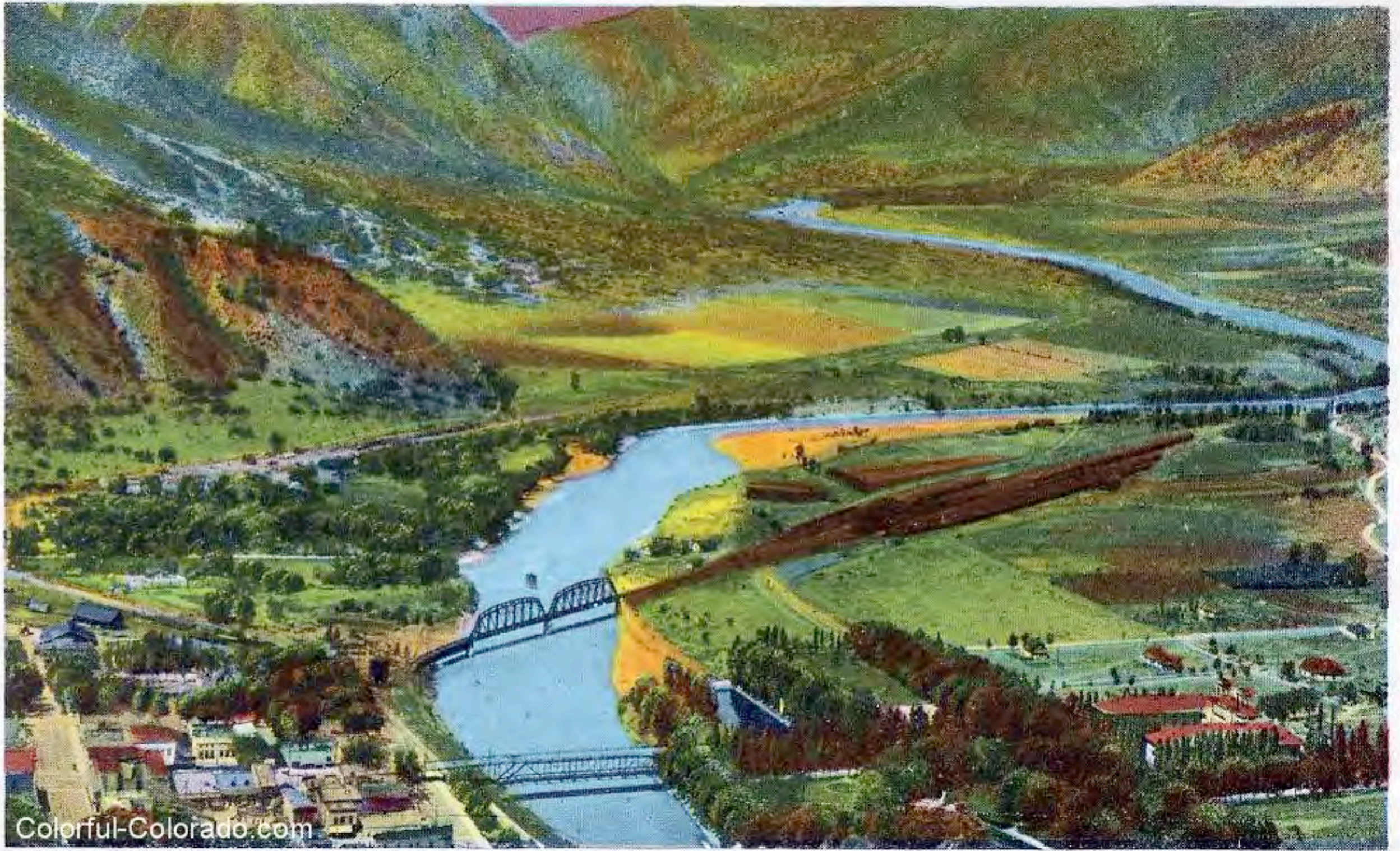


What are the numbers for Garfield County?



Colorful-Colorado.com

Glenwood Springs, Colorado

715 Grand



\$335,091/acre

701 Grand



\$544,173/acre

\$130,657/acre



801 Grand



\$444,717/acre



\$187,635/acre

PERCENT OF SALES TAX COLLECTION BY AREA

GLENWOOD SPRINGS MALL

2010-	\$871,727	6.7%
2009-	\$911,788	6.7%
2008-	\$1,191,462	7.2%
2007-	\$1,276,272	7.7%
2006-	\$1,272,898	8.5%

WEST GLENWOOD

2010-	\$898,180	6.9%
2009-	\$975,349	7.2%
2008-	\$1,240,179	7.5%
2007-	\$1,221,310	7.4%
2006-	\$1,037,323	7.0%

NORTH GLENWOOD

2010-	\$1,185,064	9.1%
2009-	\$1,281,856	9.4%
2008-	\$1,604,269	9.8%
2007-	\$1,614,455	9.8%
2006-	\$1,422,473	9.6%

GLENWOOD MEADOWS

2010-	\$3,241,648	24.8%
2009-	\$3,277,683	24.1%
2008-	\$3,713,492	22.7%
2007-	\$3,775,312	22.9%
2006-	\$3,190,199	21.4%

23rd TO CITY LIMITS

2010-	\$628,611	6.3%
2009-	\$908,308	8.7%
2008-	\$1,309,290	8.0%
2007-	\$1,303,499	7.8%
2006-	\$1,188,853	8.0%

CITY AND COUNTY

2010-	\$191,395	1.5%
2009-	\$227,179	1.7%
2008-	\$376,892	2.3%
2007-	\$434,488	2.6%
2006-	\$391,951	2.6%

PEDDLERS

2010-	\$20,931	0.2%
2009-	\$21,678	0.2%
2008-	\$21,504	0.1%
2007-	\$25,380	0.2%
2006-	\$24,020	0.2%

7th TO 11th STREET

2010-	\$1,111,883	8.5%
2009-	\$1,078,853	7.9%
2008-	\$1,211,071	7.4%
2007-	\$1,222,125	7.4%
2006-	\$1,169,137	7.8%

11th TO 23rd STREET

2010-	\$1,681,139	14.4%
2009-	\$2,028,685	14.9%
2008-	\$2,284,635	14.0%
2007-	\$2,152,876	13.0%
2006-	\$2,041,209	13.7%

ROARING FORK MARKETPLACE

2010-	\$1,702,575	13.0%
2009-	\$1,706,836	12.6%
2008-	\$2,007,806	12.3%
2007-	\$2,081,989	12.6%
2006-	\$1,911,127	12.8%

70 ac

22 ac

164 ac

101 ac

138 ac

41 ac

74 ac

156 ac

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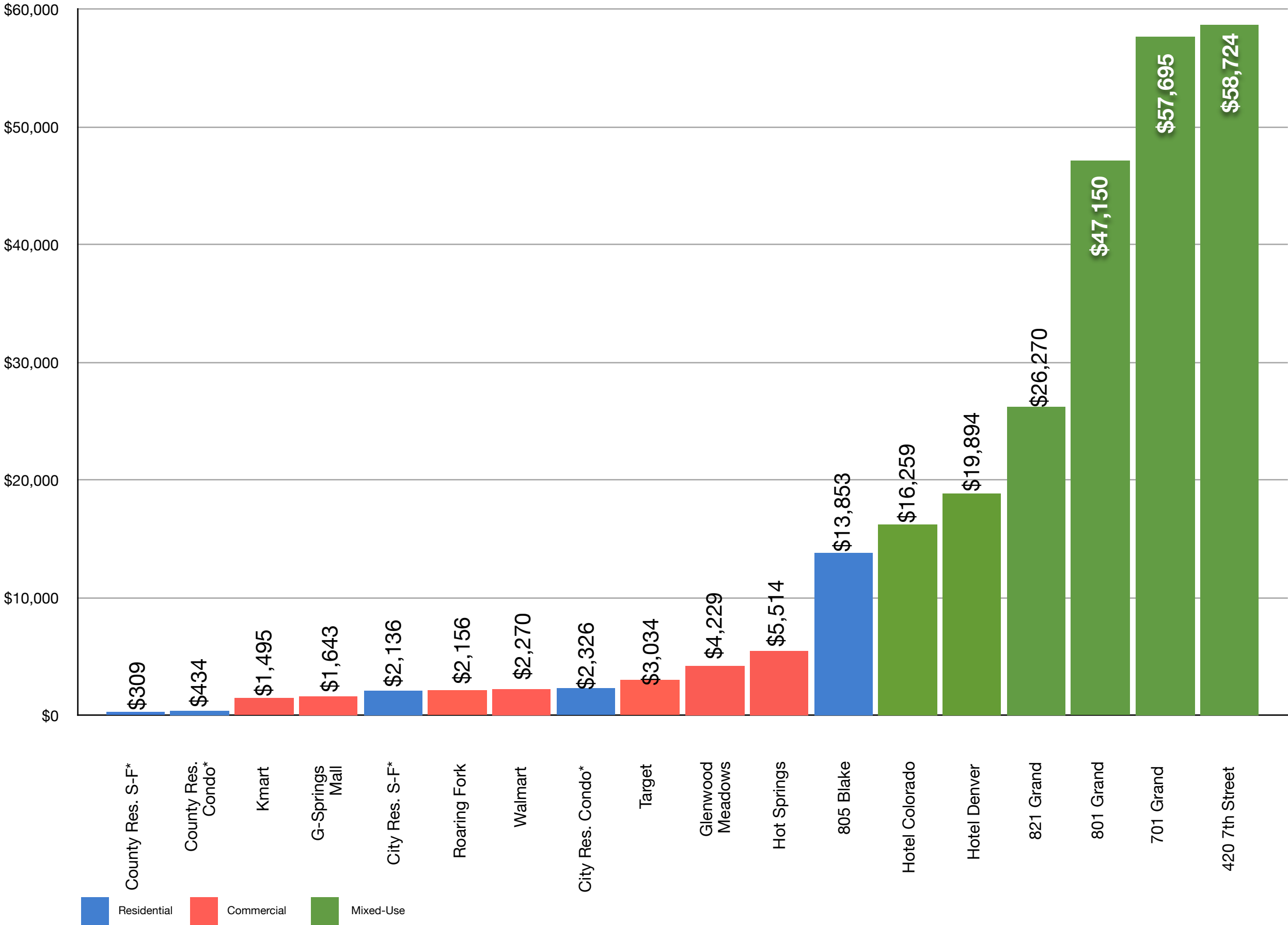
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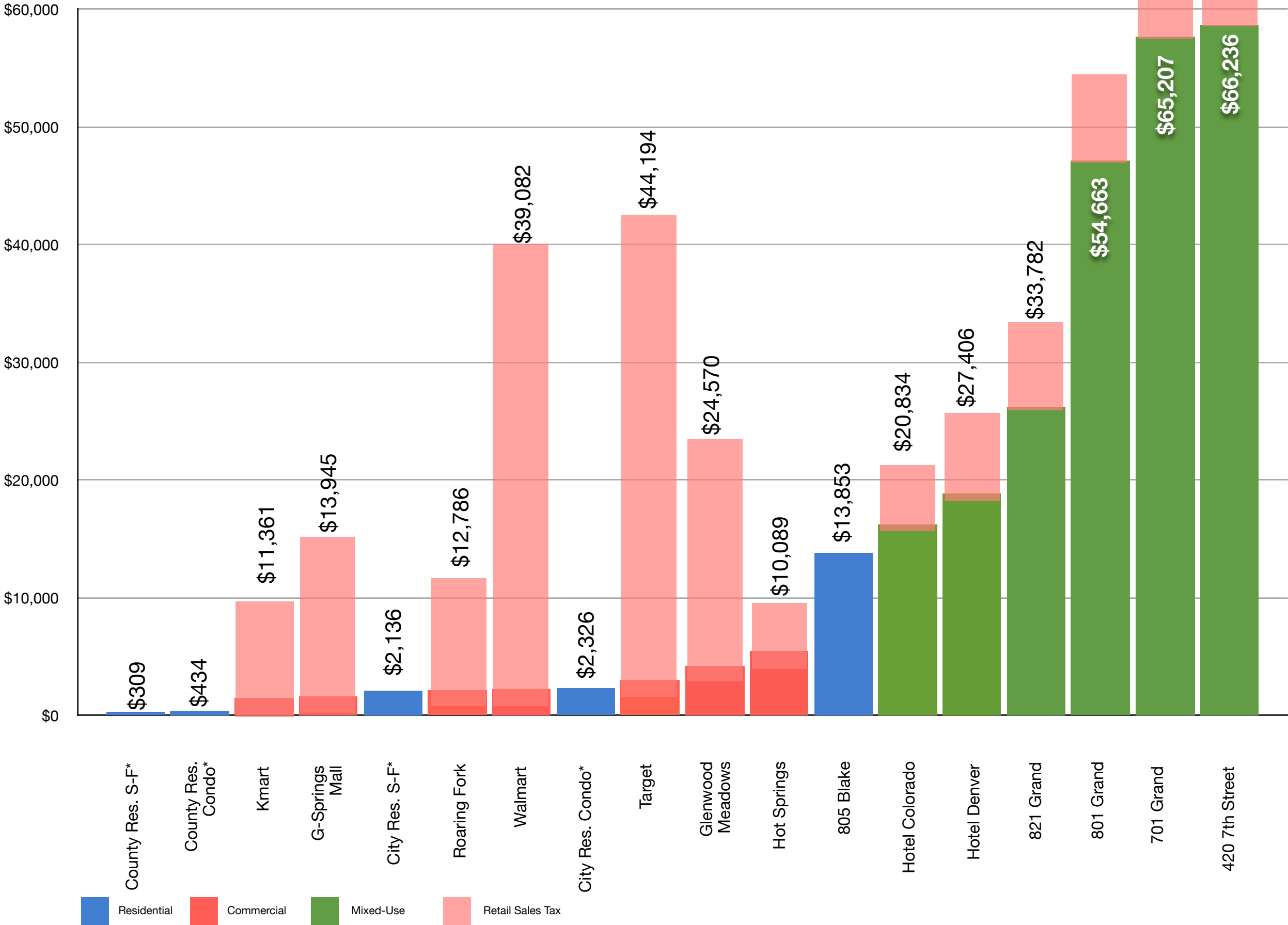
41 ac

