

Partnerships, Progress & Promise

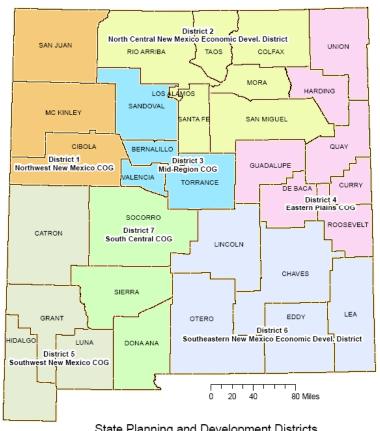
Fostering regional strategies, solutions and collaboration

to achieve sustainable economic growth and local prosperity









State Planning and Development Districts in New Mexico

Our seven Councils of Governments serve all of New Mexico's 33 counties, 103 municipalities, numerous tribes, pueblos, special districts and Colonias

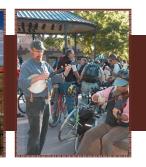


COG Background

- New Mexico's state legislature established seven multi-jurisdictional planning districts in 1967
- New Mexico's COGs are part of a nationwide network of 520 regional planning and development organizations that share the common belief that local governments and communities can accomplish more by working together than individually







COG Philosophy

- Foster regional and local economic and community competitiveness through strategic planning, regional approaches and intergovernmental collaboration
- Provide a wealth of professional, technical and program services that make life better, safer and more productive for citizens of the state
- Serve as a liaison and advocate for local governments at state and federal levels



 New Mexico's COGs generate an impressive Return on Investment of
 \$80 for every \$1 in combined investment by local governments and the State Grant-in-Aid grants



COG Coverage and Reach

With combined staffing of only 126 employees, our COGs directly managed and implemented more than 200 projects with more than \$67 million in federal investments and over \$230 million in leveraged state, local and private sector resources during the past two years







- In the past 15 years, our COGs have directly managed and implemented a minimum of 1,700 projects valued at more than \$755 million in direct spending
- In addition, COGs have helped countless communities and organizations apply for and receive millions of dollars in additional federal, state, private and philanthropic funding assistance







- Since the inception of the U.S. Economic Development
 Administration, our COGs have helped obtain more than
 \$130 million in EDA job creation and retention projects,
 including planning, public works, economic adjustment and
 technical assistance investments within the state
 - Sandia Science and Technology Park at University of New Mexico's Manufacturing Technology Training Center
 - Clovis Industrial Park
 - Institute of American Indian Arts' new technology and learning center



- New Mexico's COGs have made 115 small business loans totaling more than \$5.5 million to local entrepreneurs and companies, leveraging an additional \$14.5 million in private sector investments since 2001
- Workforce training funds administered by our COGs in the past two years have totaled more than \$11.6 million,
 resulting in more than 17,817 New Mexicans gaining access to new job skills and resources



COG Coverage and Reach

- Our COGs are governed primarily by boards of local government officials, along with representatives of private sector, educational and non-profit sector interests
- Collectively, we benefit from the leadership of more than
 200 board members and more than 800 advisory
 committee participants covering each county of the state







Statewide Coverage:

- State Grant-in-Aid Grants
- State Infrastructure Capital Improvement Planning
- Legislative Capital Outlay Activities
- EDA Planning and Project Development
- Transportation Planning for Metro and Rural Areas
- Community Development Block Grant Assistance
- Regional Water Planning
- State Special Needs Projects



Select COG Programs

- Rail Runner Express New Commuter Rail
- Workforce Investment Board
- Aging Services and Coordination
- Business Development Finance Assistance
- Housing Outreach and Homebuyer's Education
- Public Works/Solid Waste







Featured COG Projects

- **Eastern Plains:** Workforce Training Services
- Mid-Region: Rail Runner Express
- North Central: Development for the Next Generation
- Northwest: Navajo-Gallup Water Supply Project
- **South Central:** Assistance to Water Associations
- Southeastern: Legislative Capital Outlay Funding
- **Southwest:** Revitalizing Downtowns







Individual COG Results

- EASTERN PLAINS played a vital role in the development of the Clovis One-Stop Workforce Training Center. Since opening in 2007, 14,000 people have visited the center for professional training and counseling
- MID-REGION completed the New Mexico Rail Runner Express in record time and at lower cost than other U.S. transit projects. The Rail provides access to jobs and education for people without personal transportation
- NORTH CENTRAL established training facilities for college students to pursue international business and a technology center for Native Americans interested in the Hollywood media industry
- NORTHWEST leads the planning and implementation of a water supply mega-project that will provide clean water to more than 200,000 residents of 43 Navajo Nation rural tribes and 25,000 Gallup residents





