each jurisdiction's building department to implement the program in that jurisdiction. The EIP now serves Routt, Garfield, Clear Creek, Eagle, Summit, Pitkin, Moffat, Grand and Jackson counties which includes most of the cities and towns within those areas.



Identifying the Need

- Program began in 1993
- NWCCOG Council identified the need
- International Building Code (IBC) requirement
- Specialized certification & training through ASME (American Society of Mechanical Engineers)

Customers

- County and Municipal Governments
- Building Owners
- Elevator Companies
- 2013 – 1,723 elevators inspected

Marketing the Program

- 28 Member Jurisdictions
- Non-Member Jurisdictions as well
- MOA with the State of Colorado DOLA
Division of Oil and Public Safety
- Member benefit of NWCCOG
- MOA = NWCCOG is the AHJ

Pricing the Service

- Annual inspection fee: \$225 members; \$300 non-members
- Price set by recommendation of advisory committee; approval by NWCCOG Council
- Price only increased once since 1993

Challenges/Competition from Public/Private Sector

- State of Colorado has MOA with NWCCOG only
- Private sector competition eliminated in participating jurisdictions due to MOA (NWCCOG is AHJ)
- State of Colorado does conduct audits periodically
- Building Officials like the program because it saves time & money
- State is behind the program because they only have to deal with one agency not 28+

How EIP Benefits NWCCOG

- Very beneficial!
- Revenue-generator

2013 Audited figures:

Revenues - \$471,763

Expenditures - \$379,779

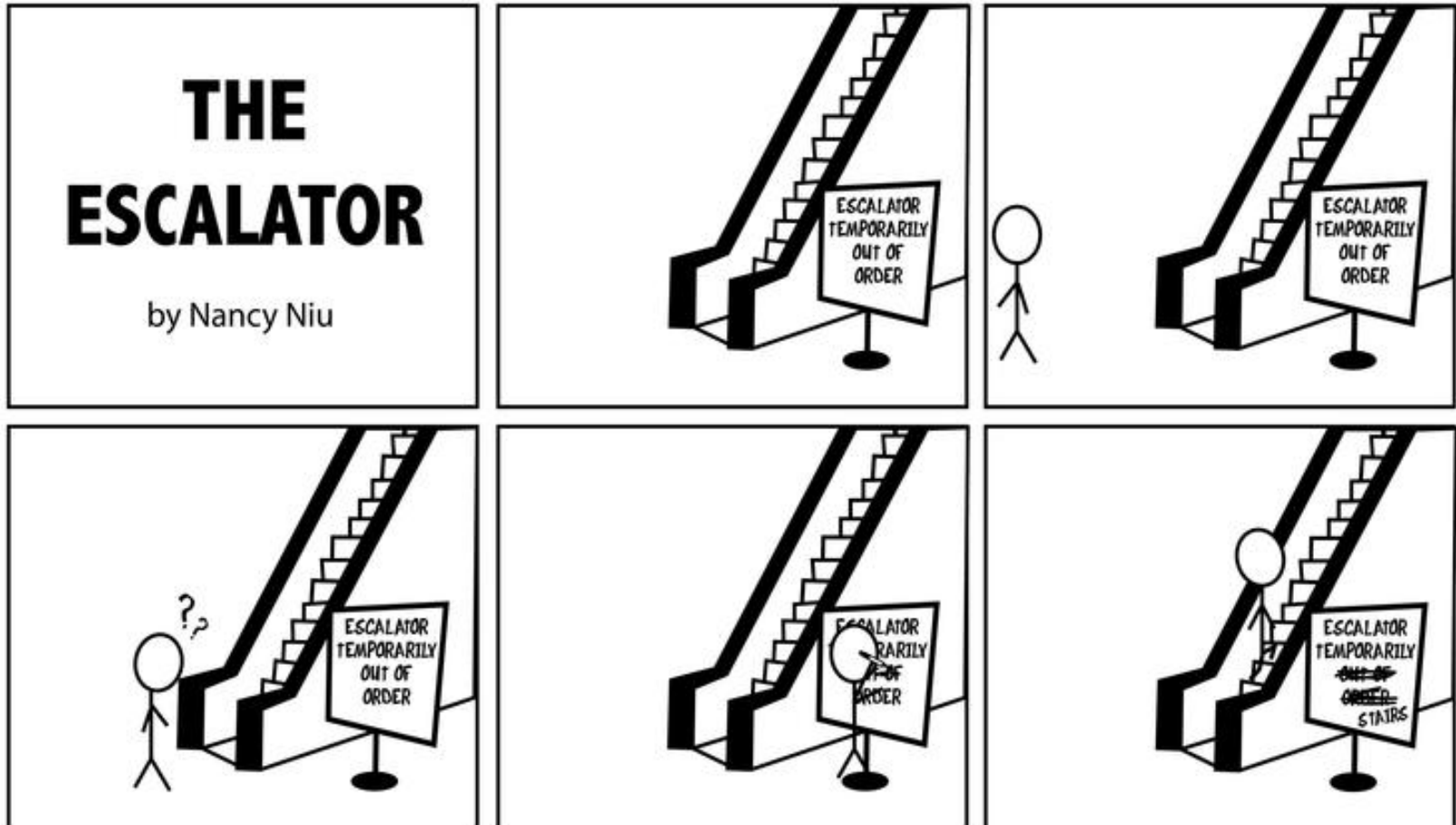
Revenues over Expenditures - \$91,984



- Philosophy: EIP gets what it needs first; the rest goes back into NWCCOG
build reserves, pay down debt, support other programs

Other Fee for Service Programs?

- Not at this time
- Program is successful because the need came from the membership
- If there is a need, NWCCOG will explore the creation of other programs



THANK YOU!

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