Garfield County (Glenwood Springs) Property Tax Revenue Profile: 2010 Tax Yield per Acre



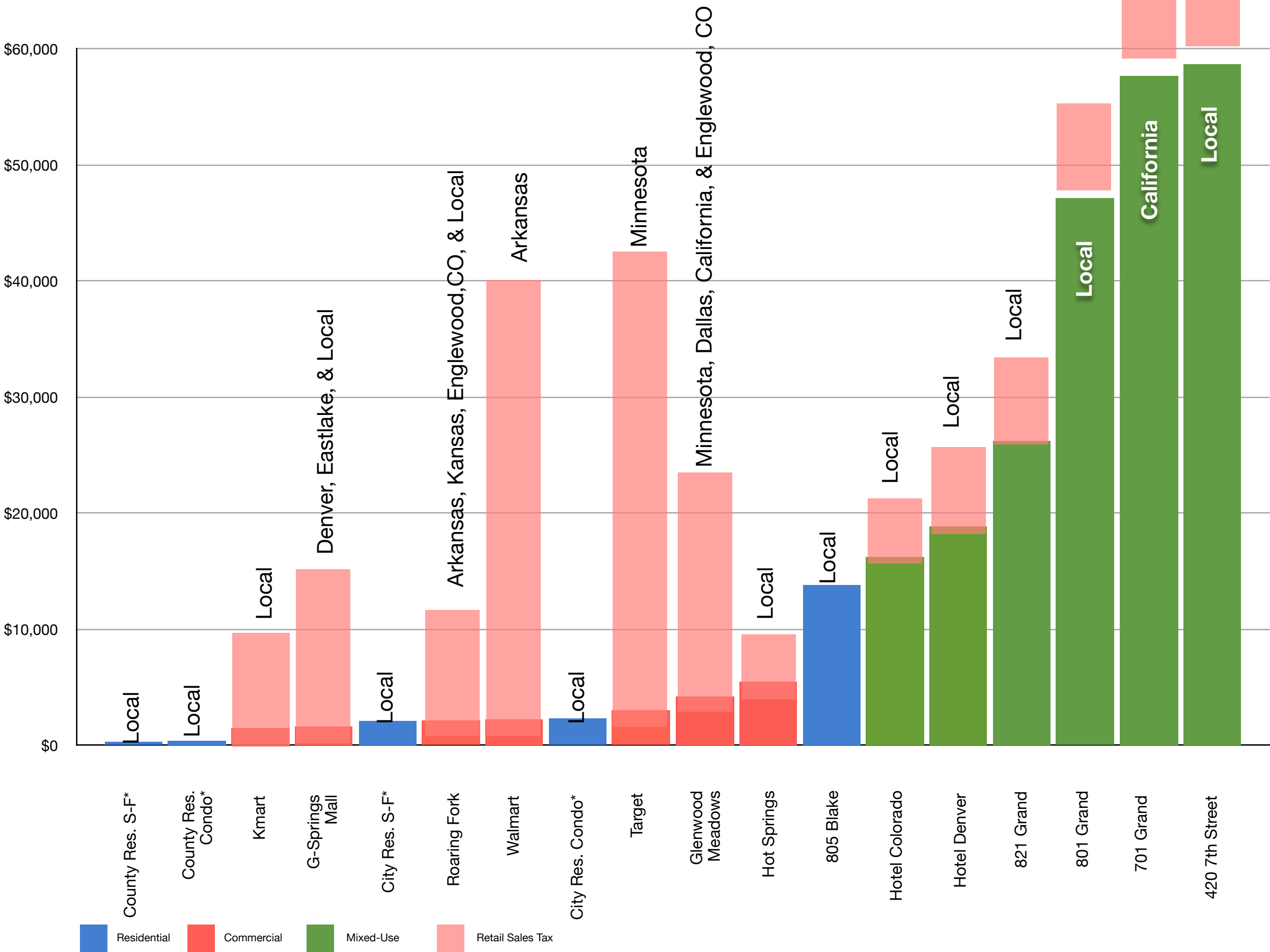
*Average values per Garfield County

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Garfield County (Glenwood Springs) Property Tax Revenue Profile: 2010 Tax Yield per Acre



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Garfield County Property Tax Revenue Profile: 2010 Tax Yield per Acre



\$287k taxable on 0.06 Acres



\$1.82M taxable on 15 acres

0.4 acres of the Denver Centre would equal one
15 acre Kmart in real estate value.

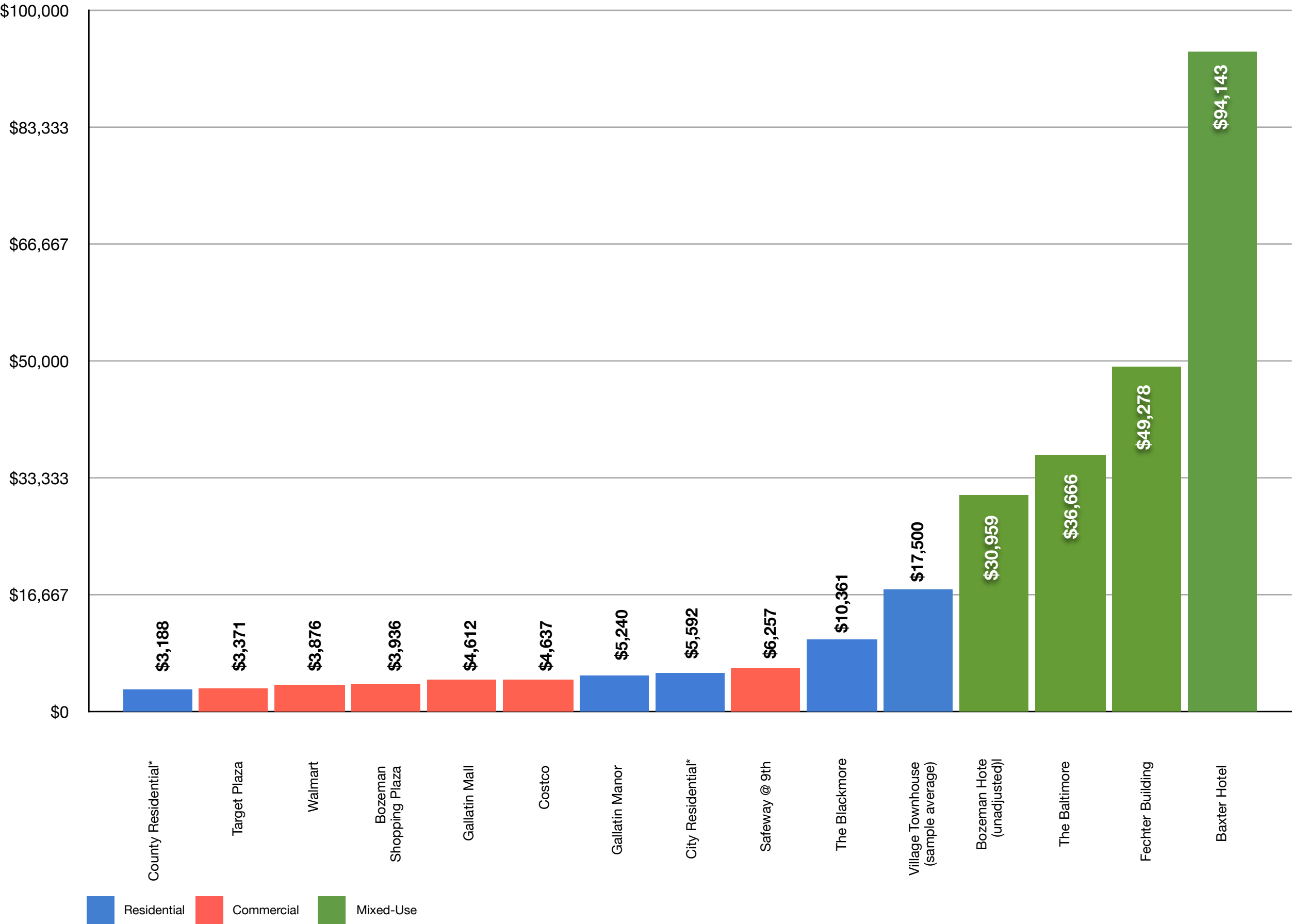
No State Retail Sales Taxes



What are the numbers for Bozeman?



Gallatin County Property Tax Revenue Profile: 2010 Tax Yield per Acre



*Average values per Board of Realtors

Gallatin County Property Tax Revenue Profile: 2010 Tax Yield per Acre

Fechter Building



2.2 acres of the Fechter Building would equal
one 27 acre Walmart

What are the numbers for Teton County?



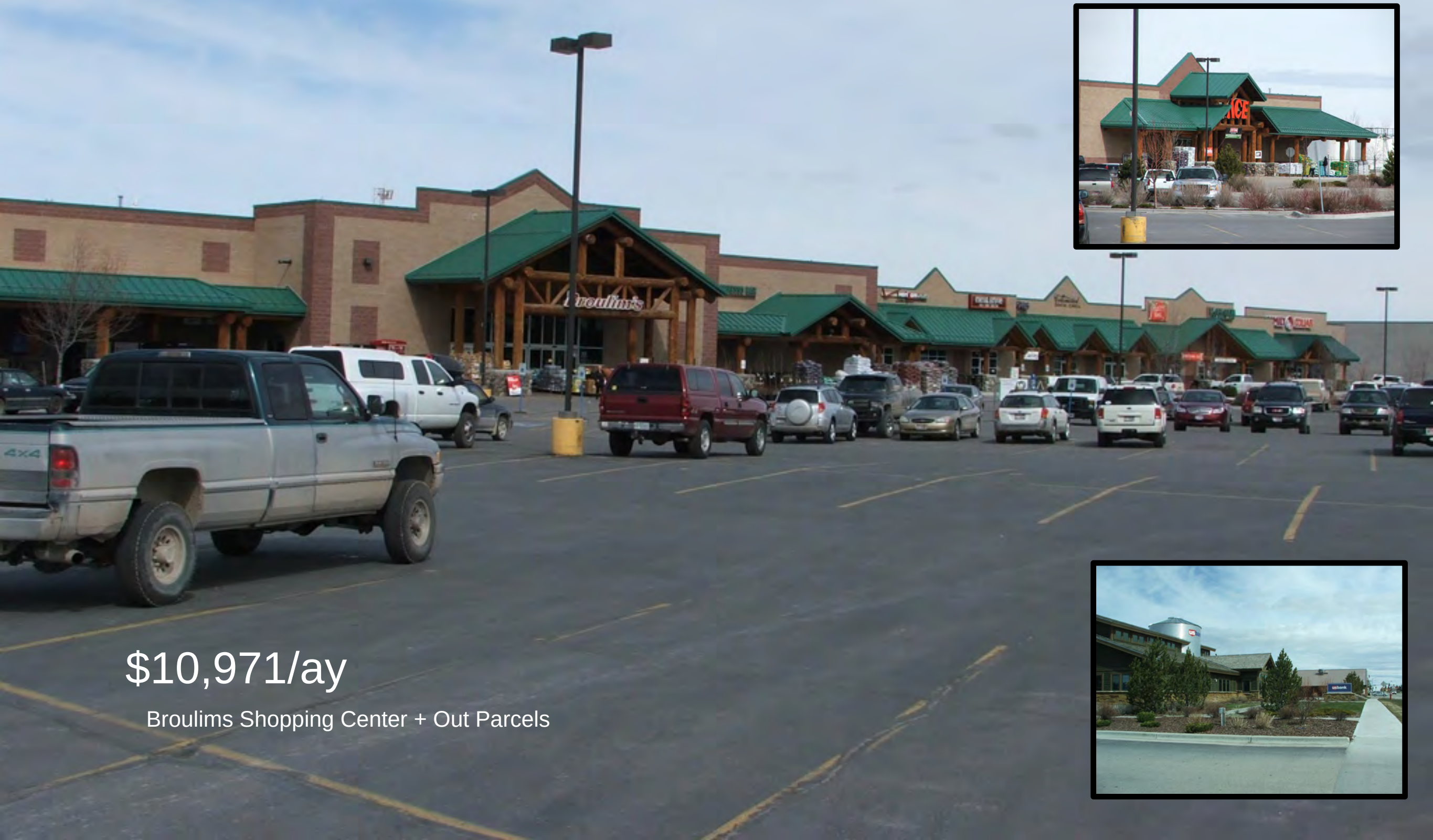
Teton County Property Tax Revenue Profile: 2010 Tax Yield per Acre