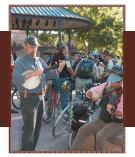


Individual COG Results

- **SOUTH CENTRAL** provides leadership, strategic-planning, and technical support to a local water association, helping secure extra funding to improve water treatment, distribution lines, emergency water supplies, and more
- **SOUTHEASTERN** ensures that local officials and regional partners are prepared and represented during the state legislature's annual Capital Outlay Program. As a result, the EDD has secured over \$96 million in funding for regional projects in the last two years
- **SOUTHWEST** assisted with project design, funding application packaging and grant administration for a 56-unit affordable housing initiative in the town of Silver City









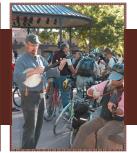
"New Mexico's seven Councils of Governments are effective catalysts in fostering partnerships, progress and promise throughout the state. Working

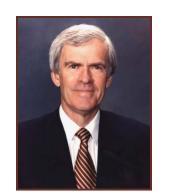
regionally, the COGs provide vital strategic planning, program management and development assistance to local governments and communities – enabling them to be competitive forces nationally and globally."

- Governor Bill Richardson









"COGs are capable and experienced administrators that ensure capital improvement projects and other public investments are completed on schedule

and within budget. In fact, we often take for granted the skills, knowledge and trust that the COGs offer New Mexico's state and local leaders – an invaluable state resource."

- United States Senator Jeff Bingaman







"As someone involved in the formation of the Councils of Governments more than 40 years ago, I am exceptionally proud of the growth, performance and results of these vital public organizations. As public entrepreneurs, the COGs achieve results and leverage limited resources while improving the economic and social conditions of the state."



- New Mexico State Representative Nick Salazar









"The New Mexico Department of Transportation's experience in working closely with the Councils of Governments is an unqualified success. Communities

across the state have benefited from the COGs role in improved communications, planning and information sharing among state and local officials."

- Rhonda Faught, Former Secretary
New Mexico Department of Transportation







"The Austin regional office of the U.S. Economic Development Administration (EDA) is extremely proud of our partnership with the New Mexico Councils of Governments. At EDA, we believe that all economic development is fundamentally locally-driven, and there can be no clearer validation of this belief than the quality of investments the agency has made in the state with the assistance of the COGs. We depend heavily on the COGs for demographic information, economic analyses, technical assistance to potential applicants, liaison to elected officials at all levels of government, and critical links to grass roots organizations."



- Pedro Garza, Regional Director of Austin Regional Office
U.S. Economic Development Administration







Eastern Plains Council of Governments

Nick Brady, Executive Director 418 Main Street * Clovis, New Mexico 88101 Tel: 505.762.7714 * Fax: 505.762.7715

Mid-Region Council of Governments

Lawrence Rael, Executive Director 809 Copper Avenue, NW * Albuquerque, New Mexico 87102 Tel: 505.247.1750 * Fax: 505.247.1753

North Central New Mexico Economic Development District

Barbara Deaux, Executive Director
P.O. Box 5115 * Santa Fe, New Mexico 87502
Tel: 505.827.7313 * Fax: 505.827.7414

Northwest New Mexico Council of Governments

Patricia Lundstrom, Executive Director 409 South 2nd Street * Gallup, New Mexico 87301 Tel: 505.722.4327 * Fax: 505.722.9211

South Central Council of Governments

Jay Armijo, Executive Director 600 Highway 195, Suite D * P.O. Box 1072 Elephant Butte, New Mexico 87935 Tel: 505.744.0039 * Fax: 505.744.0042

Southeastern New Mexico Economic Development District

Hubert Quintana, Executive Director 1600 SE Main Street, Suite D Roswell, New Mexico 88203

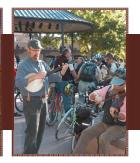
Tel: 505.624.6131 * Fax: 505.624.6134

Southwest New Mexico Council of Governments

Priscilla Lucero, Executive Director
P.O. Box 2157 * Silver City, New Mexico 88062
Tel: 505.388.1509 * Fax: 505.388.1500







New Mexico Association of Regional Councils

c/o North Central New Mexico Economic Development District

Barbara Deaux, Executive Director

P.O. Box 5115 • Santa Fe, New Mexico 87502

Tel: 505.827.7313 • Fax: 505.827.7414

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