USDA Rural Development
Mission Statement
To increase economic opportunity and improve the quality of life for all rural Americans.
Delivery

- Rural Housing Service
- Rural Business / Cooperative Service
- Rural Utility Service
- Global Community Investment:
  - $29 Billion Fiscal 2011
  - $177 Billion Fiscal 2004 - 2011
Investment Allocation

- Direct loans 29%
- Loan Guarantees 65%
- Grants 6%
Rural Job Impact

- Rural Housing Service 224,831
- Business Loan Guarantees 27,806
- Specialty Lending Programs 37,241
- Rural Utility Programs 150,000
How The Buck Starts

• Consolidated Farm Act – 1972
  – Major authorizing legislation - USDA and legacy Rural Development programs.

• Farm Bill
  – Comprehensive omnibus ; 5 year cycle; can revise and amend programs and funding.
  – 2008 Farm Bill due for renewal
What The Bucks Do

• Rural Business / Cooperative Service
  – Loan Guarantee Program
  – Leverage private capital and equity
  – Performance measured in job creation
  – FY 11 – 511 guarantees; $1.38 billion; 941 businesses; 27,806 jobs.
Cellars At Jasper Hill
Value Added Cheese Production
Cave Construction
$500,000 Guarantee
$3.48 MM Project Cost
10 Jobs

Pompanoosuc Mills
Fine Furniture Manufacturing
Expansion – CHP Equipment
$4.48MM Guarantee
$4.99MM Project Cost
164 Jobs

Hunger Mountain Cooperative
Retail Food Cooperative
Facility Construction
$1.310MM Guarantee
$3.417MM Project Cost
70 Jobs
• Intermediary Relending Program
  – Wholesale funding to capitalize local/state/regional revolving loan funds
  – $737MM portfolio / over $1 billion in combined lending power.
  – FY 11: 19 loans; 57 intermediaries; $19MM
• Rural Energy for America
  – Loan Guarantee / Grant / Combination
  – $1.154 billion portfolio
  – 2011 Digesters: 17; $13.1MM loan guarantees; $6.9MM grants; 78 jobs; 135MM kWh (15,000 average homes); reduction of 147M metric tons CO$_2$e
Vermont Digesters

Engine Room

Digester Tank
Vermont Statistics

• 9 Digester Projects
• 23MM kWh  Energy Produced
  – 1,533 average Vermont homes powered
• $19.4MM Total Project Costs
  – $3.856MM Loan Guarantees
  – $4.397MM Grants
• Housing Programs
  – Single Family Guarantee - $17 billion
  – Single Family Direct - $1.119 billion
  – Multi Family Direct - $69 million
  – Rental Assistance - $5.76 million
  – Multi Family Guarantee - $32.3 million

<table>
<thead>
<tr>
<th>One Year Impact</th>
<th>Annual Local Impact</th>
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<tbody>
<tr>
<td>$40.5 MM</td>
<td>$33.9 MM</td>
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<tr>
<td>$4.254 MM</td>
<td>$6.094 MM</td>
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<tr>
<td>627 Jobs</td>
<td>441 Jobs</td>
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Income
Income tax / other
• Rural Utilities
  – FY 11: $7 billion; 800 loans; 600 grants and 150,000 rural jobs
  – Investment in critical infrastructure
    • Electric Generation - $4.77 billion; $300MM in renewable investments (wind, biomass)
    • Telecom - $824MM
    • Water & Waste - $1.0 billion loan; $495MM grant
Putting Business Together

• Project integration discussion
  – Cellars at Jasper Hill
    • Enterprise Grant
    • Value Added Producer Grant
    • Business Guarantee
    • Intermediary Relending Loan
Putting Business Together

- Project integration discussion
  - Green Mountain Organic Creamery
    - Value Added Producer Grant
    - Business Guarantee
  - Vermont Smoke & Cure
    - Business Guarantee
  - Overarching Community Redevelopment
Thank You