\$12,449/ay

Broulims Shopping Grocery

Teton County Property Tax Revenue Profile: 2010 Tax Yield per Acre



\$10,971/ay

Broulims Shopping Center + Out Parcels

Gallatin County Property Tax Revenue Profile: 2010 Tax Yield per Acre

Coulter Building
\$89,556/ay



Key Bank
\$73,377/ay



70 East Little
\$55,668/ay

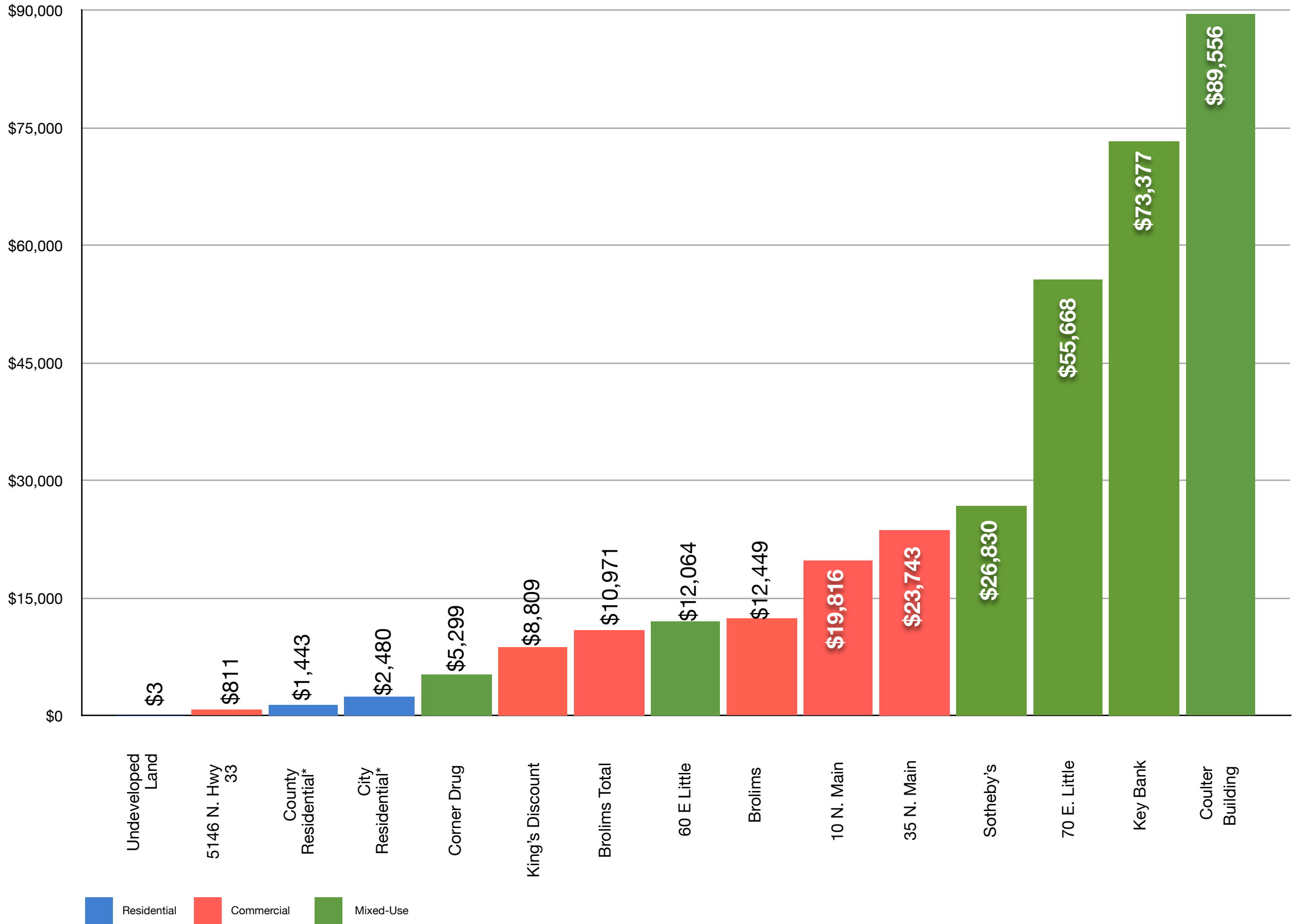


Teton County Property Tax Revenue Profile: 2010 Tax Yield per Acre



2.4 acres of this office Building would equal one
12.2 acre Plaza and out-parcels

Teton County Property Tax Revenue Profile: 2010 Tax Yield per Acre

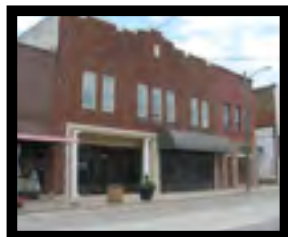
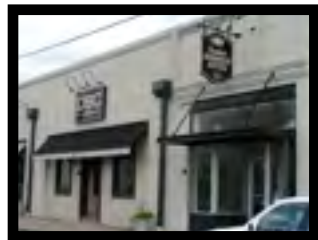


*Average values per Board of Realtors

Dunn, NC

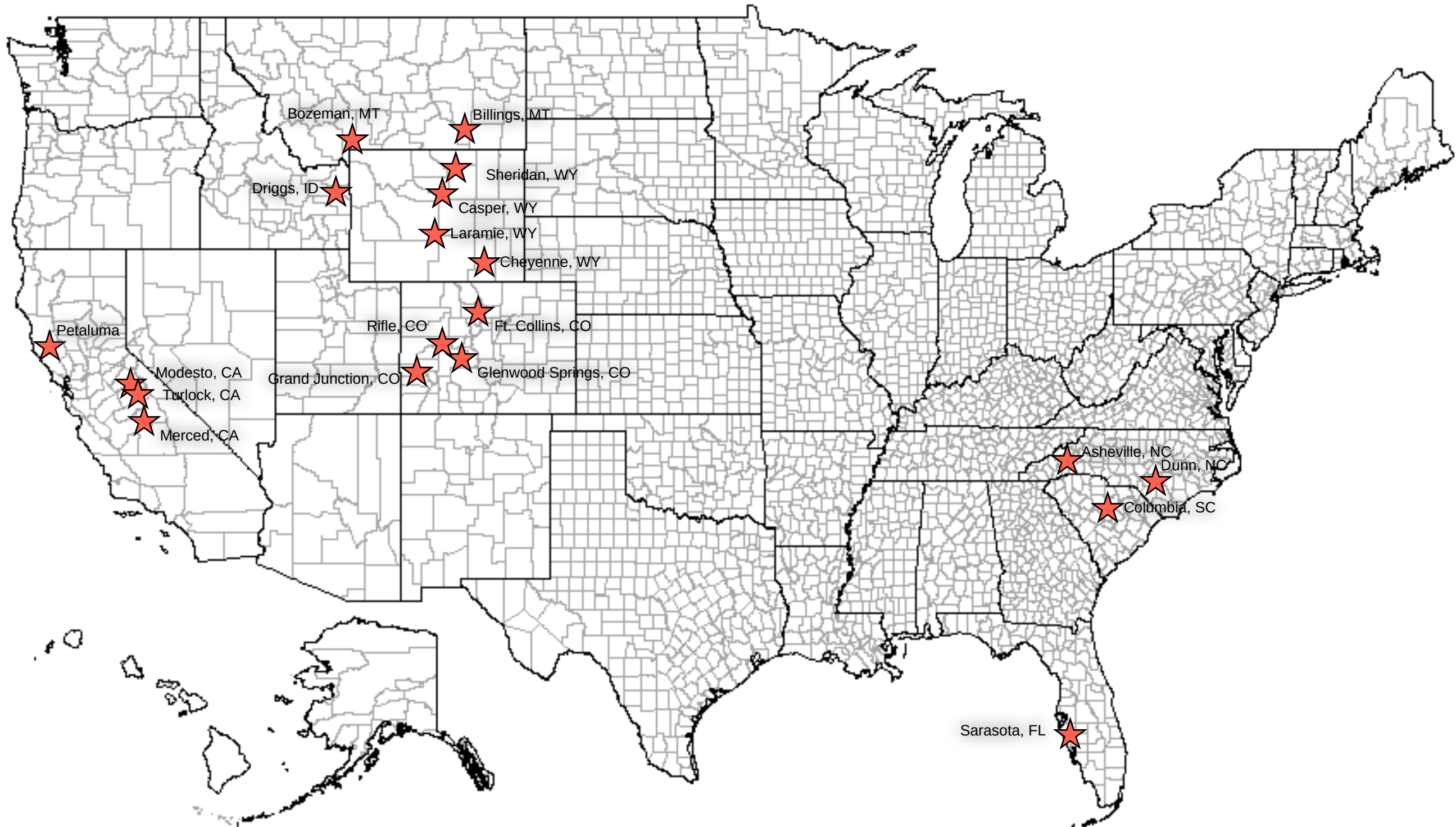


Dunn, NC - Tax Revenue Yield Per Acre



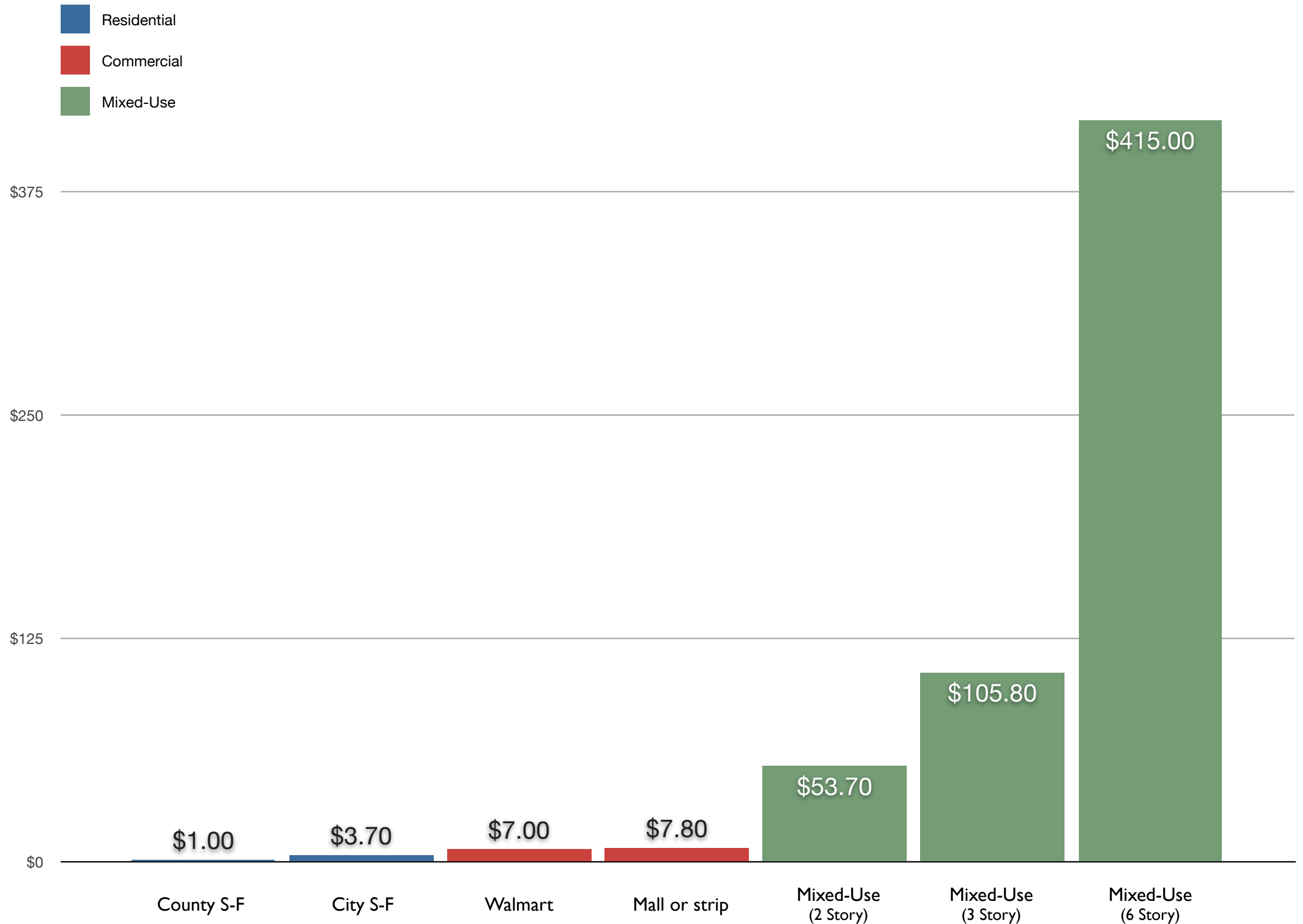
Urban³

★ Completed Study



County Property Taxes/Acre

Ratio Difference of 15 City Sample Set



Buncombe County Property Tax Revenue Profile: 2007 Tax Yield per Acre



How do you compare a car?



Ford F150 Lariat LTD
648 miles per tank



Toyota Prius
571 miles per tank



1955 BMW Isetta
245 miles per tank



Rolls-Royce Phantom Drophead
380 miles per tank



Bugatti Veyron
390 miles per tank

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Bugatti Veyron
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How do you compare a car?



Ford F150 Lariat LTD
13/18 mpg



Toyota Prius
51/48 mpg



1955 BMW Isetta
50/70 mpg



Rolls-Royce Phantom Drophead
11/18 mpg



Bugatti Veyron
8/15 mpg

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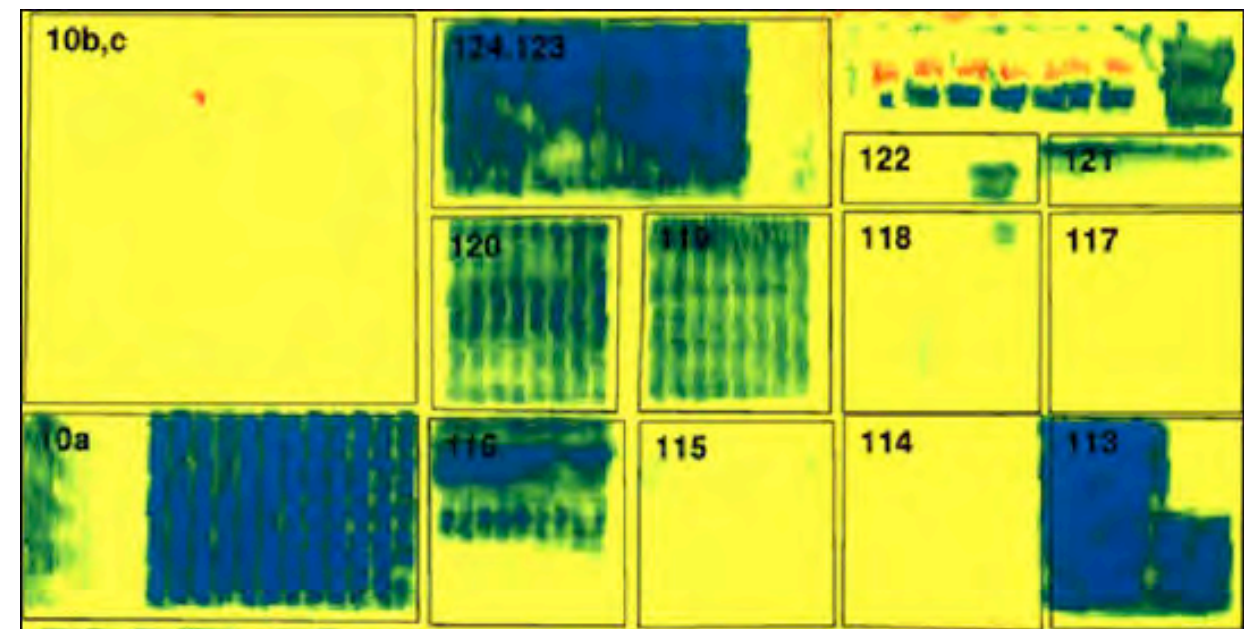
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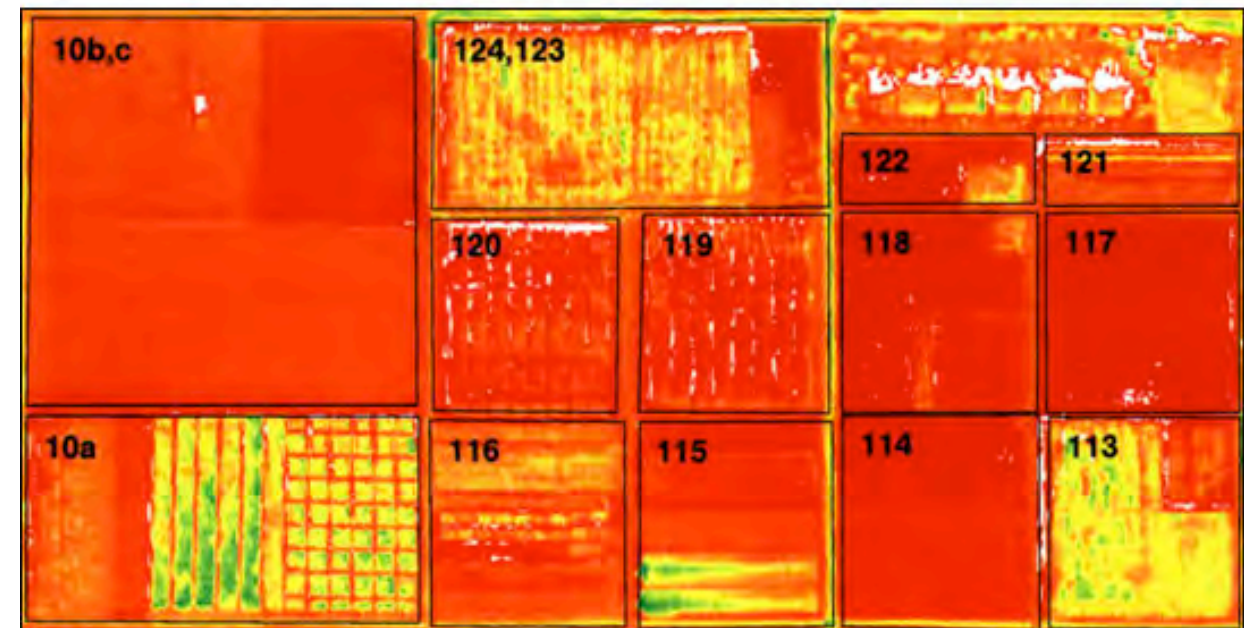
Rolls-Royce Phantom Drophead
11/18 mpg



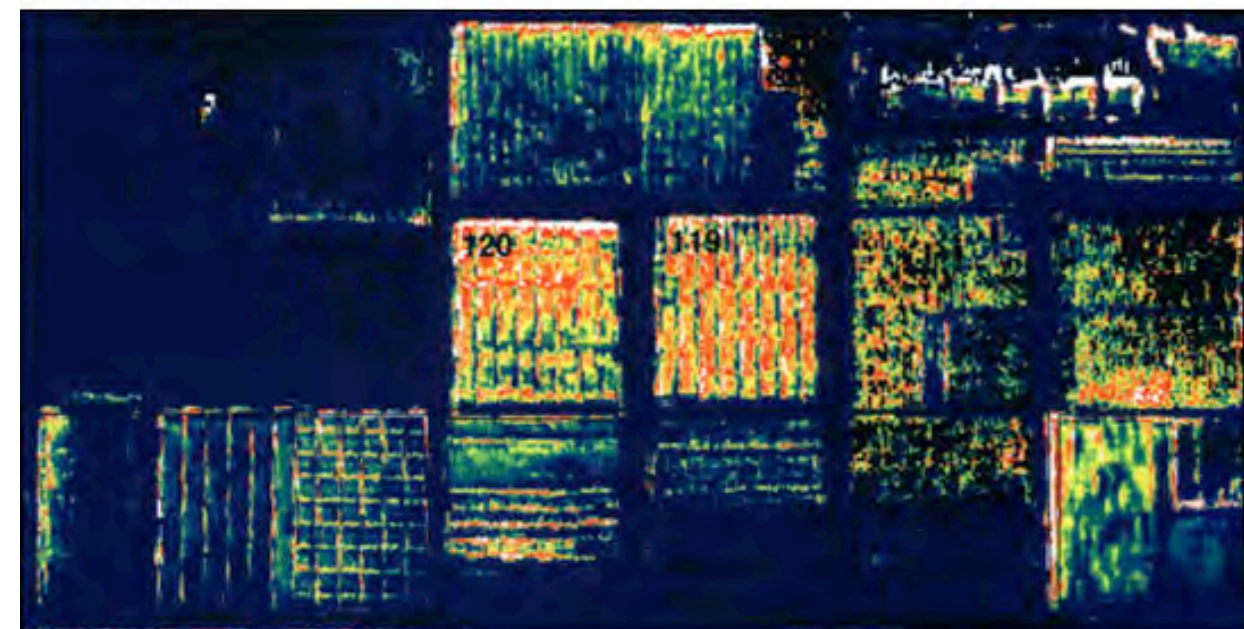
Bugatti Veyron
8/15 mpg



Vegetation Density



Water Deficit



Crop Stress

Precision Agriculture

Sheridan County (Sheridan) Property Tax Revenue Profile: 2010 Tax Yield per Acre



*Average values per Garfield County

Sheridan County (Sheridan) Property Tax Revenue Profile: 2010 Tax Yield per Acre

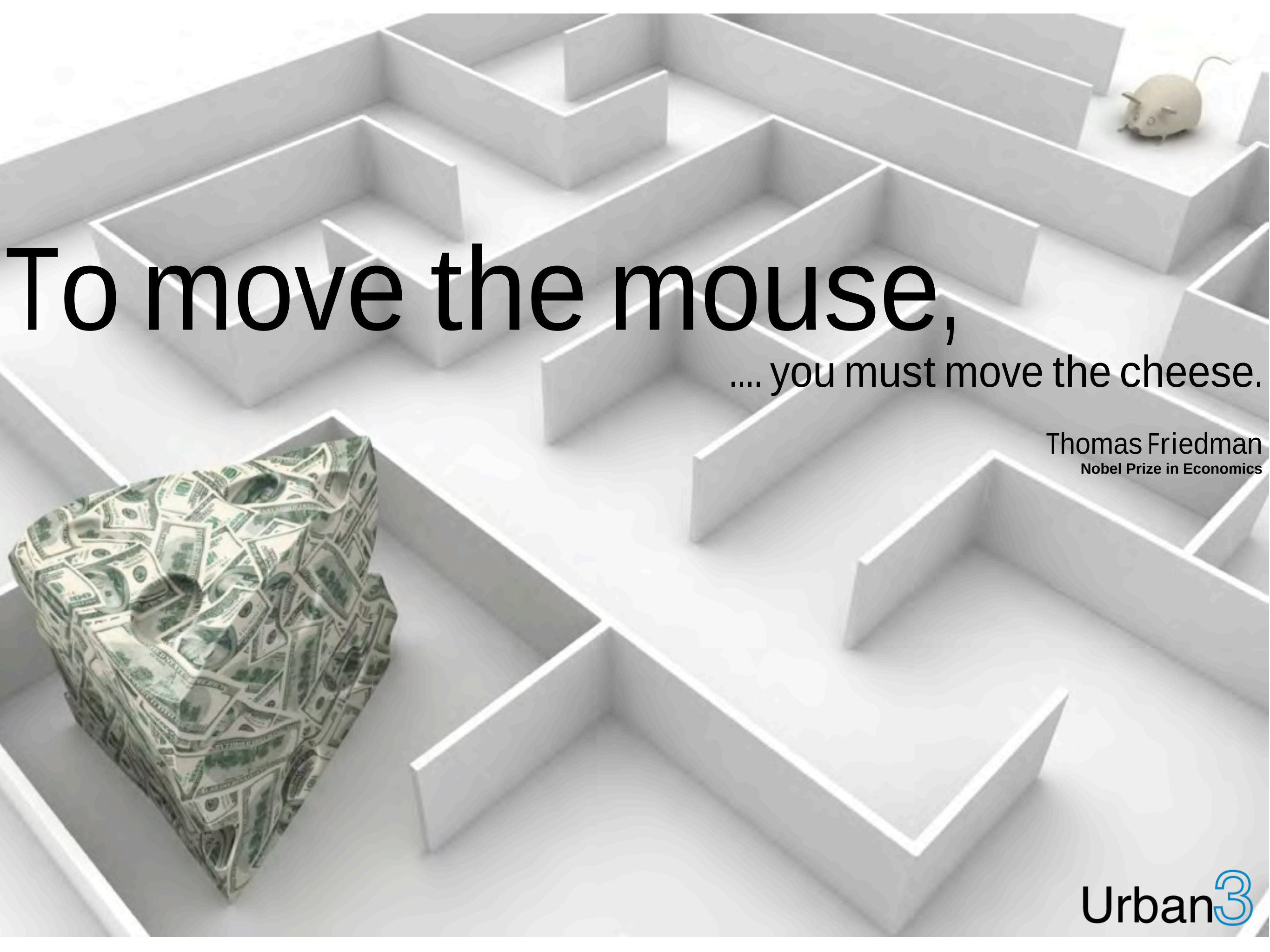


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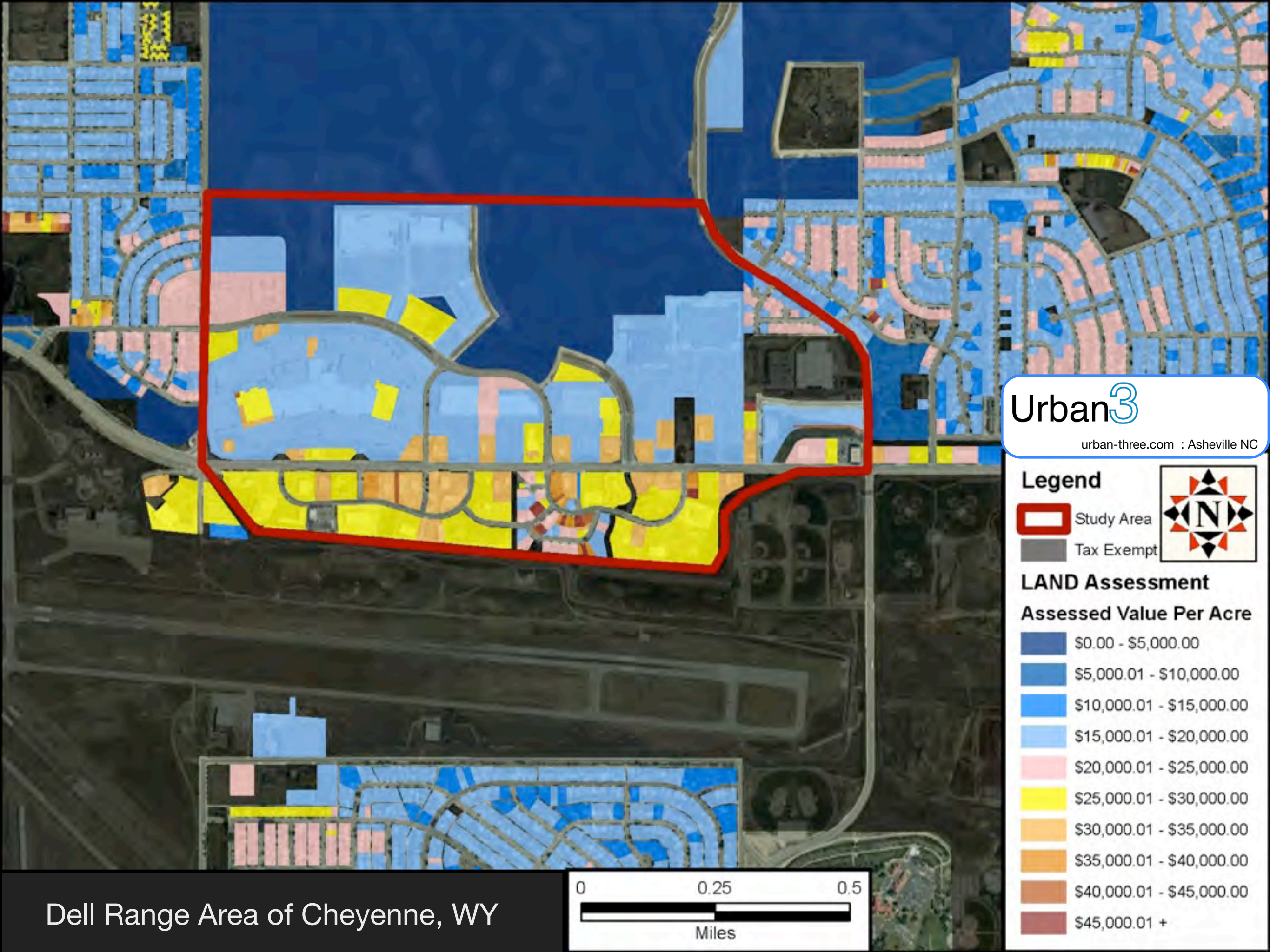
To move the mouse,
.... you must move the cheese.

Thomas Friedman
Nobel Prize in Economics



Do our policies balance the scales?

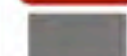




Urban³

urban-three.com : Asheville NC

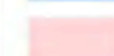
Legend

-  Study Area
-  Tax Exempt

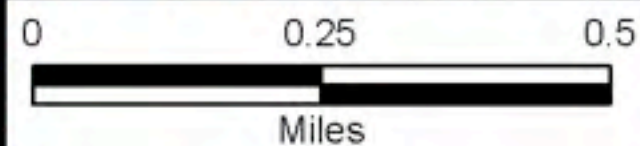


LAND Assessment

Assessed Value Per Acre

	\$0.00 - \$5,000.00
	\$5,000.01 - \$10,000.00
	\$10,000.01 - \$15,000.00
	\$15,000.01 - \$20,000.00
	\$20,000.01 - \$25,000.00
	\$25,000.01 - \$30,000.00
	\$30,000.01 - \$35,000.00
	\$35,000.01 - \$40,000.00
	\$40,000.01 - \$45,000.00
	\$45,000.01 +

Dell Range Area of Cheyenne, WY



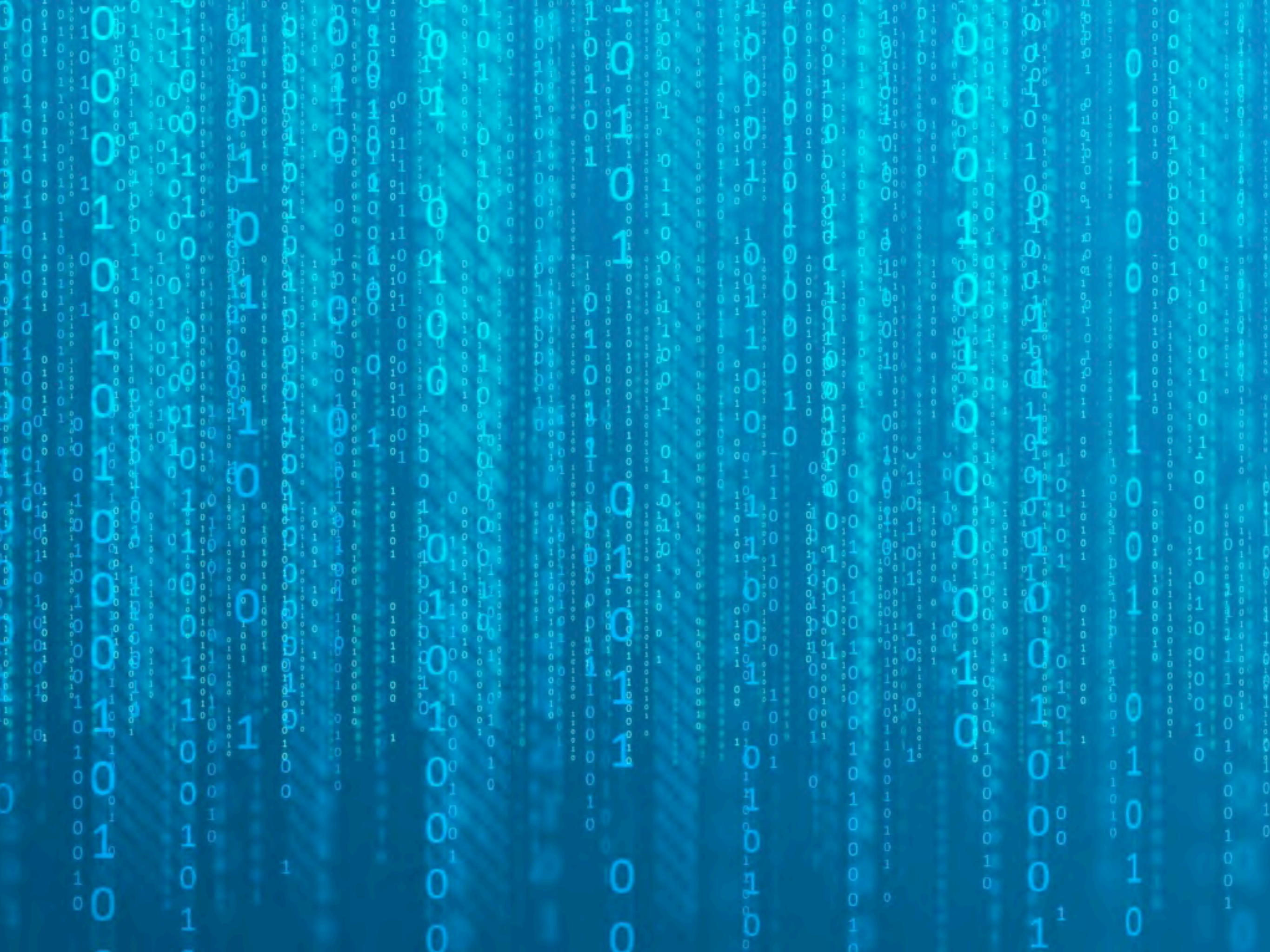
Tax Code





MARKET

FORCES



Architectural Incentive



Property Taxes



	Quonset House	13 Brucemont
Acres	0.14	0.13
Building	1,700	1,800
Tax Value	\$62,200	\$232,000
County Tax	\$330	\$1,230
Value/Acre	\$444,286	\$1,784,615
County Tax/Acre	\$2,355	\$9,458

Property Taxes



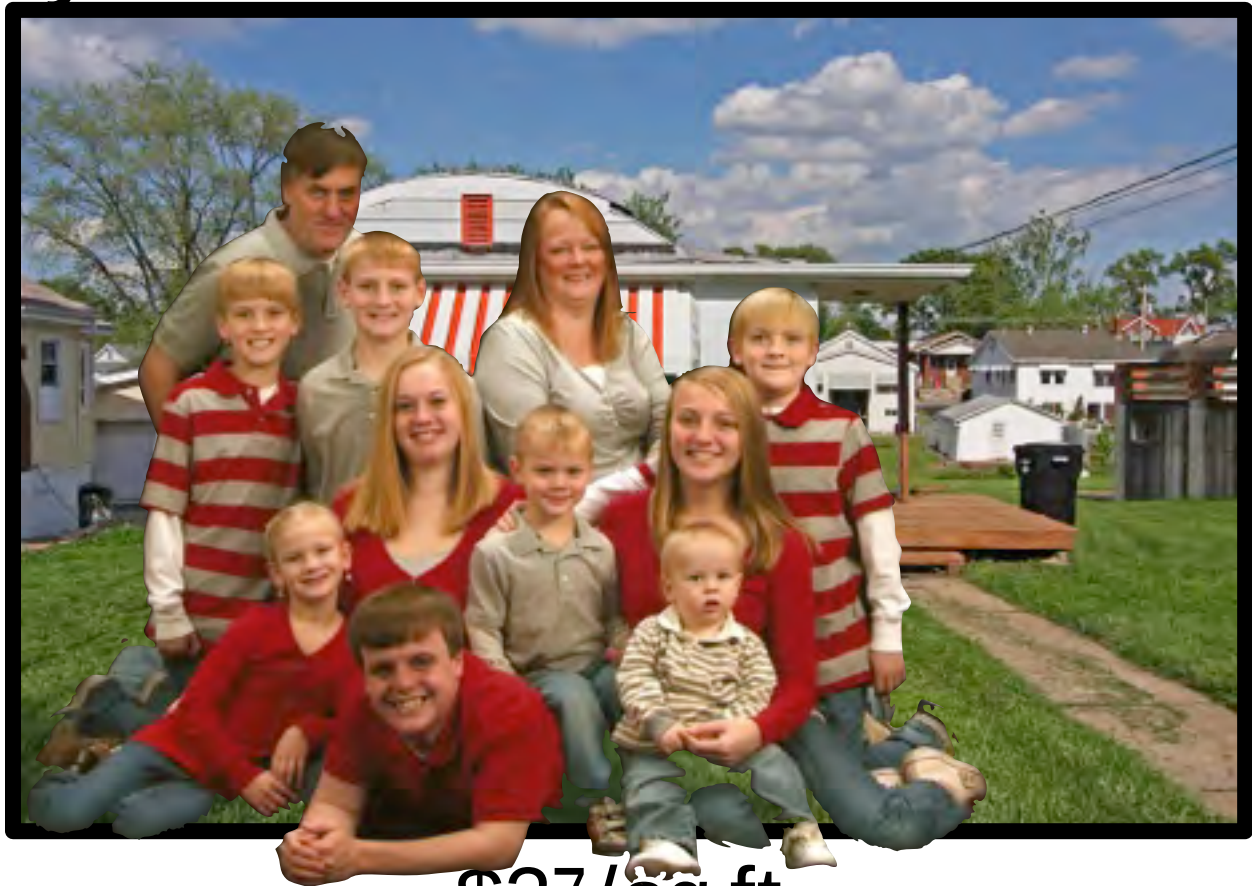
\$37/sq.ft.



\$128/sq.ft.

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Behavioral Economics









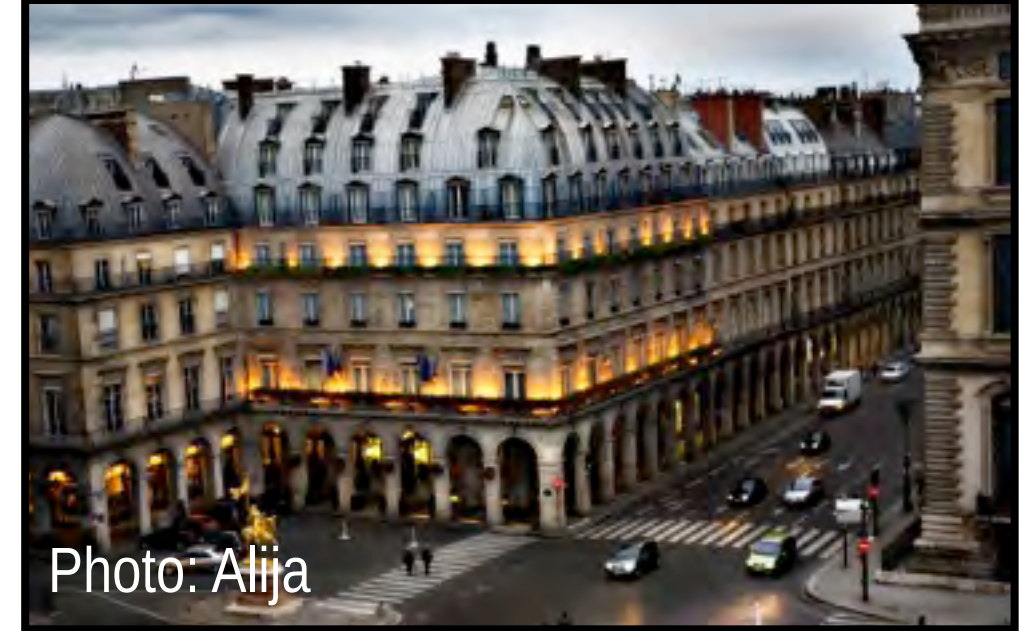
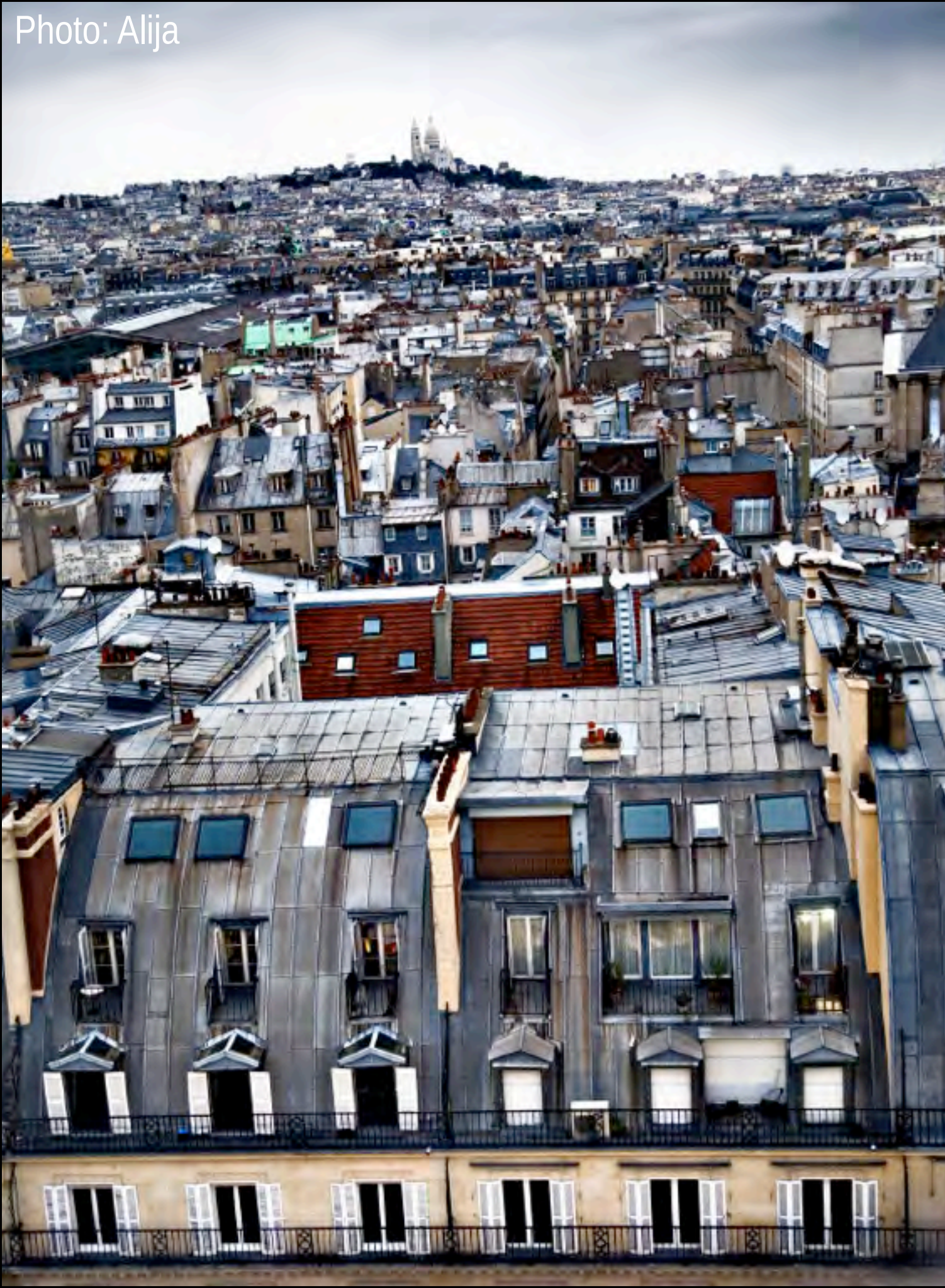
The Window Tax

1696-1851, by King William III

Window tax consisted of:

1. a flat-rate house tax per house and,
2. a variable tax for # windows > 10
3. Between 10 and 20 = 4 shillings, and
4. Those > 20 = 8 shillings.





François Mansart, architect
(1598–1666)

His treatment of high roof stories gave rise to the term “Mansard roof”

At the time, French houses were taxed by the number of floors below the roof, which exempted the upper floor from taxation.

**We shape our buildings;
thereafter
they shape us.**

Winston Churchill

Sun City, AZ “Zoomberg” from Dolores Hayden’s Field Guide to Sprawl.

THE DIET STARTS... TOMORROW!



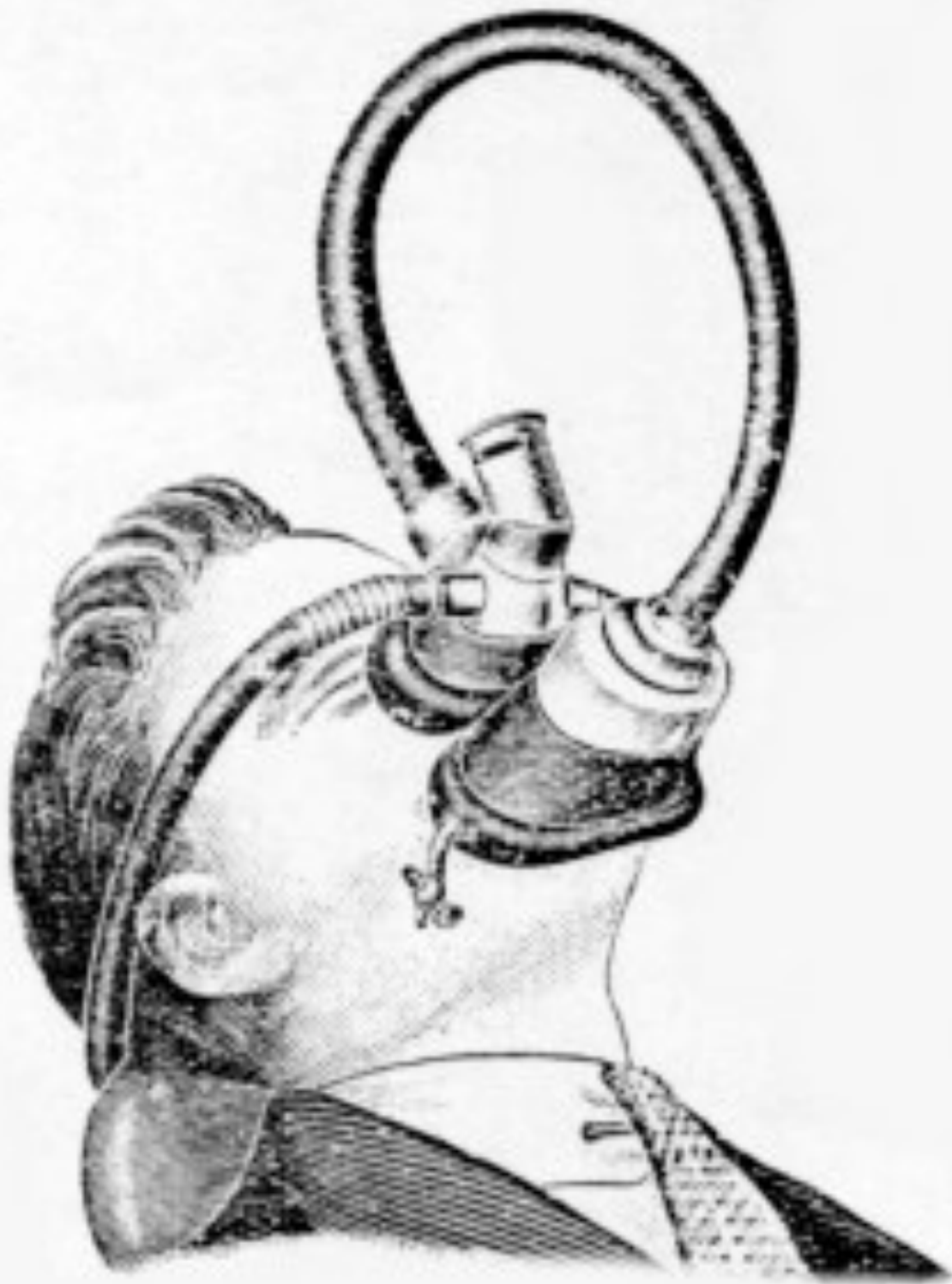
*We're blending what we see but we
aren't allowing ourselves to be
victimized by what we see.*

*The math works. But no matter
how many times you prove it, you
always have to prove it again.*

Billy Beane
General Manager
Oakland Athletics



The Science of Appraisals



[Fly To](#)
[Find Businesses](#)
[Directions](#)

Fly to e.g., 37 25.818' N, 122 05.36' W

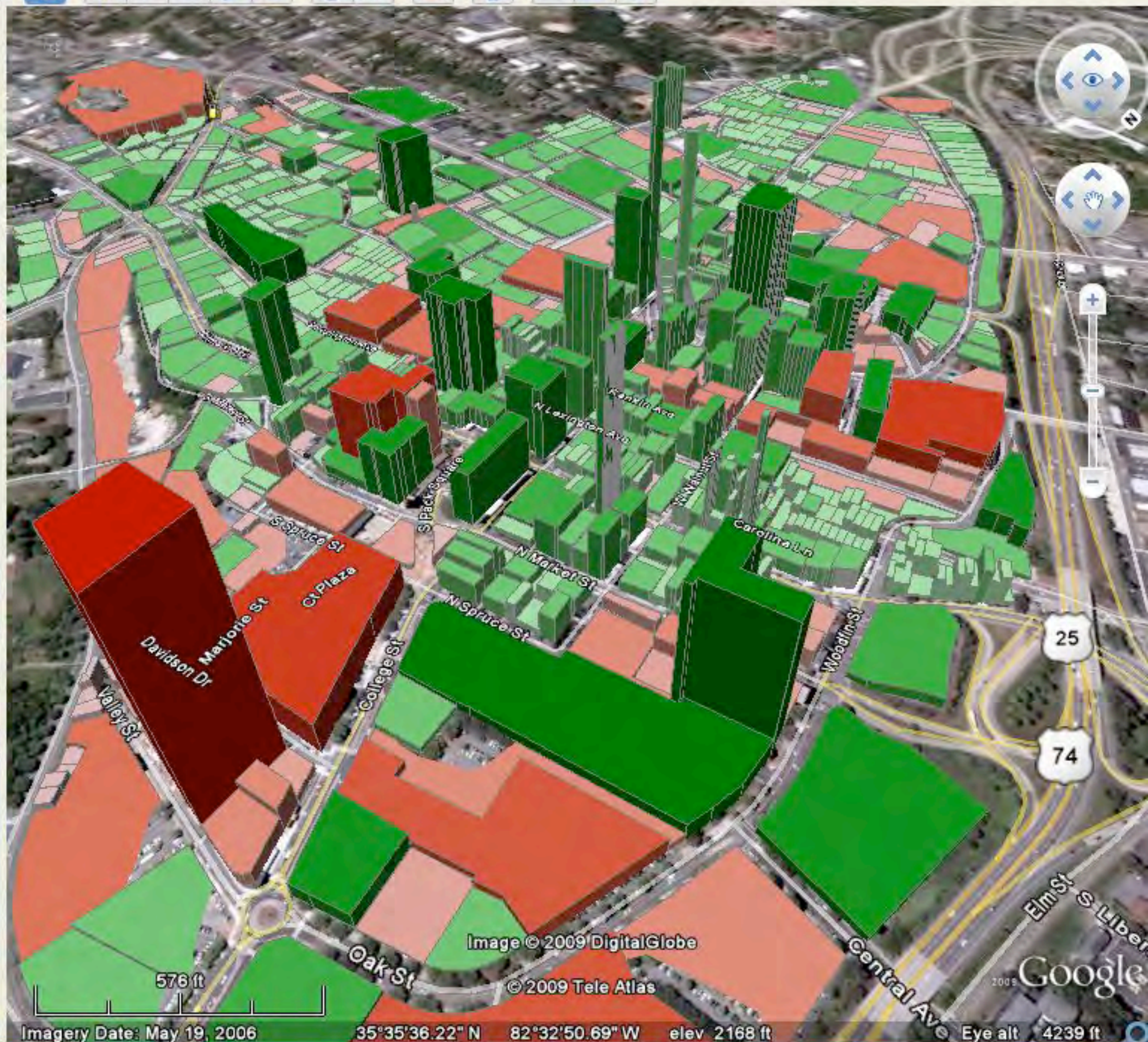
asheville nc

Asheville, NC

Add Content

- + ☒  Features (Taxable)
- + ☐  Feature Labels (Taxable)
- ☒  3-d value/acre (exempt)
 - + ☒  Features (MarketValu)
 - + ☐  Feature Labels (apx_aprs)
- ☐  dtown
 - + ☐  Features (Taxable)
 - + ☐  Feature Labels (Taxable)
- ☐  dtwn exempt
 - + ☐  Features (MarketValu)

- ☒ Primary Database
- ☐ Geographic Web
- ☒ Roads
- ☐ 3D Buildings
- ☐ Street View
- ☒ Borders and Labels
- ☐ Traffic
- ☐ Weather
- ☐ Gallery
- ☐ Ocean
- ☐ Global Awareness
- ☐ Places of Interest



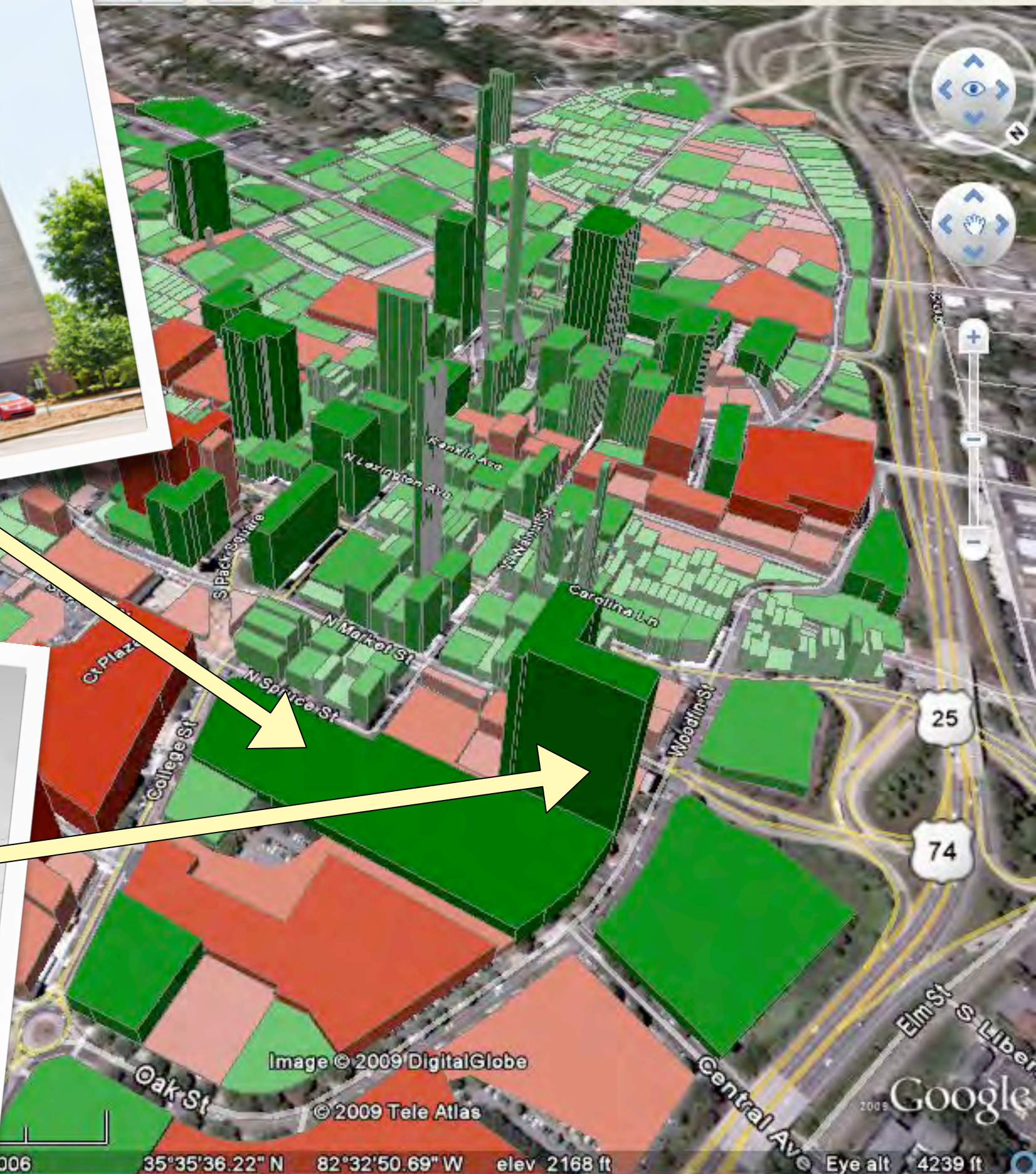
Search

Fly To Find Business

\$24M, 5.2 acres, 12 stories



\$34M, 0.7 acres, 9 stories, 70 units

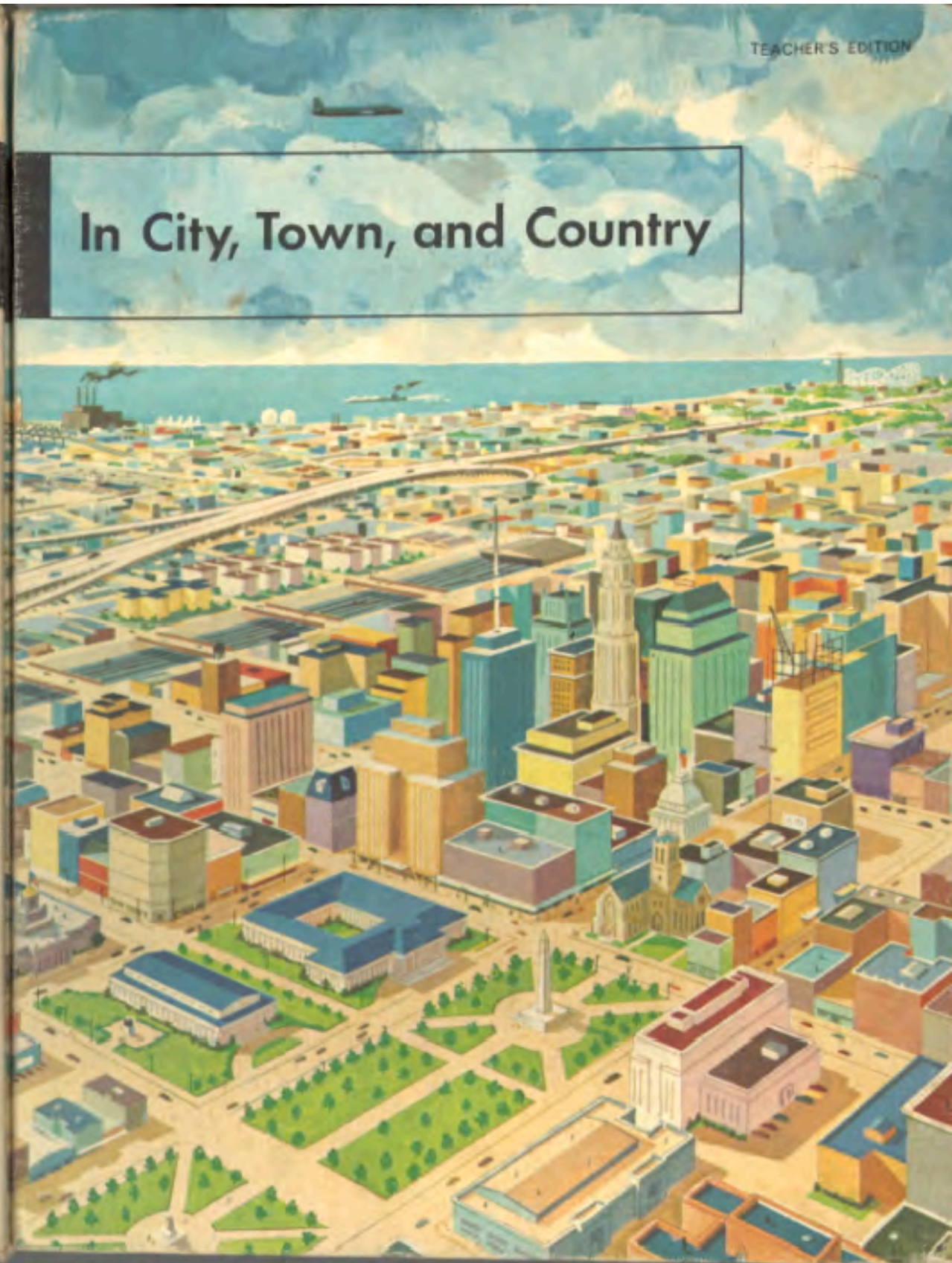




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IN CITY, TOWN, AND COUNTRY

THE BASIC SOCIAL STUDIES PROGRAM

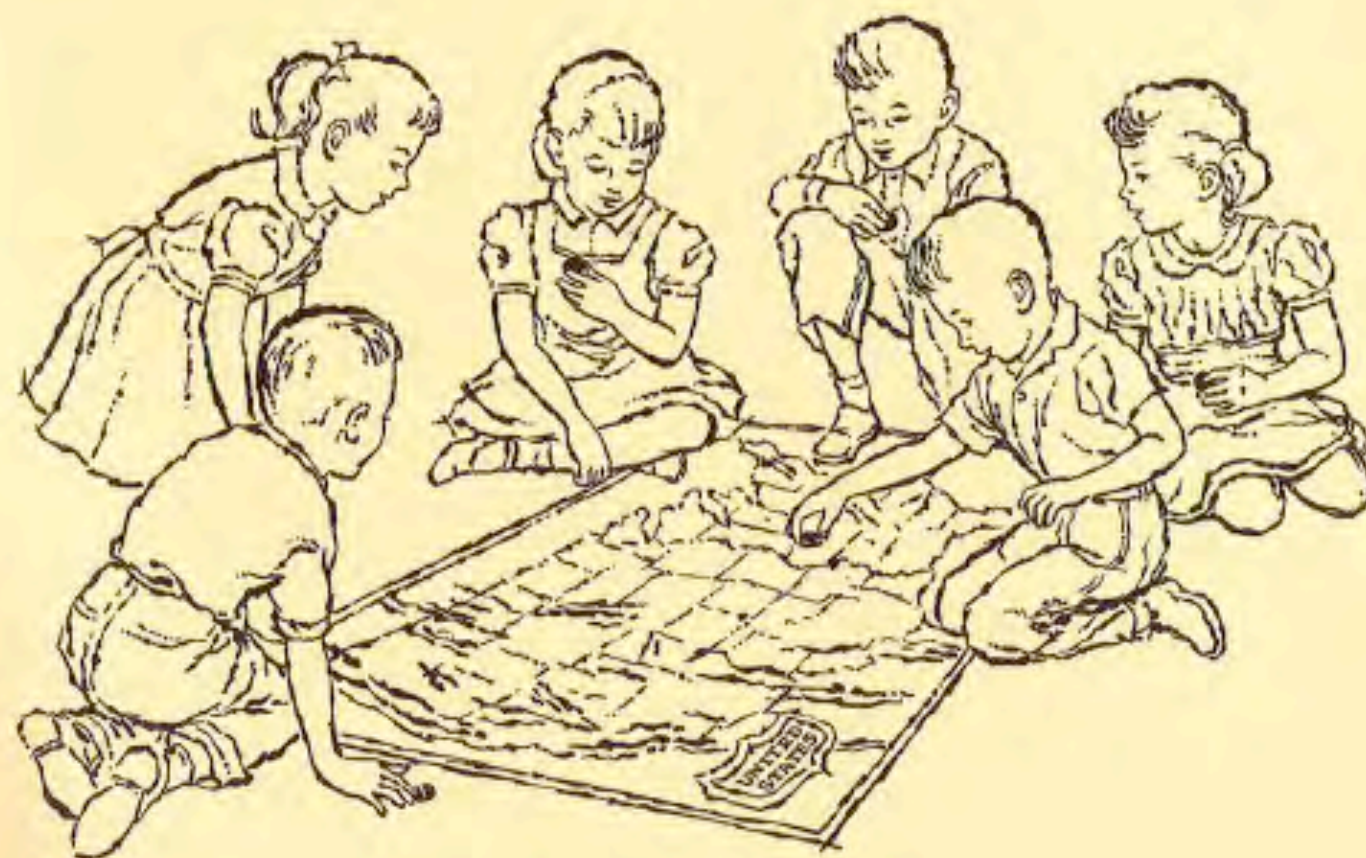


TEACHER'S EDITION

In City, Town, and Country

Living and Learning in Third Grade and Guidebook

to accompany IN CITY, TOWN, AND COUNTRY



by Paul R. Hanna, Genevieve Anderson Hoyt,
and Clyde F. Kohn

William S. Gray, *Reading Advisor*

Scott, Foresman and Company *Chicago, Atlanta, Dallas, Palo Alto, Fair Lawn, N.J.*

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THE BASIC SOCIAL STUDIES PROGRAM

CURRICULUM FOUNDATION SERIES
REG. U. S. PAT. OFF.



At Home (Primer)
The family community

At School
The school community

In the Neighborhood
The neighborhood community

In City, Town, and Country
The local, metropolitan area, and county communities

In All Our States
The state community and regions of states

In the Americas
The national and inter-American communities

Beyond the Americas
*Nations and regions of nations across the Atlantic
and across the Pacific*

Every county has a courthouse located in the county seat. Among the government responsibilities carried on by all counties, one finds provision for election machinery, the assessment and collection of taxes, the administration of justice through the courts, the protection of persons and property through law-enforcement agents, and the recording and custody of such legal documents as deeds and birth certificates.

While the pattern varies from state to state, counties are usually responsible to some degree for educational, library, health, and welfare services; for agricultural and conservation services; for the construction and maintenance of county roads and bridges; for the establishment and maintenance of county parks; and for land zoning.

In studying the functions performed by your county, you will no doubt find that there is a duplication of services, an overlapping of jurisdictions, and a lack of coordination between the county and the local communities within the

county in the performance of certain functions. Throughout our nation, these are problems to which attention is being given by many groups.

You will need to learn all that you can about the functioning of your own county so that you can help your third-graders:

Perceive the spatial relationship of the community in which they live to the county community of which it is a part.

Know and appreciate the services provided by their county government which contribute to the welfare of their local community.

Understand and appreciate the specific ways in which the functions of the county are related to their own lives and to the lives of other members of their families.

Know and understand the functions of private business, professional, and welfare organizations that have county as part of the name.

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YOUR SOCIAL STUDIES PROGRAM

The selected and directed teaching-learning experiences that you provide in social studies this year will emphasize the city, town, or village of which your neighborhood (school district) is a part and the larger county community of which your local community is a part. As the children learn how living goes on in these communities, their attitudes will change and so will their behavior. And at the same time, as members of their family, their school, and their neighborhood communities, they will continue to add experiences to those which they have already accumulated. So, before you begin planning your year's program for which *In City, Town, and Country* provides the springboard, you will want to acquaint yourself with the social-studies experiences your children have had during their two or three previous years in school.

GLANCING BACK

From birth, your boys and girls have been learning to live with others in a family group. Upon starting school, they began learning to live with others in a school group. Last year, they began going alone to the store, library, playground, and other places in the neighborhood; thus, they began to assume simple responsibilities as members of their neighborhood community. These groups are the first groups to which children belong and to which, with or without guidance, they must learn to adjust. Moreover, children's problems in learning to adjust loyalties and behavior to the demands of these three groups are complicated. For these reasons, The Basic Social Studies Program of the Curriculum Foundation Series for Grades One and Two took as its emphasis the universal centers of home, school, and neighborhood.

COMMUNITIES EMPHASIZED

For the first few months in first grade, as described in *Between Two Worlds*,⁸ the social-studies program was based on those experiences which normally occur in the first-grade classroom.

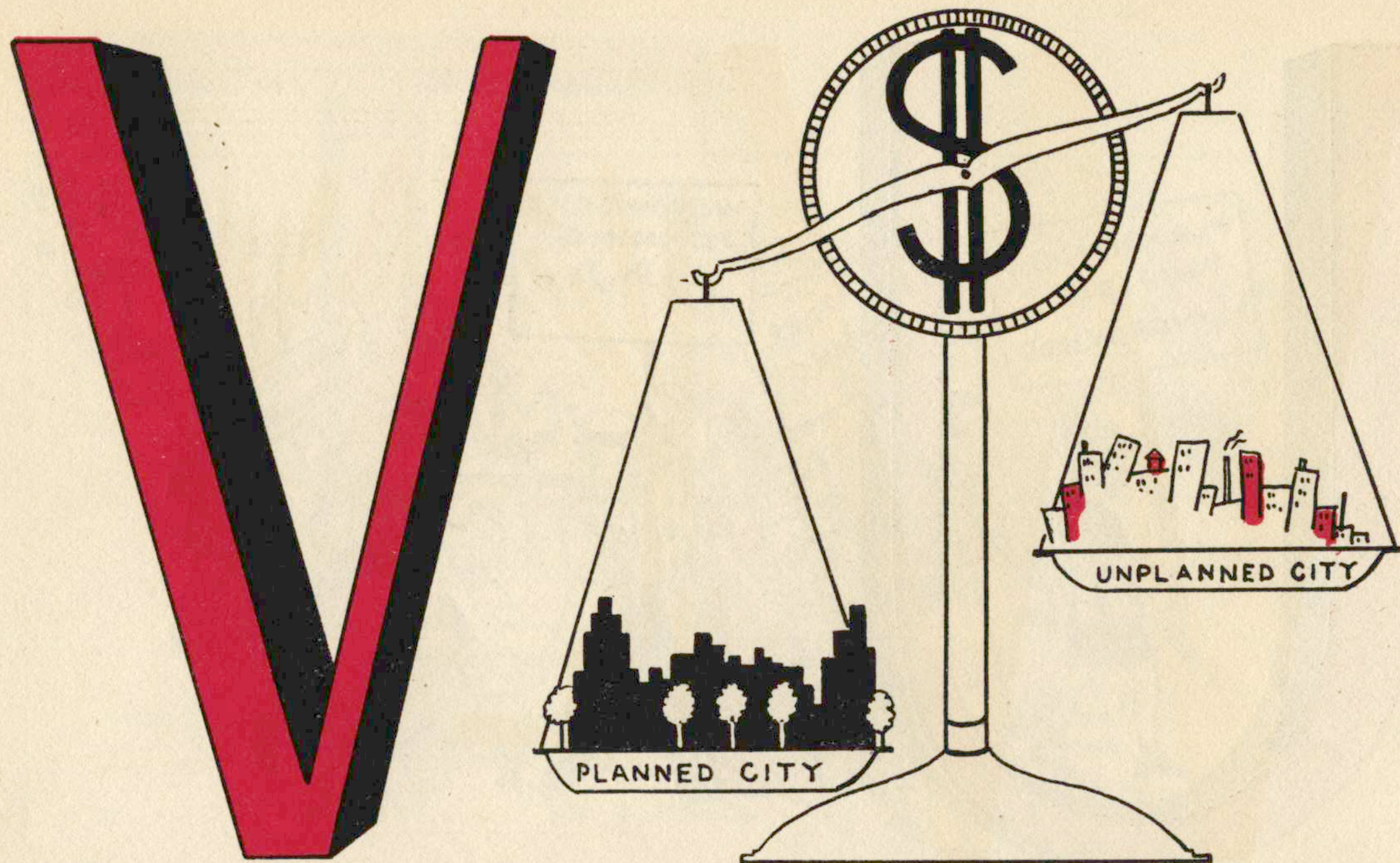
This program was followed by organized learning experiences which emphasized living in family groups. The content for the home and family community emphasis came from two sources: (1) the text and pictures found in *At Home*,⁹ which describe the members of the Hall family as they engaged in the basic human activities, and (2) the everyday experiences of children as members of real families.

During the latter part of the school year, the teaching-learning experiences concerned with living in the school community constituted the social-studies program for your boys and girls. *At School*¹⁰ and the events occurring in the children's own school formed the content for the school community emphasis. From both sources, the children acquired understandings, attitudes, values, and behavior traits that contributed to responsible citizenship. At the same time, readiness was established for a better understanding of the neighborhood community of which the children's homes and school are a part.

⁸ Hanna, Paul R., and Hoyt, Genevieve Anderson. *Between Two Worlds* in Teacher's Edition of *At Home*. Chicago: Scott, Foresman and Company, 1956.

⁹ Hanna, Paul R., and Hoyt, Genevieve Anderson. *At Home*. Primer of The Basic Social Studies Program of the Curriculum Foundation Series. Chicago: Scott, Foresman and Company, 1956.

¹⁰ Hanna, Paul R., and Hoyt, Genevieve Anderson. *At School*. Book One of The Basic Social Studies Program of the Curriculum Foundation Series. Chicago: Scott, Foresman and Company, 1957.



V—is for **VALUE**
Not measured in wealth.
Planners think wisely
Weighing comfort and health.